UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF VIRGINIA Alexandria Division

NAVIENT SOLUTIONS, LLC 2001 Edmund Halley Drive Reston, VA 20191

Plaintiff,

v.

THE LAW OFFICES OF JEFFREY LOHMAN, A PROFESSIONAL CORPORATION 4740 Green River Road, Suite 206 Corona, CA 92880

JEFFREY LOHMAN,

c/o The Law Offices of Jeffrey Lohman, a Professional Corporation 4740 Green River Road, Suite 206 Corona, CA 92880

JEREMY BRANCH,

c/o The Law Offices of Jeffrey Lohman, a Professional Corporation 4740 Green River Road, Suite 206 Corona, CA 92880

ALYSON DYKES,

c/o The Law Offices of Jeffrey Lohman, a Professional Corporation 4740 Green River Road, Suite 206 Corona, CA 92880

IBRAHIM MUHTASEB, 647 S. Glassell Street Orange, CA 92866-3018

DAVID MIZE LAW, PLLC 2415 East Camelback Road, Suite 700 Phoenix, AZ 85016 CIVIL ACTION No. 1:19-cv-00461

JURY TRIAL DEMANDED

DAVID MIZE, c/o DAVID MIZE LAW, PLLC 2415 East Camelback Road, Suite 700 Phoenix, AZ 85016

SCOTT FREDA 6302 Creekwood Court Sachse, TX 75048

CHAMPION MARKETING SOLUTIONS, LLC d/b/a CMS 860 F Avenue, Suite 104 Plano, TX 75074

GREGORY TRIMARCHE 535 Anton Blvd Ste 1000 Costa Mesa, CA 92626

RICK GRAFF 8551 Boat Club Road # 121 Fort Worth, TX 76179

HERBERT "BUDDY" SIEVERS Unknown Address in California

GST FACTORING, INC. c/o Registered Agent Incorp Services, Inc., 1201 Orange Street, Ste 600 Wilmington DE 19899

RJ MARSHAL Unknown Address in California

MANNY KASHTO 504 Torito Lane Diamond Bar, CA 91765

BILL CARLSON Unknown Address in California

DAVID SKLAR Unknown Address in California WES SABRI 2030 Main Street, Ste 1300 Irvine, CA 92614

Defendants.

SECOND AMENDED COMPLAINT

1. Plaintiff Navient Solutions, LLC, ("NSL") brings this action against The Law Offices of Jeffrey Lohman, a Professional Corporation, Jeffrey Lohman, Jeremy Branch, Alyson Dykes, Ibrahim Muhtaseb, David Mize Law, PLLC, David Mize, Champion Marketing Solutions, LLC d/b/a CMS, GST Factoring, Inc., Scott Freda, Gregory Trimarche, Rick Graff, Herbert "Buddy" Sievers, RJ Marshal, Manny Kashto, Bill Carlson, David Sklar, and Wes Sabri (collectively, "Defendants") for a conspiracy to violate the Racketeer Influenced and Corrupt Organizations Act ("RICO") through a pattern of mail fraud and wire fraud, along with other tortious acts.

Preliminary Statement

- 2. NSL brings this complaint (the "Complaint") to address an abuse of the law by legal professionals as well as associated "debt counseling" practitioners and affiliate marketers. Since at least 2015, Defendants have operated as an association in fact to carry out a scheme (the "Scheme") seeking to defraud NSL out of millions of dollars and to inhibit it from collecting outstanding student loan debt. Through a network of referral and fee-sharing arrangements, and by preying upon unsuspecting NSL customers, Defendants have conspired to manufacture federal lawsuits and arbitration proceedings against NSL.
- 3. Defendants operated the Scheme by recruiting and exploiting borrowers in search of so-called "debt-relief counseling"—misleading them into stopping payments on their loans (and thus ruining their credit) and instead paying Defendants. Because certain of the Defendants and

other involved persons have been sanctioned, sued, or charged in connection with aspects of the Scheme previously, Defendants knew that the Scheme was wrong. Defendant Mize has also been reprimanded and placed on probation by the Arizona Bar for his participation in similar improper "debt counseling" actions. Amanda Johanson, a related non-Defendant third party to this action who was involved in the Scheme, also was the subject of disciplinary charges and ultimately suspended by the California Bar for, *inter alia*, taking fees from clients to renegotiate loans and then not performing any services. Defendants Mize, Lohman, and Ms. Johanson also have been the subject of lawsuits by aggrieved consumers. Those prior actions and sanctions, however, have not deterred Defendants from continuing to operate the Scheme.

4. The Scheme was often initiated by mailings or phone calls originating from certain "debt counseling" companies, including but not limited to DocuPrep Center ("DocuPrep"), Go2Finance, LLC ("Go2Finance"), and Student Processing Relief (collectively, the "Affiliates"), that purported to offer consumers a chance to consolidate, reduce, or eliminate altogether their student loans. In reality, the Affiliates were working primarily as affiliate marketers to lure student loan borrowers into the Scheme. Many consumers believed these mailings originated with the federal government based on their wording and appearance. Once a consumer contacted the number listed in the mailing and agreed to utilize the services being advertised, he or she was charged exorbitant sums to consolidate or lower his or her federal student loan payments —

¹ Upon information and belief, Amanda Johanson is a natural person domiciled in the state of California who was the principal of Amanda Johanson & Associates, previously known as Knepper & Johanson Law Group. Ms. Johanson, Amanda Johanson & Associates, and Knepper & Johanson Law Group are referred to collectively herein as "Ms. Johanson." On March 12, 2018, the Central District of California entered a verdict against Ms. Johanson in a civil RICO case involving a substantially similar scheme. *See Mantolino v. Knepper & Johanson Law Group, et al.*, No. 8:17-cv-867 (C.D. Cal. filed May 17, 2017).

² The referenced Affiliates are solely exemplars of the twenty or more "debt counseling" companies that all acted in a similar fashion.

something that the consumer could have accomplished for free under existing federal student loan programs. When a consumer called these "debt counseling" companies seeking to reduce or eliminate private student loans, for which consolidation was not available, the consumer was referred to one of the Attorney Defendants, as defined below.

- 5. Even after consumers were referred to the Attorney Defendants, these "debt counseling" companies, including CMS, would often still field calls and e-mails from consumers, have the debtor sign the attorney retainer, set up an auto-debit program to pay the attorney unearned monthly fees, and instruct the debtor to stop paying their student loans.
- 6. CMS, Mize, and/or the Lohman Defendants, as defined below, would then instruct the consumer to follow a script intended to induce telephone calls from NSL with the goal that those calls would form the purported basis for a claim under the Telephone Consumer Protection Act ("TCPA"), 47 U.S.C. § 227. In this variant of the Scheme, Defendants would then instruct their clients to tally how many calls they received from NSL. Certain Defendants would often provide their clients with a "script" for "revoking" consent to receive telephone calls from NSL, and would surreptitiously stay on the telephone lines while calls with NSL were taking place, disconnecting such calls after they determined that their clients had sufficiently regurgitated the prepared dialogue. These Defendants often recorded such conversations, without the knowledge or consent of at least NSL. Thereafter, Defendants frequently instructed their clients not to answer any further calls from NSL, the intent and effect being to ensure the number of potentially actionable calls was inflated as much as possible and to prevent the client from receiving assistance with their student loan delinquency from NSL.
- 7. Typically, the Mize Defendants, as defined below, (or Ms. Johanson in some instances) would issue letters to NSL on behalf of their purported clients requesting to redirect

communications to them. In their letters, the Mize Defendants, Ms. Johanson, attorney Jacob Slaughter, and/or attorney Daniel Ruggerio advised that the debt was "disputed" and also requested "verification" of the debt under the Fair Debt Collection Practices Act ("FDCPA") when in fact the debt was not genuinely disputed, NSL was not subject to the FDCPA, and the Defendants had no interest or use in receiving such voluminous documents. Rather, this letter was intended as a smokescreen to conceal the real purpose of the request: to manufacture TCPA claims by laying an arguable predicate for such claims with a deliberately vague and muddled "revocation" of TCPA consent.

- 8. In either instance, when certain of the Defendants judged that NSL had made a sufficient number of calls to the consumer, they would refer the matter to the Lohman Defendants, and the Lohman Defendants would initiate legal actions either in federal court or through arbitration.
- 9. The Scheme has resulted in substantial losses to NSL, including losses due to the fact that otherwise paying customers were induced to stop paying, as well as losses associated with defending numerous TCPA lawsuits, such as settlement payments, cancellation of hundreds of thousands of dollars in student loan debt, and attorneys' fees and costs incurred to defend against these lawsuits.
- 10. The Scheme also victimized the very consumers whom Defendants claimed to help. In following Defendants' instructions to cease payments to NSL and to instead make monthly payments to Defendants, borrowers suffered significant and lasting damage to their public credit when their student loans defaulted. Borrowers also suffered direct monetary losses when Defendants pocketed the borrowers' monthly loan payments with no guarantee that the borrowers would receive any pecuniary relief from the Scheme or any tangible benefits with respect to their

outstanding student loans, which would ultimately default as a result of the instructions to cease payment.

Parties

- 11. Plaintiff NSL is a Delaware limited liability company in the business of servicing student loans with its principal place of business in Reston, Virginia. NSL's sole member is Navient Corporation, a Delaware Corporation. NSL was formerly known as "Navient Solutions, Inc." and, before that, "Sallie Mae, Inc."
- 12. Defendant The Law Offices of Jeffrey Lohman, a Professional Corporation ("Law Offices of Jeffrey Lohman") is a California corporation in the business of providing legal services with its principal place of business in Corona, California.
- 13. Defendant Jeffrey Lohman is a natural person domiciled in the state of California and is a principal of the Law Offices of Jeffrey Lohman. At all times relevant to this Complaint, Defendant Lohman managed the affairs of the Law Offices of Jeffrey Lohman and participated in and supervised its work on TCPA matters.
- 14. Defendant Jeremy Branch is a natural person domiciled in the state of California and is an employee of Law Offices of Jeffrey Lohman. Defendant Branch was lead counsel in many TCPA matters in which the Law Offices of Jeffrey Lohman served as counsel, including, but not limited to, the representations of A.C. and J.S. ³, as described below.
- 15. Defendant Alyson Dykes is a natural person domiciled in the state of California and is an employee of the Law Offices of Jeffrey Lohman. Defendant Dykes was associate counsel in

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³ The names of certain consumers are redacted and concealed because many aspects of their cases are protected pursuant to confidentiality orders entered in their respective arbitration proceedings.

many TCPA matters in which the Law Offices of Jeffrey Lohman served as counsel, including, but not limited to, the representation of E.A., D.D., and K.W., as described below.

- 16. Defendant Ibrahim Muhtaseb is a natural person domiciled in the state of California and, on information and belief, is a former employee of the Law Offices of Jeffrey Lohman. At all relevant times, Defendant Muhtaseb was lead counsel in many TCPA matters in which the Law Offices of Jeffrey Lohman served as counsel, including, but not limited to, the representations of E.A., Shanna Helvey, L.L., C.S., and K.W., as described below.
- 17. Defendant David Mize Law, PLLC ("David Mize Law") is an Arizona professional limited liability company with its principal place of business in Phoenix, Arizona.
- 18. Defendant David Mize is a natural person domiciled in the state of Arizona and is the principal of David Mize Law. Defendant Mize was lead counsel representing various consumers including, but not limited to, A.C., Shanna Helvey, L.L., C.S., J.S., and K.W. in proceedings against NSL, as described below.
- 19. Defendant Scott Freda is a natural person domiciled in the state of Texas and is a principal of Defendant Champion Marketing Solutions, LLC d/b/a CMS.
- 20. Defendant Champion Marketing Solutions, LLC d/b/a CMS ("CMS") is a Texas limited liability company with its principal place of business in Plano, Texas.
- 21. Defendant Gregory Trimarche is a natural person domiciled, upon information and belief, in the state of California and is a principal of Defendant GST Factoring, Inc.
- 22. Defendant Rick Graff is a natural person domiciled, upon information and belief, in the state of Texas and is a principal of Defendant GST Factoring, Inc.

- 23. Defendant Herbert "Buddy" Sievers is a natural person domiciled, upon information and belief, in the state of California and is a principal of Defendant GST Factoring, Inc.
- 24. Defendant GST Factoring, Inc., ("GST") is, upon information and belief, is a Delaware corporation with its principal place of business in Texas.
- 25. Defendant RJ Marshal is a natural person domiciled, upon information and belief, in the state of California and is an operator of non-parties Go2Finance and DocuPrep.
- 26. Defendant Manny Kashto is a natural person domiciled, upon information and belief, in the state of California and is an operator of non-parties Go2Finance and DocuPrep.
- 27. Defendant Bill Carlson is a natural person domiciled, upon information and belief, in the state of California and is, upon information and belief, a principal of a network of "debt counseling" companies acting as affiliate marketers, including the Affiliates.
- 28. Defendant David Sklar is a natural person domiciled, upon information and belief, in the state of California and is a principal of non-party DocuPrep.
- 29. Defendant Wes Sabri is a natural person domiciled, upon information and belief, in the state of California and is an operator of non-party Student Processing Relief.
- 30. Defendants Law Offices of Jeffrey Lohman, David Mize Law, Lohman, Branch, Dykes, Muhtaseb, and Mize are referred to herein as the "Attorney Defendants."
- 31. Defendants Law Offices of Jeffrey Lohman, Lohman, Branch, Dykes, and Muhtaseb are referred to herein as the "Lohman Defendants."
- 32. Defendants David Mize Law and David Mize are referred to herein as the "Mize Defendants."

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33. Defendants Freda, CMS, Trimarche, Graff, Sievers, GST, Marshal, Kashto, Carlson, Sklar, and Sabri are referred to herein as the "Debt Counseling Defendants."

Jurisdiction

- 34. This Court has subject matter jurisdiction over the claims herein under 28 U.S.C. § 1331 because this case arises under the laws of the United States, namely, the Racketeer Influenced and Corrupt Organizations Act ("RICO"), 18 U.S.C. § 1961 *et seq*.
- 35. This Court has subject matter jurisdiction over state-law claims brought herein under 28 U.S.C. § 1367(a) because such claims form part of the same case or controversy as those arising under the laws of the United States, and under 28 U.S.C. § 1332 because there is complete diversity of citizenship and the amount in controversy exceeds \$75,000.
- 36. Venue is proper in this District under 28 U.S.C. § 1391(b)(2) because a substantial part of the events giving rise to these claims occurred in this District, namely, Defendants directed their actions towards NSL knowing that it is based in this district and Defendants advertised their services in the Commonwealth of Virginia.
- 37. Venue also is proper in this District under 18 U.S.C. § 1965(a), because Defendants all transact their affairs in the Commonwealth of Virginia by advertising for clients and/or operating the Scheme here.

FACTUAL ALLEGATIONS COMMON TO ALL COUNTS

NSL and the TCPA

38. NSL is one of the largest servicers of student loans in the United States, servicing a multi-billion-dollar portfolio in outstanding student loans for over twelve million customers, including a mix of loans owned by the federal government, privately owned loans guaranteed by the federal government, and wholly private loans.

- 39. Privately-owned loans serviced by NSL—whether or not those loans are guaranteed by the federal government—are owned by various trusts or other entities for which NSL is the servicer and authorized agent.
- 40. Most of NSL's twelve million customers pay down their student loans without incident.
- 41. When a borrower falls behind on his or her loan payments, NSL may contact that borrower, as well as others associated with the account. NSL does this to help borrowers to avoid default by making sure that they are aware of their repayment options.
- 42. NSL also does this to protect both the public and private funds with which it is charged. By working with customers to avoid default, NSL protects taxpayer funds that are at risk when a federally owned or guaranteed loan is not repaid.
- 43. In fact, the Higher Education Act of 1965 (as amended) and United States Department of Education regulations require NSL to make certain due diligence contacts with customers who fall behind on repaying certain types of loans.
- 44. NSL's telephone contact with its customers is subject to regulation by various state and federal laws, including the federal TCPA.
- 45. The TCPA was enacted by Congress in 1991 with the purpose of "balanc[ing]" "individuals' privacy rights, public safety interests, and commercial freedoms of speech and trade . . . in a way that protects the privacy of individuals and permits legitimate telemarketing practices." TCPA Pub. L. No. 102-243 § 2(9), 105 Stat. 2394 (1991).
- 46. To achieve this balance without discriminating against certain types of speech, the TCPA restricts the manner in which calls can be made, including placing restrictions on the ability of NSL and other companies to call customers using an automatic telephone dialing system

("ATDS") without their express consent. The definition of an ATDS subject to the TCPA has been the subject of significant litigation in the federal courts. NSL contends that its processes are compliant with the TCPA.

- 47. In order to deter improper autodialing practices, the TCPA provides for outsized \$500 statutory damages for every call that violates the statute. If violations are willful or knowing, a court may increase the damages to up to \$1,500 per violation.
- 48. The size of these potential statutory damages has enticed many plaintiffs' attorneys to seek out TCPA cases. These attorneys frequently bring class action claims against large defendants and use the threat of potentially crippling damages to extract settlements for suits that may be of questionable merit or which depend on unsettled legal issues. Other attorneys, like those named as Defendants here, are not content to seek these cases out, but have undertaken a scheme to manufacture claims where none otherwise existed.
- 49. To manufacture these claims, scammers like the Affiliates and CMS attract student loan borrowers by advertising themselves as "debt counselors" or "debt relief services." Rather than help these customers to pay or restructure their obligations, many of these scammers instead advise customers to purposefully stop paying their loans and attempt to misuse the TCPA and other laws offensively in an effort to reduce or avoid their loan obligations.
- 50. To comply with the TCPA and other laws, NSL has implemented comprehensive compliance programs pursuant to which, *inter alia*, it will only call customers manually, unless it possesses their express consent to contact them with the use of automated dialing technology. NSL may obtain such consent as part of the loan application process, but also may do so at various points during the course of servicing a customer's loan.

- 51. When NSL understands that it lacks such consent, for example, if a customer asks NSL to stop contacting him or her using automated means, NSL honors that request and will only contact such customer manually.
- 52. Because these customers still are obligated to pay often-substantial sums on outstanding student loans, NSL may continue to contact customers using permitted, manual dialing methods, even if the customer has purported to withdraw their consent to be contacted using automated dialing methods.
- 53. As part of the Scheme, the Attorney Defendants have targeted NSL's customers to bring TCPA suits on their behalf, seeking windfalls through the threat of costly litigation.

The Scheme

- 54. To carry out the Scheme, Defendants engaged in a pattern of wire and mail fraud.
- 55. GST had a central role in the Scheme; operating as a factoring company that controlled the flow of funds within the Scheme. GST connected attorneys with CMS and with a network of affiliate marketers to recruit borrowers into the scheme through a pattern of deceptive marketing practices.
- 56. The attorney first involved in the Scheme was Amanda Johanson. Ms. Johanson, however, proved to be unreliable. In or about the fall of 2015, Defendant Trimarche called Defendant Mize and presented him with the opportunity to participate in their program. After inquiring about the volume of work that was being proposed, Defendant Mize accepted.
- 57. Defendant Trimarche or Defendant Graff of GST also introduced Defendant Mize to CMS. On information and belief, Defendant Freda has known Defendant Graff of GST for 25 years. On the advice of GST, the Mize Defendants hired CMS to provide all of the administrative work associated with the clients referred by the Affiliates.

- 58. Defendants repeatedly sent false and fraudulent mailings both to consumers and to NSL using the U.S. Postal Service ("USPS"). For instance, the "debt counseling" companies that recruited consumers into the Scheme, including the Affiliates, sent letters and flyers to consumers that misleadingly appeared to be from a government entity offering assistance in reducing borrowers' student loan debts.
- 59. The mailers also promised consumers assistance in negotiating down their student loan debt, when instead these "debt counseling companies," including CMS and the Affiliates, never intended to do so; they only intended to manufacture TCPA claims against NSL. Many of the consumers who subsequently filed suit against NSL believed that the mailings were sent from or on behalf of the United States, and relied on the representations contained therein.
- 60. In some instances, the Affiliates called the consumers directly. Regardless of how first contact was made, the Affiliates would eventually speak with the borrowers and attempt to persuade them to sign an engagement letter with Defendant Mize (or perhaps Ms. Johanson or another attorney, Jacob Slaughter, as the Scheme evolved over time and the earlier attorneys had sanctions or complaints filed against them). During the course of those calls, the Affiliates would routinely make misrepresentations to the borrowers concerning the scope, efficacy, and risks inherent in the "debt relief" program being offered. For example, borrowers were told that there was a nationwide network of attorneys involved (which was false), and that the program had a 100% success rate (also false). Many borrowers were told that their payments would be used to pay their student loan debts. This was also false.
- 61. When a new client was recruited by an Affiliate, they would have the customer sign an automatic deposit agreement with Secure Account Services ("SAS"). The customer's payments to his or her account at SAS would be swept by GST, which would then pay the Mize Defendants,

CMS, and the Affiliates. SAS retained a fee for each transaction. Generally, the Mize Defendants were paid 30% of the amounts collected from borrowers, which included the 10% paid to CMS on behalf of the Mize Defendants and Mize Defendants' charges from DebtPay Pro ("DPP"), the Customer Relationship Management ("CRM") software used by the Mize Defendants and others. DPP charged Mize \$55 per user per Affiliate. The remaining 70% of customer payments were split by GST and the Affiliates in an unknown proportion.

- 62. Because they knew that many borrowers recruited into the program had no meaningful prospect of renegotiating their debt, the Defendants would attempt to manufacture federal law claims, primarily TCPA claims, on behalf of such borrowers and then refer those claims to the Lohman Defendants. The Lohman Defendants directly participated in the effort to manufacture these claims
- 63. The Attorney Defendants, for their part, sent various demand letters to NSL on behalf of "clients" whom they oftentimes did not actually represent and for whom they had no authority to act. In other instances, the Attorney Defendants sent letters to NSL in which these Defendants stated their intention to negotiate their clients' debts with NSL, when in truth they had no such intention. In still other instances, the Attorney Defendants sent letters to NSL in which they stated that they were "looking to verify" a disputed debt when they knew that no basis to dispute the debt existed.
- 64. The "debt counseling" companies that recruited consumers into the Scheme, including CMS and the Affiliates, also misrepresented via telephone conversations with consumers that the Attorney Defendants would negotiate consumers' student loan debts with NSL, when in fact the Attorney Defendants only intended to manufacture TCPA claims against NSL.

- 65. The Attorney Defendants repeatedly made fraudulent misrepresentations to NSL in communications and other legal papers sent over the wires. For example, in the exchange of discovery during litigation with NSL, the Attorney Defendants submitted discovery responses containing certifications that they represented a particular client and that they were answering on that client's behalf when in fact no such representation existed, as NSL later learned. Alternatively, the Attorney Defendants submitted these responses certifying that they had consulted with their clients when, in truth, those clients were unaware that any discovery had been exchanged. Further still, the Attorney Defendants instructed their clients to call NSL operators stating that they did not want to receive calls from NSL when their entire Scheme depended on receiving such calls. At times, the Attorney Defendants or their employees were on the calls with their clients when these false statements were made to NSL.
- 66. In addition, Defendants misled their own clients by advising them to default on their loans as part of a purported debt relief plan, putting their clients in a materially worse position, injuring their credit, and, in some cases, increasing rather than decreasing their student loan debt as a result of this fraud.

"Debt Counseling" Defendants

- 67. Defendants work with a network of approximately 20 marketing affiliates that refer clients in need of debt relief services, specifically with respect to student loan debt, to attorneys purportedly to settle the clients' debts. Upon information and belief, these affiliates are largely under common control of Defendant Carlson.
- 68. Three such affiliates that created a significant number of referrals to the Attorney Defendants were Go2Finance, Direct SPC, and DocuPrep Center, which NSL believes to be fictional or "doing business as" names. DocuPrep had as many as 70 people marketing on behalf

of the Scheme. Direct SPC had as many as 30 people marketing on behalf of the Scheme. Go2Finance had as many as 25 people marketing on behalf of the Scheme.

- 69. Upon information and belief, Defendants Marshal and Kashto operate Go2Finance, Direct SPC, and DocuPrep. CMS is owned by Defendant Freda.
- 70. The Affiliates generally also market for and act as federal student loan documentation companies. Thus, they seek borrowers with federal student loan debt and seek to assist those borrowers sign up for free federal relief programs for an up-front fee or recurring monthly charges. As Defendant Trimarche described the Scheme to Defendant Mize, the private loan debtors were merely an "ancillary catch" in targeting federal student loan debtors.
- 71. The Federal Trade Commission and several state attorneys general have brought numerous actions against such companies engaging in similar practices, including Student Loan Resolve, a student loan document preparation and processing company operated by Defendant Freda.
- 72. A client is brought into the Scheme by a "debt counseling" company such as one of the Affiliates. These companies, like the other affiliate marketers involved, hold themselves out as debt counselors who can help consumers get out of their student loan debt using a variety of techniques.
- 73. These "debt counseling" companies, including the Affiliates, recruit student loan debtors by advertising "debt counseling" and debt relief services via mailed flyers and cold calls sent to student loan debtors. Initial contact with the NSL borrower is typically through a mail solicitation. These solicitations often contain relatively accurate information about consumers' student loans, which the Debt Counseling Defendants obtain through accessing credit reports or by purchasing the information through various channels.

- 74. The recruitment of debtors occurs nationwide. On first glance, the solicitation appears to be some sort of governmental or official document, and typically includes a relatively accurate reference to the amount of the borrower's then-outstanding student loan(s). These solicitations advise the recipients that they might be eligible for consolidation, reductions, or, potentially, "total forgiveness" of their student loans. An example of one such solicitation is attached as **Exhibit A**. Often these solicitations reference "new federal laws" that might help reduce a borrower's payments and/or appear to have originated from the federal government. When asked, borrowers did not recall discussing any "new" law with the "debt counseling" company.
 - 75. These solicitations were fraudulent and misleading.
- 76. The phone number listed on the solicitations leads the borrower to a "debt counseling" company such as the Affiliates and/or CMS. Based on deposition testimony and files produced by individual borrowers in discovery, several other recruiters (or aliases) also appear to be involved. The borrowers are often confused about whom they contacted, and with whom they were working. Some borrowers believed they were working directly with the United States Department of Education or its duly-authorized agents.
- 77. Upon information and belief, these "debt counseling" companies, including the Affiliates, also were involved in federal student loan programs and appear to have charged fees for signing up borrowers for consolidation, forbearance/deferment, enrollment in income-driven repayment plans, or other benefits that borrowers easily could have obtained on their own for free.
- 78. With respect to consumers' private student loans, despite making contrary statements to the borrowers, the "debt counseling" companies that recruited consumers into the Scheme, including CMS and the Affiliates, do not provide private student loan relief services at

- all. Instead, they abuse the student loan borrowers and their knowledge of standard industry practices to manufacture TCPA lawsuits against NSL.
- 79. The Debt Counseling Defendants that recruited consumers into the Scheme through affiliate marketing efforts refer consumers to attorneys, including the Mize Defendants and Ms. Johanson, for the stated purpose of trying to negotiate with NSL and other loan servicers.
- 80. Under a model proposed by GST, the affiliate companies, including DocuPrep and Go2Finance, would recruit borrowers and then refer them to CMS, which provided the day-to-day administrative services for attorneys, including the Attorney Defendants.
- 81. After referring consumers to the Mize Defendants or Ms. Johanson, these "debt counseling" companies, including CMS, would continue to field calls and e-mails from these same consumers. These companies, including CMS, are made up of non-lawyers acting "on behalf" of the Mize Defendants and/or Ms. Johanson, who are tasked with having student loan debtors sign attorney retainers, setting up auto-debit programs to pay the attorneys' monthly fees, and instructing debtors to stop paying their loans in order to trigger phone calls from NSL.
- 82. The Defendants typically did not advise these consumers that the course of action that they were being directed to take would severely damage their credit and the credit of any cosigners on their loans. As such, numerous borrowers recruited by the Defendants stated in deposition that they did not know that the impact that defaulting would have on their credit or on their guarantor's credit. Similarly, numerous borrowers complained to the Defendants when they learned of the deleterious effect that the "program" had on their credit.
- 83. Further, the "debt counseling" companies that recruited consumers into the Scheme, including CMS, intended to deceive consumers, and encouraged consumers to contact them directly instead of the Attorney Defendants. For example, certain of these "debt counseling"

companies, including CMS, would send direct communications thanking student loan borrowers for choosing to become a client of the Mize Defendants or Ms. Johanson. And many of the consumers testified that they believed these "debt counseling" companies, including CMS, were employees of the Mize Defendants or Ms. Johanson. When transmitting its "welcome package" of documents and information to borrowers, CMS expressly identified itself as: "CMS – David Mize Law." This is the type of conduct for which Mize was disciplined by the Arizona Bar.

- 84. In the instance of the Mize Defendants' engagement agreement, the agreement provides for Defendant Mize to represent a client in dealings with student lenders or other creditors in exchange for a "fixed fee," which appears to be calculated as exactly 40% of the outstanding student loan debt. Ms. Johanson's agreement is functionally identical, and similarly requires the client to pay a "fixed fee" which appears to be calculated at exactly 40% of the outstanding debt disclosed by the consumer.
- 85. In some instances, after having the consumer execute an engagement agreement, CMS would then instruct the consumer to follow a script intended to induce telephone calls from NSL, with the goal that those calls would form the basis for a claim under the TCPA. Often, an employee of CMS would be on the line and would record the telephone call, sometimes illegally. Because Defendants Mize and Lohman become dissatisfied with the job that CMS was doing with recording these revocation calls, the Defendants began to have various employees of the Lohman Defendants manage and record these calls.
- 86. Some clients of the Scheme asked NSL to stop calling them before they ever became delinquent on their loans, and at a time when they had not received any calls from NSL. There is no obvious reason why a person would request for NSL to stop making calls that had never begun unless he had been instructed to do so as part of the Scheme.

- 87. Because it is NSL's policy to attempt to contact delinquent borrowers to help them avoid default, NSL often would continue trying to contact these individuals by placing manually-dialed calls. Typically, these borrowers had been instructed not to answer any calls from NSL, leading NSL to continue trying to reach and assist them regarding their loans.
- 88. After clients called NSL and read from the script, they were instructed to tally any calls received from NSL or businesses to whom they owed money. Clients were instructed to send regular e-mails to the "debt counseling" companies that had recruited them into the Scheme, such as CMS, listing any calls that they believed they may have received from NSL or any other creditor.
- 89. Because the TCPA provides for \$500 to \$1500 in potential statutory damages for each call, clients were advised that they could expect to receive this much every time NSL called them. The Defendants typically did not inform their clients that calls made by NSL without the use of an ATDS did not violate the TCPA. Accordingly, participants in the Scheme considered the phone calls to be equivalent to money.
- 90. For instance, in a federal matter handled by the Lohman Defendants against NSL, the Lohman Defendants' client answered calls from NSL at various times (after allegedly revoking consent from NSL) with the following remarks:
 - "Right, but you keep calling me. Every time you call me, that's a \$500 fine. And you called me 3 times."
 - "They told me this was going to happen. They said your two departments don't talk to one another. Every time you call me, it's \$500 off the bottom line. So, I'm perfectly fine, anytime you guys want to call, give me a call."
 - "Every time you guys call me it's a \$500 fine so call me as much as you want."

- 91. Clients were advised to track incoming calls until the value of those logged calls, based on anticipated statutory damages claims, was large enough to offset the client's outstanding debt, provide fees for the members of the Scheme, and provide the client with an additional windfall.
- 92. When CMS and/or the Mize Defendants and/or Ms. Johanson judged that NSL had made a sufficient number of calls, it would refer the matter to the Lohman Defendants, and the Lohman Defendants would initiate legal actions either in federal court or through the filing of arbitration demands.
- 93. During this time, monthly payments were being made to the Mize Defendants (or in some earlier cases, Ms. Johanson) for the ostensible purpose of resolving the client's student loan debts, though this money was, in fact, pocketed by GST, the affiliate companies run by the Debt Counseling Defendants, and the attorneys. Despite limited communications with NSL in some one-off matters, neither the Mize Defendants (nor Ms. Johanson) actually negotiated their clients' debts in the majority of cases.
- 94. These actions harmed the very consumers Defendants were purporting to help by causing them to miss loan payments and ruining their credit. Several consumers have caught on to the Scheme, as evidenced by an action recently filed in the United States District Court for the Central District of California, *Mantolino v. Knepper & Johanson Law Group, et al.*, No. 8:17-cv-867 (C.D. Cal. filed May 17, 2017) (attached hereto as **Exhibit B**). Among others, Ms. Mantolino named CMS as a defendant who had "engaged in a multi-state conspiracy to defraud consumers by obtaining monthly ACH payments as a direct result of fraudulently claiming that Defendants would represent consumers in the handling of student loan processing." Compl., Dkt. 1, ¶ 2. In reality, "Defendants never intended to actually represent consumers in the handling of student

[loan] processing" and they "knew that the consumer loans would go directly into default." *Id.* ¶¶ 4, 5. As part of this conspiracy, Ms. Mantolino alleges that CMS and others "instructed [her] to stop paying her debts and to go into default." *Id.* ¶ 19. Further, Ms. Mantolino alleges that CMS and others "never attempted to negotiate [her] loans" and "instead only sent a cease and desist letter to [her] creditors and did nothing else while [her] loans defaulted and her credit score plummeted." *Id.* ¶¶ 23, 24. As discussed below, other consumers also have filed suit more recently.

95. Numerous consumers were irreparably harmed by the conduct of the Mize Defendants, Ms. Johanson, CMS, and the Affiliates. The State Bar of California filed disciplinary charges against Ms. Johanson in July 2017 and December 2017 related to her representation of clients and their student loan debt. In the Matter of Amanda Lynn Johanson, State Bar Court Case No. 16-O-11041 (attached hereto as **Exhibit C**); see also In the Matter of Amanda Lynn Johanson, State Bar Court Case No. 17-O-01254. Significantly, many of the charges related to Ms. Johanson's conduct involving non-attorney employees of CMS, such as "allowing them to perform initial case consultation", "set, charge and collect fees from the clients for legal services, [and] provide legal advice to the clients regarding the purported invalidity of their student loans . . . independently and without supervision" Id. ¶ 18. In numerous instances, Ms. Johanson accepted advance payment of attorney's fees but ultimately failed to negotiate with the clients' lenders, and failed to perform any legal services. Id. ¶ 2–16. Further, Ms. Johanson was accused of charging hundreds of thousands in unconscionable legal fees to clients under false pretenses, in which "no portion of the fees was used to pay any portion of the clients' student loan debts." Id. ¶¶ 20, 23.

Mize Defendants

- 96. Although Defendant Mize is located in Arizona, his attorney engagement agreement directs "Responsive Documents" to be sent to an address in Plano, Texas, which also corresponds to CMS, which operates from 860 F Avenue, Suite 104, Plano, TX 75074.
- 97. Defendant Mize did not meet initially with clients before receiving signed fee agreements. Rather, the "debt counseling" companies that recruited consumers into the Scheme, such as the various affiliate marketers and CMS, were given access to their representation agreements, and purportedly enrolled prospective clients without speaking to Defendant Mize or Ms. Johanson⁴. Mize would confirm the representation when the signed engagement was uploaded into his CRM software for his review.
- 98. In many cases, student loan debtors who were current on their student loans would stop paying NSL at the instruction of these "debt counseling" companies that recruited these debtors into the Scheme, such as CMS, and begin paying the Mize Defendants or Ms. Johanson instead, defaulting on their loans as a result.
- 99. In instances in which clients had not already revoked consent telephonically to receive non-manual phone calls from NSL, after those clients executed their respective attorney engagement agreements, an employee of an entity named Consumer Financial Services, LLC d/b/a Student Loan Resolve, which upon information and belief is an affiliate or subsidiary of CMS, acting on behalf of the Mize Defendants or Ms. Johanson, would send form letters to NSL via

⁴ Indeed, in October 2017, Defendant Mize was reprimanded and placed on probation by the State Bar of Arizona for violating Arizona Rules of Professional Conduct 1.4 and 1.6. Specifically, Mr. Mize admitted that while practicing law, he gave access to his representation agreement forms to debt relief companies, including CMS and the Affiliates, and negligently permitted non-attorneys employed at those companies to sign his name on representation agreements. This effectively resulted in certain of Mr. Mize's clients hiring him for legal services and making payments to him without first being given an option to speak to him directly.

facsimile, instructing it to redirect further communications to them, falsely advising that they "disputed" those borrowers' debts, and requesting voluminous account information. The form letters used by Defendant Mize are identical to—and have the same return address as—form letters used by Ms. Johanson. An example of one such letter is attached as **Exhibit D**. NSL has received hundreds of these form letters from the Mize Defendants (and Ms. Johanson prior to her suspension by the California Bar). Mize subsequently sent a version of the same "cease and desist" letter to Ruggiero.

- 100. In response to these form letters from the Mize Defendants, NSL frequently requested that the Mize Defendants obtain verification from their purported clients before NSL would provide information to them. NSL received no response from these law firms or from their purported clients the vast majority of the time.
- 101. Once the debt dispute letter had been issued, CMS and/or the Mize Defendants would instruct their clients to cease communicating with NSL, tally the number of calls received from NSL, and to regularly submit those tally logs to the "debt counseling" companies such as CMS.
- 102. When the potential statutory damages were equal to or greater than a client's outstanding student loan debt, the Mize Defendants referred the client to other attorneys, including the Lohman Defendants, to file a lawsuit or an arbitration demand against NSL.

Lohman Defendants⁵

103. In some instances, the "debt counseling" company that had recruited a client into the Scheme had not instructed the client to call to revoke consent from NSL. In other instances, the Mize/Lohman Defendants had not issued a debt dispute letter. When the Lohman Defendants received case files for cases that fit either of these categories, they would themselves instruct a referred consumer to follow a script intended to lay the foundation for a TCPA claim by revoking consent to be called, operating on the assumptions that NSL would continue to call the consumer and would use an ATDS to do so. In several instances, one or more of the Lohman Defendants would initiate a three-way call with the consumer and NSL, maintain silence on the line, and record the call without NSL being aware of or consenting to the recording.

104. As described above, some clients called to revoke consent before NSL began calling them over defaulted loans or before they even had defaulted on the loans. And, as before, many of these clients were instructed not to answer NSL's calls. Other clients called to revoke consent once they had already become delinquent at the Attorney Defendants' instruction and had begun receiving calls from NSL. Clients were then instructed to maintain logs tallying calls received from NSL.

105. The Attorney Defendants also instructed their clients not to not pick up any calls from NSL after they had revoked consent in order to inflate the call count and to avoid the possibility of a client re-giving consent or resolving the delinquency.

⁵ The Law Offices of Jeffrey Lohman took on cases previously handled by the law firm Krohn & Moss Ltd, which were the subject of a similar RICO action filed in the United States District Court for the Eastern District of Virginia, case number 1:17-cv-01178-LMB-TCB. Following the disposition of the prior RICO action, Krohn & Moss Ltd. withdrew from its representation of individuals involved in the lawsuit. Jeffrey Lohman, who used to work for Krohn & Moss Ltd., took over those cases for Krohn & Moss Ltd. despite knowing (or perhaps because he knew) that their provenance was rotten.

106. In both circumstances, the Lohman Defendants intended the revocation call to manufacture a TCPA claim. That is, the Lohman Defendants intended the call to serve as the revocation of any prior consent given by the client to NSL. The Lohman Defendants understood NSL would then keep calling in a manual mode. Or, the Lohman Defendants hoped an NSL agent would make, in rare instances, a mistake and NSL would inadvertently call by automatic means that could be characterized as an ATDS. In either case, such calls would then serve as a foundation for a legal action that would take advantage of unsettled legal issues in the TCPA and apply pressure on NSL to settle or else incur substantial litigation costs to defend. Typically, to then complete the Scheme, the Lohman Defendants would file a lawsuit or arbitration demand against NSL and either seek a settlement or force NSL to defend itself in federal court or in a costly arbitration hearing.

as with Defendant CMS, the Lohman Defendants' actions have resulted in civil suits from consumers. In a recent, Missouri state court case, *Johnson v. Law Offices of Jeffrey Lohman & Veritas Legal Plan, Inc.*, No. 1822-AC07686 (Mo. Cir. Ct. filed Mar. 15, 2019), Theresa Johnson alleges that she reached out to a debt counseling company that referred her to Veritas Legal Plan, who in turn referred her to the Lohman Defendants as part of Veritas's "Debt Validation Program." First Am. Pet. (attached hereto as **Exhibit E**) ¶¶ 32–36, 49. The debt counseling company "abused [Ms. Johnson's] relative ignorance and its own position of power and enticed Plaintiff to enter into an agreement whereby [Ms. Johnson] agreed to (1) stop paying all of her unsecured creditors and (2) send \$391.26 every month to [the debt counseling company]." *Id.* ¶ 40. Ms. Johnson alleges that "[a]fter signing up with the [debt counseling company], [she] noticed that the collection calls and letters actually increased." *Id.* ¶ 45. Ms. Johnson alleges that the Lohman Defendants

attempted to "solicit Telephone Consumer Protection Act ('TCPA') cases from [her]" and contacted her repeatedly to generally solicit business regarding her debts and debt collectors and take on TCPA cases. *Id.* ¶¶ 57, 60. Further, Ms. Johnson alleges that the Lohman Defendants gave her a "statement" that she "was supposed to read over the phone to her debt collectors." *Id.* ¶ 65. Finally, Ms. Johnson alleges that "Lohman deceived and misled [her] into continuing to use its services for either direct payment by [Ms. Johnson] to Lohman or payment in the form of attorney's fees paid through TCPA case settlements," "pocket[ing] all or most of [Ms. Johnson's] money and . . . not perform[ing] as they promised," leaving Ms. Johnson's credit ruined with no resolution of her debt. *Id.* ¶¶ 74, 77–81.

108. To date, the Attorney Defendants have engaged hundreds of debtors in multiple states and filed dozens of claims in multiple states.

Role of the Attorney Defendants

- 109. David Mize Law is one of the law firms participating in the Scheme.
- 110. Upon information and belief, David Mize Law became involved in the Scheme at the direction of Defendant Mize.
- 111. The Law Offices of Jeffrey Lohman is one of the attorney partners participating in the Scheme.
- 112. Upon information and belief, the Law Offices of Jeffrey Lohman became involved in the Scheme at the direction of Defendant Lohman.
- 113. Once a debt counseling company, including the Affiliates, referred a consumer to the Mize Defendants (directly or through an affiliate marketer), the Mize Defendants would tally how many calls the client had received from NSL following the client's purported revocation of consent.

- 114. The "Scope of Services" outlined in the Mize Defendants' retainer agreement states that Defendant Mize will make all efforts to "eliminate (or reduce, as the facts of your case dictate) [the borrower's] student loan debts, primarily through negotiations with [the borrower's] lenders." Despite this representation to borrowers, Defendant Mize actually attempted to negotiate the debt with NSL in only a miniscule fraction of cases where his firm was retained by NSL's customers.
- 115. The fee for Defendant Mize's service was a flat fee that amounts to approximately 40% of the borrower's outstanding loan balance. Payments to the Mize Defendants were made on a monthly basis and were automatically debited from a borrower's bank account. The monthly payment to the Mize Defendants was often very close to the borrower's monthly student loan payment, but was sometimes higher. This fee *did not* include a separate 40-45% contingency fee later charged by the Lohman Defendants in connection with litigating a TCPA claim.
- 116. When deposed, some borrowers testified they were instructed to stop paying NSL and instead pay the Mize Defendants (or in some cases, Ms. Johanson). Others said they were told "it would work better" if they stopped paying NSL (so calls would ensue). Yet others testified they were not instructed to stop paying, but simply could not pay both the Mize Defendants and NSL, so chose to pay the Defendants.
- 117. The Mize Defendants would refer a "ripe" file to the Lohman Defendants for litigation. Per an express agreement with the Lohman Defendants, Defendant Mize would take no part in the litigation, but would receive 10% of the contingency fee from the client, on top of the 40% he would take pre-suit. Although required by both Arizona and California ethical rules, there is no indication that clients ever expressly agreed to this division of fees.

- 118. Upon information and belief, prior to her suspension, Ms. Johanson shared a similar agreement with the Lohman Defendants in which she agreed to refer "ripe" files to the Lohman Defendants.
- 119. From 2015 to the date of filing of this Complaint, NSL suffered millions of dollars in losses to its business by reason of Defendants' racketeering activity. Further, NSL paid not less than \$750,000 in settlements to plaintiffs represented by the Attorney Defendants and who are believed to have been involved in the Scheme.
- 120. Each of these payments was obtained by a pattern of fraud and deception, including various acts of wire fraud, mail fraud, witness tampering, and other wrongful and tortious activity, as detailed below.
- 121. NSL may not have entered into these settlements were it not for the Scheme and the inflated damages manufactured by the Defendants as part of their arbitration demand.
- 122. Further, the Scheme's efforts have required NSL to cancel over \$1.4 million in valid student debt as a condition of settlements extracted by fraud and the concealment of the Scheme. This does not include the value of debts that remain outstanding but that, because of Defendants' interference in NSL's contractual relationships with its customers, are unlikely ever to be repaid. Defending against TCPA suits that were manufactured by the Scheme was costly and required NSL to incur over \$2.6 million in attorneys' fees, not including time and resources devoted by NSL's in-house attorneys and other employees. Upon information and belief, Defendants continue to recruit debtors and to pursue their manufactured claims, with only slight changes in their tactics, as they have since at least 2015. Absent relief, Defendants will continue to engage in this pattern of racketeering activity.

- 123. The Mize Defendants stopped accepting referrals from the affiliates/Debt Counseling Defendants sometime in late 2017. GST, the Debt Counseling Defendants, and Lohman then began, or continued, to work with attorney Jacob Slaughter.
- Daniel Ruggiero, whom Defendant Lohman introduced to discuss Mr. Ruggiero's possible involvement with Ms. Johanson's files. Despite actual knowledge of Ms. Johanson's then-pending bar complaint and having concerns with the practices of the debt counseling companies, including the Affiliates, Defendant Mize continued to assist the other participants in the Scheme, including by assisting GST in replacing Ms. Johanson's role in the Scheme, and promoting Mr. Ruggiero to take over her responsibilities.
- 125. After a phone call with Mr. Ruggiero on September 27, 2017, Defendant Mize wrote to Mr. Ruggerio to tell him that "I had a chance to speak with some of the folks I work with. I think there's a mutually beneficial relationship to be had here. There are some nuts and bolts we're working out but I'd like to discuss with you again sometime on Friday." On information and belief, the individuals Defendant Mize consulted included Defendants Trimarche and Graff.
- 126. In an email on October 4, 2017, Defendant Mize told Mr. Ruggiero that he had "more info on this of-counsel deal." On October 17, 2017, Defendant Mize emailed Defendant Trimarche and asked whether "we have a JLG of-counsel agreement." Later that day, Defendant Mize again emailed Mr. Ruggiero and stated, among other things, "I attached a draft of the factoring agreement GST has used. Look over it and let me know if you have any questions/revisions. I'll call you tomorrow to discuss work-flow/transitioning/etc." Mr. Ruggiero subsequently entered into the factoring agreement with Defendant GST, and took over Ms. Johanson's files. Mr. Ruggerio also acted as local counsel for Defendant Lohman on several

TCPA cases against NSL where borrowers were recruited by the Debt Counseling Defendants and referred to the Mize Defendants.

- 127. Defendant GST used Mr. Ruggiero's agreement to continue to expand its private student loan program. For example, on October 26, 2017, Defendant Graff copied Defendant Mize on an email to Anthony Davis of Minerva Media. On October 26, Mr. Davis had stated that "So we just completed our ads and landing page for private student loan leads. and [sic] its [sic] coming in very well, I just want to make sure before we convert our entire sales floor to private loans you guys will be able to handle." Defendant Graff replied, "Absolutely, we just brought on another very large volume attorney." Defendant Mize subsequently provided Mr. Ruggiero with a copy of the form engagement letter and a copy of the cease and desist/demand for verification that he used in connection with the Scheme.
- 128. In a January 22, 2018 email to Mr. Ruggiero, Defendant Mize outlined his experience with various debt collectors and their settlement practices. Significantly, he highlighted the role played by the Lohman Defendants, stating, "My TCPA work with Jeff Lohman has resulted in a lot of positive results for clients. I definitely recommend you work with him to formulate a plan to develop as many cases as you can. I have also successfully used call logs/revocations/c&d letters to negotiate down loans once they're in a litigation status with a collection firm. This can only be done with an attorney, but it has proven effective." (Emphasis added).
- 129. On or about May 29, 2018, Mize wrote to Defendant Freda concerning winding down his business with CMS. Specifically, he proposed that the fees he (*i.e.*, Mize) was paying to CMS be reduced as the number of cases dropped below certain benchmarks.

- 130. At or about the same time, additional RICO lawsuits were being filed against CMS and Ms. Johanson by consumers who had been brought into the Scheme. On or about June 20, 2018, a plaintiff named Luke Harris sued Ms. Johanson and CMS for various civil claims, including alleged violations of the RICO statute. On or about July 11, 2018, in a similar complaint alleging violations of the RICO statute, a plaintiff named Kyle Leonard sued Ms. Johanson and CMS.
- 131. As Defendant Mize began to wind down his relationship with CMS just after the filing of those suits, tensions with CMS and its owner Defendant Freda escalated. In one email, Freda stated: "We had been very vocal about the Amanda [Johanson] issues and her challenges as far back as the first twelve months of operation with her. During that time we started with Amanda and then you were added because Amanda struggled to hold up to her end. So everyone is aware of what is going except the opposing plaintiff counsel all why I take the abuse. All we do is answer the phones and handle emails for Oz, Rick [Graff,] the affiliates and the law firms including yourself."
- 132. In an earlier email, Defendant Freda expressed his views on Defendant Mize's role in the Scheme and explicitly referenced the Defendants' common association-in-fact enterprise along with his preference not to discuss business through discoverable communications, stating:

As it all started, I would earn ten percent to service ALL files which included yours and to completion and not some smaller amount of files once your files got to a low number of like 300 which you just recently as of months ago demanded that it be changed at around that 300 number – which of course benefits you entirely and no one else – especially Champion, my company. This was never our agreement back when Greg [Trimarche] and Rick [Graff] started all this back in the day which started with Johansson law firm and David Mize law firm "following".

In other words David, you also were a key player in the construction of this whole enterprise and still had and have much authority in building out additional layers of this enterprise even as current as present time. And now there is a Rico actions brought against the service center of Scott Freda at ten percent. Technically, the

prosecution side only knows of Scott Freda and that's fine by me. I am a big boy and I can be the voice for everyone and the target for everyone which I am doing right now, because no one else's f***ing balls are on the line right now like mine. So I assume that's what everyone else wants because everyone else but Scott Freda never wanted or wants to communicate by email or text regarding business discussions regarding private and I have even messages as of years ago where this was the general rule of thumb of everyone else but Scott Freda and that's ok for now. I have nothing to hide on my end from day one because champion marketing conducts service for everyone else and on behalf of the enterprise on a practical, fair, honest and ethical manner."

- 133. Nonetheless, Defendant Freda continued to market his services. On August 29, 2018, Freda blind-copied Defendant Graff on an email to Adam Owens at SLAC, Inc.,⁶ in which Freda pitched CMS's services in the student loan space.
- 134. Similarly, GST and the Debt Counseling Defendants, in connection with the Attorney Defendants, continue to market and profit from the Scheme.

Cases Exemplifying the Scheme

C.S.

- 135. C.S. lives in Missouri and is the borrower of a private student loan serviced by NSL.
- 136. C.S. retained the Mize Defendants in October 2015 after she learned of this law firm through an unsolicited flyer she received in the mail from "Student Processing Relief." The flyer indicated that Student Processing Relief could assist C.S. in reducing or eliminating her student loans.
- 137. After C.S. provided documentation concerning her student loans to Student Processing Relief, it referred her to attorney David Mize and his law firm for her private student loan, and indicated that David Mize specialized in debt reduction matters.

⁶ Defendant Branch is the lead attorney for SLAC, Inc., in a lawsuit filed against SLAC, Inc., in the Central District of California, *Gutierrez v. SLAC, Inc.*, No. 8:17-cv-01227 (C.D. Cal. filed July 18, 2017). In that suit, plaintiff alleges various violations of the TCPA by SLAC, Inc.

- 138. However, instead of being directed to Defendant Mize personally, C.S. was in fact referred to various employees of CMS, including Terry Belser, Joel Knapp, and Perla Ortiz. C.S. was under the impression that CMS was a "servicing branch" that corresponded with clients of Defendant Mize.
- 139. On or about October 15, 2015, C.S. signed an attorney engagement agreement with the Mize Defendants, and agreed to pay a fixed fee for legal services in monthly installments of \$311.71 for eighteen months, to be withdrawn automatically from her bank account. The amount of the fixed fee was exactly 40% of the amount owed on C.S.'s private student loan.
- 140. C.S. made payments to the Mize Defendants instead of NSL because she had been falsely told that the money paid to the Mize Defendants would be used to resolve her student loan debt to NSL.
- 141. On October 22, 2015, Terry Belser, an account manager at CMS, sent C.S. an email with the subject line "Welcome Aboard! (David Mize Law Firm)." This e-mail requested C.S. begin gathering her loan documents to prepare her claim, and included a "Welcome Letter" from CMS Servicing Group, as well as a blank "Monthly Communication Log" template. The Welcome Letter advised C.S. to document all telephone calls on the template, and to send the log to CMS every week.
- 142. Terry Belser's e-mail signature indicated the e-mail was from Terry Belser, "Account Manager, CMS David Mize Law." This communication was deceptive, and reinforced C.S.'s belief that CMS was a part of Defendant Mize's law firm, even though CMS provided legal advice despite consisting of all non-attorneys.
- 143. Prior to retaining CMS and the Mize Defendants, C.S. had made regular monthly payments toward her student loan since 2012. But following the instructions provided by CMS,

C.S. ceased making payments on her loan. C.S.'s final payment toward her student loan was made on September 24, 2015, and she failed to make her regularly scheduled payment in October 2015. Calls from NSL to attempt to cure the delinquency ensued.

- 144. On or about October 20, 2015, an employee of CMS, purporting to be Defendant Mize, sent a letter to NSL, requesting that NSL redirect future communications to him, falsely advising the debt was "disputed," and demanding validation for the debt of C.S.'s student loan. The substance of the letter was materially false and incorrect: Defendant Mize in fact wanted calls to continue to C.S., did not genuinely dispute the debt, and had no purpose in obtaining "validation" of it. Instead, the purpose of Defendant Mize's letter was to manufacture a TCPA claim against NSL. Additionally, the letter claimed that Defendant Mize also represented C.S.'s cosigner, M.C. This statement was false, as Defendant Mize had not been retained by M.C.
- 145. Starting in October 2015, per instructions from CMS, C.S. maintained a log tallying all calls she received from NSL, using the "Monthly Communication Log" template provided by CMS. C.S. dutifully sent the log to CMS on a regular basis by e-mail.
 - 146. On May 31, 2016, C.S.'s private student loan defaulted.
- 147. Throughout this process, C.S. did not speak directly with Defendant Mize until 2016. On April 13, 2016, Defendant Mize sent C.S. an e-mail asking to speak with her, and identifying the TCPA as "a great tool for our firm to use when attempting to settle [her] private student loan." The April 13, 2016 e-mail further advised C.S. that his staff, and the staff of the Lohman Defendants, would be reaching out to her to discuss the TCPA.
- 148. Thereafter, C.S. began copying Attorney Lohman and the Lohman Defendants (at a specific e-mail address set up for correspondence, documents@jlgportal.com) on her e-mails to

CMS, as well as providing copies of her updated "Monthly Communication Log," including but not limited to: May 12, 2016, May 17, 2016, May 19, 2016, May 23, 2016, and May 27, 2016.

- 149. On November 8, 2016, non-Defendant attorney Ryan Lee of the Law Offices of Ryan Lee, PLLC, sent a copy of a draft complaint identifying C.S. to NSL, and inquired about the possibility of settling her claims for alleged TCPA violations.
- 150. On January 26, 2017, a demand for arbitration was submitted by Mr. Lee on behalf of C.S., alleging violations of the TCPA. Thereafter, Mr. Lee withdrew from representing C.S., and the Lohman Defendants entered their appearance as counsel for C.S.
- 151. In her deposition on January 4, 2018, at which Defendant Muhtaseb was present, C.S. testified that either the Mize Defendants and/or CMS told her that it was not in her best interest to pick up the phone when NSL called her. An e-mail dated November 10, 2015, confirms that Terry Belser, a CMS employee, instructed her not to answer these calls. Mr. Belser's instruction to C.S. furthered the Scheme because, without C.S. answering her phone, NSL would be forced to continue to call in an attempt to reach her.
- 152. Unbeknownst to NSL at the time, in an e-mail dated February 29, 2016, to a CMS employee, C.S. expressed doubt about the Scheme:

Subject: Credit Bureau/ Navient Docs

Date: Monday, February 29, 2016 at 1:53:00 PM Pacific Standard Time

From:

To: Terry Belser

 $\textbf{Attachments:} \ Equifax_pg1.pdf, \ Equifax_pg2.pdf, \ Experian_pg1_2.pdf, \ Navient.pdf, \ Monthly \ Communication$

Log_2.docx

Hi Terry,

Here are the correspondence that i received via USPS last week. Along with those is another updated version of calls I received as of this afternoon. You will read in the comments of the latest conversation i had with them that they do not have any indication of a C&D on file nor do they have my legal action via Mize Law Firm on file. I don't understand this at all. Are they able to say this? Given that you, me and Mize Law Firm have each other's best interest at hand, i was under the impression that they have had direct correspondence from us to them regarding my legal claim? So them saying they do not have anything on file is a blatant lie. Which to me and how disconnected i am with details on my own case is disconcerting.

You can see why given that it has now been right at 6 months since this this thing began. And it kinda makes me believe them about not having anything on their files. I am very skeptical about all of the above and have been from day one, i just chalked it up to me not knowing enough about how quick legal happenings take place and such. But six months is a long time. The more and more this thing drags out the more i want to speak with Navient and get back to normal with my life. I mean, as far as i can tell my credit report is suffering because of this and my debt with Navient is just rising to unprecedented amounts for the amount of time i have not paid them. I'm am very nervous about this turning out in my favor. Especially since monthly payments are coming out of my account to your Secured Agency of over \$300/mo. Which i still assume i will recoup all of it if the case doesn't go in our favor but then i'm back right where i started with Navient 3 yrs ago or worse with interest and principal. You see my thought process, right.

153. In an e-mail dated April 1, 2016, it was apparent that C.S.'s skepticism about the Scheme persisted:

Evidently yesterday was the deadline for me to call Navient back to hear about options they could offer in potentially getting back on a regular payment plan with them. . .. Please let me know if there are ramifications of this that may occur to my credit report or to other parts of my livelihood now that they are pushing my file along to a debt collector.

- 154. Indeed, C.S. nearly elected to withdraw from the litigation process, and in November 2017, the Law Offices of Jeffrey Lohman, P.C. expressed to counsel for NSL that C.S. was considering dismissing her arbitration.
- 155. C.S.'s doubt about the Scheme was well-founded. The Defendants' illegal, fraudulent efforts to divert funds owed by C.S. to NSL injured both C.S. and NSL alike.

156. On the eve of her arbitration hearing, C.S. and NSL agreed to a settlement of her claims. Pursuant to this settlement, NSL was obligated to discharge over \$17,000.00 of an otherwise valid debt, and suffered losses as a result of the Defendants' Scheme.

D.D.

- 157. D.D. lives in Georgia and is the borrower of several federal and private student loans serviced by NSL.
- 158. In or around the end of 2015, D.D. first spoke to "Student Debt Doctor LLC," ("SDD") a company in Oakland Park, Florida, purporting to assist consumers in reducing or eliminating student loan debt, which eventually charged a fee for consolidating her federal student loans. In or around December 2, 2015, SDD then referred her to a related entity known as "Fidelity Debt Reserve LLC," with the same business address and also controlled by the ownership of SDD, to assist D.D. in reducing or eliminating her private loans. Both SDD and Fidelity Debt Reserve LLC are no longer in business.
- 159. Specifically, on or about October 2, 2017, the Federal Trade Commission filed a Complaint for Permanent Injunction and Other Equitable Relief against Student Debt Doctor, LLC and Gary Brent White, Jr., in the United States District Court for the Southern District of Florida under Case Number 0:17-cv-61937-WPD.
- 160. The Complaint alleged, *inter alia*, that the Defendants had engaged in deceptive marketing and sale of student loan debt relief services in violation of the Federal Trade Commission Act, 15 U.S.C. § 53(b), and the Telemarketing and Consumer Fraud and Abuse Prevention Act, 15 U.S.C. §§ 6101–6108. Among other things, the FTC alleged that Defendants "promised to enroll consumers in student-loan-repayment programs to reduce or eliminate their

payments and principal balances" and "instructed consumers not to contact, work with, make payments to, or respond to contacts from their loan servicers."

- 161. On October 3, 2017, the United States District Court for the Southern District of Florida entered an *Ex Parte* Temporary Restraining Order against Defendants, and appointed a receiver, finding "good cause to believe that immediate and irreparable harm [would] result from Defendants' ongoing violations of the FTC Act and the TSR"
- 162. Thereafter, the court-appointed receiver, Mr. Robert Carey, proceeded to implement the terms of the Temporary Restraining Order by locating and freezing assets of SDD and Mr. White, and issued various status reports following his appointment. Among other things, the receiver (with the assistance of local law enforcement) took possession and secured the physical premises of SDD at 3221 NW 10th Terrace, Oakland Park, Florida, and began inspecting the books and records therein. During this process, the receiver identified at least 83 employees present who marketed, advertised, and/or sold to consumers purported student loan debt relief services. The receiver also identified that SDD purchased and was actively operating at least 182 telephone lines, and maintained a sophisticated database identifying nearly 30,000 potential consumer victims since 2014.
- 163. The court-appointed receiver also found sufficient grounds to expand the receivership to include other entities owned or operated by Defendants, including Fidelity Debt Reserve LLC. Specifically, on February 28, 2018, the receiver filed a motion to expand the receivership to include five additional entities and their assets. Among other things, the receiver found that Gary Brent White, Jr. owned and controlled Fidelity Debt Reserve LLC, which provided debt settlement services, and also operated out of the SDD physical premises.

- 164. In his most recent status report, filed on October 16, 2018, the court-appointed receiver maintained that "it is still my conclusion that Mr. White used [Student Debt Doctor LLC] and related entities he owned and/or controlled to operate deceptive student debt relief and other deceptive debt relief businesses to the detriment of consumers and to enrich himself personally and others."
- 165. At some point in 2015, D.D. ceased making payments toward her student loans. At her deposition taken on August 28, 2018, D.D. testified that she was instructed to stop paying her student loans by SDD, and that "in order for them to help me with my private student loans, I needed to go into default." On or about December 2, 2015, D.D. received an e-mail from "Whitney Wade" at Fidelity Debt Reserve, which stated "I can put you in a debt settlement immediately . . . whether the account [sic] are current or not . . . you would discontinue paying your servicers and LET THE ACCOUNTS GO DELINQUENT!"
- 166. D.D. testified that she agreed to pay SDD \$348 each month for three years via monthly debits from her bank account, and that she believed she had retained SDD in order to help her reduce her student loan payments. In an e-mail from October 21, 2015, Ms. Wade at Fidelity Debt Reserve LLC told D.D. that "Once the account [D.D.'s payments were being made to] has built up enough equity we will start negotiating the best settlement possible." This statement was false.
- 167. At no point thereafter did SDD or Fidelity Debt Reserve LLC attempt to negotiate with NSL to settle the outstanding balance of D.D.'s student loans. Despite requiring D.D. to authorize a general power of attorney to Fidelity Debt Reserve LLC using a form prepared by Fidelity Debt Reserve LLC, neither SDD nor Fidelity Debt Reserve LLC ever contacted NSL on D.D.'s behalf.

- 168. Instead, Fidelity Debt Reserve LLC referred D.D. to the Lohman Defendants to manufacture a TCPA claim against NSL. In short time, D.D. signed a retainer agreement with the Lohman Defendants.
- 169. Following the instructions from SDD, D.D. ceased making payments on her loans in or around October 2015. Calls from NSL ensued when the loans became past due in January 2016.
- 170. On or about January 19, 2016, D.D. spoke with an NSL call-center agent and stated that she wished for NSL to cease calling her cell phone. This statement was a lie. In fact, Defendants and D.D. wanted the calls to continue so that they could form the basis for a possible TCPA claim.
- 171. At her deposition taken on August 28, 2018, at which Defendant Dykes was present, D.D. admitted that she made the revocation call to NSL at the instruction of the Lohman Defendants, that the Lohman Defendants gave her instructions of what to say during that phone call, and that one of the Lohman Defendants recorded the January 19, 2016, telephone call.
- 172. D.D. also stated that she began tallying all calls received from NSL after this purported revocation at the Lohman Defendants' instruction. She further testified that she was instructed by the Lohman Defendants not to answer any of the calls, and to not have any further contact with NSL.
- 173. In that same deposition, D.D. admits that she was told to stop paying NSL and needed to default in order to take advantage of the "program."
- 174. On October 3, 2016, attorney Rory Leisinger of the law firm Leisinger Law, LLP, submitted a demand for arbitration on behalf of D.D., alleging violations of the TCPA. Thereafter,

Mr. Leisinger withdrew from representing D.D., and the Lohman Defendants entered their appearance as counsel for D.D.

175. When Defendant Lohman was deposed on November 6, 2017, he testified that in 2016, the Lohman Defendants were sending cases to Leisinger Law to "[litigate] the cases that our office produced." The referral relationship subsequently terminated because Defendant Lohman concluded that he "make[s] more money when the in-house attorneys handle the cases."

176. On the eve of her arbitration hearing, D.D. and NSL agreed to a settlement of her claims. Pursuant to this settlement, NSL was obligated to discharge over \$31,000.00 of an otherwise valid debt, and suffered losses as a result of the Defendant's Scheme.

E.A.

- 177. E.A. lives in Mexico and is the borrower of several student loans serviced by NSL.
- 178. In or around the beginning of March 2016, E.A. received an unsolicited flyer in the mail from an entity purportedly called Go2Finance. The flyer was captioned "Important Private Student Loan Reduction Benefits Prepared For [E.A.]," identified the total amount of E.A.'s outstanding student loan debt, and stated "you are now eligible to receive benefits from laws that may reduce your debt and in many cases total discharge of debt."
- 179. E.A. called the toll-free number on the flyer and first spoke to someone named Ryan Smith at Go2Finance, who then referred her to Terry Belser, an employee of CMS. At her deposition on February 26, 2018, E.A. testified to her belief that "[s]omehow they're all linked together."
- 180. After several telephone communications with Mr. Belser in March 2016, he recommended and referred her to the Mize Defendants to obtain further assistance. Interestingly, while E.A. believed that Mr. Belser worked for Go2Finance, she received an e-mail from him on

March 28, 2016 welcoming her to the "program," but indicating that he actually worked for the Mize Defendants. Specifically, Terry Belser's e-mail signature indicated that the e-mail was from "Account Manager, CMS – David Mize Law" and was sent from e-mail address "tbelser@jlgportal.com." This e-mail included attachments, including a "Welcome Letter" from CMS Servicing Group, as well as a blank "Monthly Communication Log" template.

- 181. This communication was deceptive, and reinforced E.A.'s belief that Terry Belser and CMS were a part of Defendant Mize's law firm. In response to an e-mail from E.A. asking "Who do you work for? Are you a part of David Mize's law firm?" Terry Belser at CMS responded, "Yes I am your account manager per the voice mail I left you."
- 182. On or about March 30, 2016, after five or six telephone communications with the Mize Defendants, E.A. signed a retainer agreement with the Mize Defendants.
- 183. Also on or about March 30, 2016, E.A. sent an e-mail to Terry Belser stating "I have spoken to all parties on my end as well as David Mize and I feel comfortable moving forward.

 When speaking to David, he said there is a script you have that I can give to my grandmother/cosigner that she can tell the lenders to stop calling her. Do you have that script?"
- 184. Defendant Mize's retainer agreement stated that he would charge E.A. a fixed fee of \$39,312.88 for his services, representing 40% of the \$98,282.20 in debt to be enrolled in the "program" which included debts owed to NSL, as well as other creditors and servicers such as Discover, Great Lakes, Citi, and Capital One. However, at her February 26, 2018, deposition, at which Defendant Lohman was present, E.A. could not identify a single thing that the Mize Defendants had done for her, except refer her to the Lohman Defendants.

- 185. Upon information and belief, E.A. made payments to the Mize Defendants instead of NSL because she had been falsely told that the money paid to the Mize Defendants would be used to resolve her debt to NSL.
- 186. Upon information and belief, Defendant Mize explained to E.A. some options to enhance her settlement position, including an option to deliberately default on her student loans.
- 187. Prior to retaining CMS and the Mize Defendants, E.A. had made regular monthly payments toward her student loans since 2009. But following the instructions provided by CMS and Defendant Mize, E.A. ceased making payments on her loan. E.A.'s final payment toward her student loans was made on April 12, 2016, and she failed to make her regularly scheduled payment in May 2016. Calls from NSL in an attempt to cure the delinquency ensued.
- 188. Eventually, and even months before she purported to revoke her consent to receive calls from NSL, E.A. became aware that the purpose of the Scheme and her call logs was to create a TCPA violation. In an e-mail to Terry Belser on April 12, 2016, E.A. inquired about the potential consequences for her co-signer, "[i]f I am not supposed to pay the loans in order for the lenders to keep calling me." E.A. further inquired whether her cosigner should switch banks to avoid potential bank levies by a creditor, after she took the future action of stopping payments toward all of her loans.
- 189. Before she decided to stop making payments toward her NSL loans, E.A. spoke to her grandmother, E.H., who was a co-signer on the loans, to inform E.H. that she would be receiving collection calls from NSL because E.H.'s land line was not covered by the TCPA.
- 190. When her NSL account became past due/delinquent, E.A. began receiving calls from NSL. When E.A. informed the Mize Defendants of these calls, they referred her to the Lohman Defendants, who described to her the TCPA Scheme. Specifically, the Lohman

Defendants informed her of the possible statutory damages under the TCPA, so she knew that each call after the revocation could result in \$500 in statutory damages or more.

- 191. E.A. was led to believe by CMS and the Mize Defendants that a letter had been sent on her behalf to NSL, when in fact, no such letter had been sent. As a result, the Lohman Defendants set out to create a "revocation" for E.A.
- 192. Prior to retaining the Lohman Defendants, she was coached by either Defendant Lohman or Defendant Muhtaseb on how to revoke TCPA consent from NSL via a telephone call.
- 193. On or about June 22, 2016, E.A. spoke with an NSL call-center agent and stated that she wished for NSL to cease calling her on her cell phone. This statement was a lie. In fact, Defendants and E.A. wanted the calls to continue so that they could form the basis of a possible TCPA claim. During her deposition, E.A. testified that Defendant Lohman was on the revocation call with E.A. and NSL, even though E.A. had not yet retained him, and the call was recorded by the Lohman Defendants without NSL's knowledge or consent, in violation of applicable state laws.
- 194. After June 22, 2016, following the instruction of the Lohman Defendants, E.A. maintained a log tallying all calls she received from NSL and her other creditors. E.A. dutifully sent the log to the Lohman Defendants on a monthly basis by e-mail.
 - 195. On or about July 19, 2016, E.A. officially retained the Lohman Defendants.
- 196. On or about May 25, 2017, a lawyer with the Georgia law firm Wakhisi-Douglas, LLC, filed a federal court action purportedly on E.A.'s behalf. During her deposition, however, E.A. stated that she had no knowledge of the federal court action or of the law firm that filed suit on her behalf. Further, she stated that she had never spoken to anyone at that law firm.
- 197. On or about July 19, 2017, Defendant Muhtaseb filed an arbitration demand against NSL purportedly on E.A.'s behalf. E.A., however, stated in her deposition that she did not know

that an arbitration demand had been filed on her behalf. She also stated that she did not know that NSL had filed a \$25,000 counterclaim against her.

- 198. In her deposition on February 26, 2018, at which Defendant Lohman was present, E.A. testified that she did not answer any of the calls from NSL, but did not recall whether she had been advised not to answer any of the calls. However, she admitted that she knew each phone call was a potential \$500 to add to her future TCPA claim.
- 199. On the eve of her arbitration hearing, E.A. and NSL agreed to a settlement of her claims. Pursuant to this settlement, NSL was required to pay a cash settlement of \$75,000.00 and discharge over \$26,000.00 of an otherwise valid debt, suffering losses as a result of the Defendants' Scheme.
- 200. During her deposition, E.A. even expressed further interest in continued participation in the Scheme. She expressed her intention to retain the Lohman Firm to sue her other creditors and servicers, Great Lakes, Discover, and Citi. When asked about her lawsuit against NSL, she stated she had not yet sued the others, because NSL was a test case "lucky number one."

Shanna Helvey

- 201. Shanna Helvey lives in Indiana and is a borrower of at least one student loan serviced by NSL.
- 202. In February 2017, Defendant Lohman sent a threat in the form of a draft complaint to NSL on Ms. Helvey's behalf.
- 203. Acting through local counsel, Andrew K. Homan, the Lohman Defendants filed a complaint against NSL alleging violations of the TCPA on behalf of Ms. Helvey in the U.S.

District Court for the Northern District of Indiana captioned *Shanna Helvey v. Navient Solutions*, *LLC*, Case No. 1:17-cv-00186-WCL-SLC.

- 204. On June 14, 2017, Defendant Muhtaseb filed a Notice of Appearance on behalf of Ms. Helvey.
- 205. In April 2018, Ms. Helvey contacted NSL to inquire as to why her loan was past due when she had instructed NSL to directly debit her loan payments from her bank account.
- 206. Because it had received a litigation threat, NSL's call-taker informed Ms. Helvey that the call-taker was not permitted to speak with her because the case was in litigation status and that Ms. Helvey would need to speak with her lawyer.
- 207. During that call, Ms. Helvey insisted that she did not have a lawyer and asked NSL's call-center agent if she could tell her who her lawyer was. Ms. Helvey subsequently confirmed that she had never heard of Mr. Hohman, Defendant Muhtaseb, or Defendant Law Offices of Jeffrey Lohman.
- 208. Notwithstanding Ms. Helvey's statement that she did not have a lawyer, Defendant Muhtaseb pursued the litigation on her behalf from April 2017 until voluntarily dismissing the lawsuit in July 2017, claiming that Ms. Helvey had ceased communicating with him.
- 209. Upon information and belief, neither the Lohman Defendants nor Mr. Hohman ever consulted with Ms. Helvey or entered into an attorney-client relationship with Ms. Helvey before purporting to file a lawsuit on her behalf.
- 210. Defendants' filing and pursuit of a complaint against NSL without Ms. Helvey's knowledge or permission constituted an act of fraud against NSL in furtherance of the Scheme because they falsely purported to act on her behalf against NSL.

L.L.

- 211. L.L. lives in California and is the borrower of two private student loans serviced by NSL.
- 212. L.L. stated in his December 8, 2017 deposition, at which Defendant Muhtaseb was present, that he received either a call or a flyer from the Mize Defendants regarding their student loan debt reduction services in or around March 2016.
- 213. In or around April 2016, L.L. retained the Mize Defendants to lessen or eliminate the debt owed to NSL. The Mize Defendants instructed L.L. to stop making payments on his student loan debt.
- 214. In return, L.L. agreed to pay the Mize Defendants monthly payments of \$130–150 per month.
- 215. L.L. made payments to the Mize Defendants instead of NSL because he had been falsely told that the money paid to the Mize Defendants would be used to resolve his debt to NSL.
- 216. At the Mize Defendants' instruction, L.L. ceased making payments on his loans in or around July 2016. Calls from NSL ensued.
- 217. The Mize Defendants also instructed L.L. to call NSL and revoke his consent for NSL to contact him on his cell phone. Accordingly, on or about June 1, 2016, L.L. spoke to an NSL call-center agent and stated that he wished for NSL to stop calling him on his cell phone. This statement was a lie. In fact, Defendants and L.L. wanted the calls to continue so that they could form the basis of a possible TCPA claim.
- 218. The Mize Defendants instructed L.L. to not pick up any calls from NSL after he had revoked his consent in order to inflate the call count and to avoid the possibility of L.L. regiving consent or resolving the delinquency. The Mize Defendants explained to L.L. that any call

from NSL after he revoked consent would be "a violation" and would help him in negotiating down his debt to NSL.

- 219. Per the Mize Defendants' instruction, L.L. tallied each call he received from NSL. Upon information and belief, he did not answer any other calls from NSL after he revoked consent. Further, per the Mize Defendants' instruction, L.L. submitted his logs of tallied calls to the Mize Defendants.
- 220. Subsequently, L.L. terminated the Mize Defendants' representation because he was dissatisfied with their services. On or about November 11, 2016, L.L. attempted to negotiate his student loan debt directly with NSL.
- 221. A month earlier, however, on or about October 17, 2016, an attorney by the name of Ryan Leisinger of Leisinger Law LLP, based in Los Angeles County, California, filed an arbitration demand against NSL purportedly on L.L.'s behalf.
- 222. During his December 8, 2017, deposition, L.L. testified that he first learned of the arbitration when the Lohman Defendants called him and e-mailed him regarding his notice of deposition at the end of November 2017.
- 223. Further, L.L. testified that this contact at the end of November 2017 was the first time he learned of the Lohman Defendants and that they purportedly represented him. L.L. also testified that he does not know who Ryan Leisinger is.
- 224. Defendant Muhtaseb sent to NSL responses to NSL's requests for production of documents purportedly on L.L.'s behalf and with L.L.'s assistance. This was a material misrepresentation.

- 225. During his December 8, 2017, deposition L.L. testified that he only ever sent call logs to his attorneys and was never asked to produce anything in response to NSL's discovery requests.
- 226. In L.L.'s case, then, not only did the Defendants file a legal proceeding without the consumer's knowledge, but they also falsely certified discovery submissions claiming a representation that never existed.
- 227. In or around January 2018, NSL paid L.L. \$10,000 and provided him with a debt waiver for certain of his student loans in the approximate amount of \$35,000 in settlement of his TCPA claims.

J.S.

- 228. J.S. lives in Texas and is a co-signer of two student loans serviced by NSL.
- 229. On or about April 14, 2016, A.S., J.S.'s father and the primary signatory on the two student loans for which J.S. was a co-signer, executed an attorney engagement agreement with the Mize Defendants. This process was facilitated by employees of CMS. Pursuant to this agreement, A.S. began paying monthly installments of \$311.36 to the Mize Defendants.
- 230. A.S. made payments to the Mize Defendants instead of NSL because he had been falsely told that the money paid to the Mize Defendants would be used to resolve his debt to NSL.
- 231. Soon after A.S. executed the attorney engagement agreement with the Mize Defendants, he relayed to J.S. that Defendant Mize had instructed them to stop paying on the debts owed to NSL. Instead, A.S. advised J.S. to pay him instead, and A.S. began remitting the abovementioned payments to the Mize Defendants.
- 232. Prior to retaining CMS and the Mize Defendants, J.S. and A.S. had made regular monthly payments toward their student loans since 2006. At the Mize Defendants' instruction,

- J.S. and A.S. ceased making payments on their loans. J.S. and A.S.'s final payment toward their loans was made on April 3, 2016. Calls from NSL in an attempt to cure the delinquency ensued.
- 233. On or about June 1, 2016, a letter that purported to be from the Mize Defendants was sent to NSL on behalf of J.S. requesting that NSL redirect communications to them, advising the debt was "disputed," and demanding validation for J.S.'s debt. The fax cover sheet for this letter shows it was actually sent by Debbie Hepler, an employee of CMS.
- 234. The substance of the letter was materially false and incorrect: the Mize Defendants in fact wanted calls to continue to J.S. and A.S., the debt was not genuinely disputed, and the Mize Defendants had no desire to obtain "validation" of the debt. Instead, the purpose of the letter was to manufacture a TCPA claim against NSL.
- A.S. and J.S., this statement was materially false and incorrect, as discussed further below. Additionally, the letter failed to contain a signed authorization on behalf of J.S. Realizing that they could not manufacture a TCPA claim without a revocation request from J.S., the Lohman Defendants contacted him directly.
- 236. On or about December 8, 2016, on the Lohman Defendants' instruction, J.S. spoke with an NSL call-center agent and stated that he wished for NSL to cease contacting him on his cell phone. This statement was a lie. In fact, Defendants and J.S. wanted the calls to continue so that they could form the basis of a possible TCPA claim, the only "debt relief" strategy employed by the Defendants in his case.
 - 237. J.S. admitted that he received no additional calls after this request.
 - 238. On January 31, 2017, J.S. and A.S.'s private student loans defaulted.

- 239. Nonetheless, on February 15, 2017, Defendant Branch filed an arbitration demand purportedly on J.S.'s behalf.
- 240. On or about August 1, 2017, Defendant Branch sent to NSL's counsel witness disclosures purportedly on J.S.'s behalf. On or about that same day, Defendant Branch sent to NSL's counsel amended witness disclosures purportedly on J.S.'s behalf.
- 241. On or about August 16, 2017, Defendant Branch sent to NSL's counsel a response to NSL's first set of requests for production of documents purportedly on J.S.'s behalf. Then, on or about September 15, 2017, Defendant Branch filed an amended arbitration demand purportedly on J.S.'s behalf.
- 242. J.S. testified at his deposition on December 22, 2017, however, that he never authorized Defendant Mize to act on his behalf, nor did he consider Defendant Mize to be his attorney. J.S. also testified that he never authorized Defendant Mize to send a letter requesting NSL to stop contacting him, and that he had never spoken with anyone at Defendant Mize's law office.
- 243. In spite of J.S.'s deposition testimony, the Lohman Defendants continued to litigate the lawsuit, even though the sole basis for J.S.'s legal claim against NSL was a letter from an attorney to whom he had never spoken, and whom J.S. did not consider to be his attorney.
- 244. The Lohman Defendants' repeated filings and arbitration submissions defrauded NSL by stating they represented J.S. when in fact they did not.
- 245. On the eve of his arbitration hearing, J.S. and NSL agreed to a settlement of his claims. Pursuant to this settlement, NSL was required to pay a cash settlement of \$15,000.00 and discharge over \$63,000.00 of an otherwise valid debt, suffering losses as a result of the Defendants' Scheme.

K.W.

- 246. K.W. lives in Texas and is the borrower of two student loans serviced by NSL.
- 247. On or about June 26, 2016, K.W. stopped making payments on his NSL-serviced student loans.
- 248. At some point in the first half of 2016, K.W. received automated telephone calls from a company called DocuPrep offering to help him consolidate his federal student loan debt.
- 249. K.W. contacted DocuPrep and the representative with whom he spoke referred him to the Mize Defendants for assistance in lowering or eliminating his private student loan debt.
- 250. On or about July 14, 2016, K.W. signed an attorney engagement agreement with the Mize Defendants.
- 251. As part of this agreement, K.W. agreed to pay the Mize Defendants monthly payments of approximately \$445.
- 252. K.W.'s monthly payments to the Mize Defendants were greater than his monthly payments on his NSL-serviced student loans.
- 253. K.W. made payments to the Mize Defendants instead of NSL because he had been falsely told that the money paid to the Mize Defendants would be used to resolve his debt to NSL. In fact, the Mize Defendants never made any effort to contact NSL to negotiate K.W.'s debt. That is because their only "debt reduction plan" was to manufacture K.W.'s TCPA claim.
- 254. On or about July 27, 2016, in response to a request from K.W., NSL sent to K.W. copies of his loan applications and promissory notes for his student loans serviced by NSL.
- 255. The Mize Defendants subsequently referred the matter to the Lohman Defendants to manufacture a TCPA claim.

- 256. On or about March 23, 2017, in an e-mail to Law Offices of Jeffrey Lohman employee Dave Abeling, K.W. consented to representation by the Lohman Defendants.
- 257. Following K.W.'s retention of the Lohman Defendants, an employee of Law Offices of Jeffrey Lohman called K.W. and told him to call NSL while he/she was on the phone. That employee further instructed K.W. to revoke his consent for NSL to contact him on his cell phone during the call. Finally, the employee instructed K.W. to covertly record his call to NSL.
- 258. K.W. called NSL and stated that he wished for NSL to no longer contact him on his cell phone. This statement was a lie. In fact, Defendants and K.W. wanted the calls to continue so that they could form the basis for a possible TCPA claim, the only "debt relief" strategy employed by the Defendants in his case.
- 259. Moreover, in this call, K.W. talked over the NSL representative and either he or an employee of the Lohman Defendants abruptly and purposefully hung up the call before the NSL representative could understand K.W.'s request. Given NSL's confusion, NSL continued to try to reach K.W. The Lohman Defendants advised K.W. not to answer any calls but rather to tally them until K.W.'s loans defaulted and the phone calls ceased.
- 260. On or about July 1, 2017, after the phone calls from NSL were exhausted, Defendant Muhtaseb filed an arbitration demand against NSL purportedly on K.W.'s behalf.
- 261. On or about February 1, 2018, Defendant Dykes sent to NSL responses to NSL's request for production of documents purportedly on K.W.'s behalf and with K.W.'s assistance.
- 262. However, in his February 12, 2018 deposition, at which Defendant Dykes was present, K.W. testified that he never spoke to the Lohman Defendants about NSL's request for production of documents.

- 263. On or about March 30, 2018, Defendant Dykes filed an amended arbitration demand against NSL purportedly on K.W.'s behalf.
- 264. A few days before the arbitration hearing, the parties agreed to a settlement of K.W.'s claim. Pursuant to this settlement, NSL was required to pay a cash settlement of \$35,000.00 and discharge over \$11,000.00 of an otherwise valid debt, suffering losses as a result of the Defendants' Scheme.

A.C.

- 265. A.C. lives in Arizona and is the borrower of several student loans serviced by NSL.
- 266. On or about April 7, 2016, A.C. received a flyer in the mail from CDC advertising student loan consolidation and debt reduction that she believed was from the federal government. The flyer purported to be from the "Student Loan Assistance Department" and prominently displayed the misleading statement, "New Laws Discounting Federal Student Loans."
- 267. A.C. testified that she believed the flyer "came from the government," and that she understood herself to be "calling a government agency."
- 268. Soon after receiving the flyer, A.C. contacted the number listed on the flyer and was referred to the Mize Defendants who stated that they could assist her in lowering or eliminating her private student loan debt.
- 269. On or about April 14, 2016, A.C. retained the Mize Defendants and executed an attorney engagement agreement with the Mize Defendants. Pursuant to this agreement, A.C. began paying monthly installments of \$309.53 to the Mize Defendants.
 - 270. A.C. made payments to the Mize Defendants instead of NSL.
- 271. On or about April 18, 2016, at the Mize Defendants' instruction, A.C. stopped making her student loan payments to NSL.

- 272. On or about May 16, 2016, although she had never received a single telephone call from NSL, A.C., following instructions from CMS, spoke with an NSL call-center agent and requested that NSL cease contacting her cell phone. One of the Defendants recorded this call.
- 273. Following that date, A.C., again followed instructions from CMS, and tallied each subsequent call that she purportedly received from NSL.
- 274. A.C. testified that she had not been receiving calls from NSL in April 2016, when she first retained the Mize Defendants. A.C. further testified that she made the request that NSL stop calling her before she had received any telephone calls, and that she had done so at the instruction of the Mize Defendants.
- 275. On or about January 24, 2017, the Defendant Branch filed an arbitration demand against NSL, purportedly on A.C.'s behalf.
- 276. However, in A.C.'s deposition on August 18, 2017, at which Defendant Branch was present, she testified that she never decided to file the arbitration demand and had never given authorization to the Lohman Defendants to file on her behalf.
- 277. Despite believing that she had signed up for a debt relief program, Defendants in fact conspired to file a lawsuit on her behalf without her knowledge in order to defraud NSL.
- 278. In or about January 2018, A.C. and NSL agreed to a settlement of her claims. Pursuant to this settlement, NSL paid \$65,000 to settle this matter.

Further Allegations of Racketeering Activity

279. As set forth above, Defendants have conspired to engage and have engaged in a pattern of racketeering activity for the purpose of fraudulently extracting settlements from NSL and conducting costly litigation against NSL through fraud.

- 280. The "debt counseling" companies that recruited consumers into the Scheme, including CMS and the Affiliates, made numerous false and misleading statements to consumers through the mails in order to recruit consumers into the Scheme. These misleading statements include designing the flyer's language and appearance to make consumers believe the flyers had been sent by the United States government.
- 281. Consumers reasonably relied on statements made by these "debt counseling" companies, including CMS and the Affiliates, because they had no reason to believe that these companies would be lying about their ability to assist consumers with their student loan debt.
- 282. The Attorney Defendants made numerous fraudulent and false statements through the mails in letters sent via the USPS to NSL purportedly on behalf of the Scheme's clients. For instance, and as detailed above, the Attorney Defendants submitted various letters, filings, and discovery responses on behalf of "clients" when either no such representation existed or the Defendants were acting without their clients' consent. Further, letters from the Attorney Defendants stated that the consumers disputed their debts in instances when the consumers did not actually dispute the debts, but rather sought to reduce or eliminate them.
- 283. NSL reasonably relied upon the Attorney Defendants' misrepresentations because it had no reason to believe that the Attorney Defendants would be lying about their representation of clients or about their intentions.
- 284. The "debt counseling" companies that recruited consumers into the Scheme, including CMS and the Affiliates, made numerous false and misleading statements to consumers via telephone in order to recruit consumers into the Scheme. For example, these companies, including CMS and the Affiliates, told consumers that their participation in the Scheme was completely legal and that they would be better off adhering to the Scheme when in fact consumers

were unwittingly (and sometimes wittingly) perpetuating a fraud and would be worse off in the long run, as measured by overall debt owed and by public credit scores.

- 285. Consumers reasonably relied on statements made by these "debt counseling" companies, including CMS and the Affiliates, because they had no reason to believe that these "debt counseling" companies, including CMS and the Affiliates, would be lying about their ability to assist consumers with student loan debt.
- 286. To further conceal their Scheme, the Mize Defendants, the Affiliates, and GST would sometimes issue refunds to customers that raised complaints that nothing was being done on their behalf or who complained after their credit was harmed in contradiction to representations from the Affiliates.
- 287. The Attorney Defendants made numerous fraudulent and false statements to NSL through the wires, primarily in communications and other legal papers submitted to NSL through electronic mail. Specifically, the Attorney Defendants represented in pleadings and filings with arbitrators and in federal courts that their TCPA claims were well-founded, that clients wished to have communication from NSL cease, that consumers wished to negotiate disputed debts, that the representations of clients were real, and that clients had assisted in responding to discovery.
- 288. The Attorney Defendants also directed their clients, and in many instances, directly participated in attempts, to falsely represent to NSL in telephone calls through the wires that they wished calls to cease. Further, the Attorney Defendants instructed clients not to pick up the phone when NSL called so that NSL would continue to call the consumer in an effort to resolve the debt.
- 289. NSL reasonably relied upon the Attorney Defendants' misrepresentations because it had no reason to believe that the Attorney Defendants, as officers of the court, would be lying

about, among other things, their representation of clients, their desire to negotiate disputed debts, or that consumers would lie about their desire to not be contacted by NSL.

- 290. Both consumers and NSL acted in reasonable reliance upon these misrepresentations and did not initially suspect the existence of the Scheme.
- 291. As a proximate result of the misrepresentations by "debt counseling" companies, including CMS and the Affiliates, consumers were recruited into the Scheme whose desires to lessen or eliminate student loan debt would be morphed into TCPA claims by the Attorney Defendants. The Debt Counseling Defendants all orchestrated and benefited from the Scheme, and continue to benefit today.
- 292. As a proximate result of the Attorney Defendants' misrepresentations, NSL was deprived of the opportunity to raise colorable defenses and adjudicators were deprived of information necessary to render a fully informed decision.
- 293. NSL also has been damaged as a result of the Defendants' fraud and misrepresentations to the various consumers involved. As a result of consumers' reliance on misrepresentations by "debt counseling" companies, including CMS and the Affiliates, NSL suffered real and significant damages in the form of monetary damages awarded against it and settlement costs, as well as attorneys' fees incurred as a result of the Scheme and the concealment thereof.

FIRST CAUSE OF ACTION

Claim Against All Defendants Except GST, Trimarche, Graff, and Sievers Under Racketeer Influenced and Corrupt Organizations Act ("RICO"), 18 U.S.C. § 1962(c)

- 294. NSL repeats and incorporates by reference paragraphs 1–293 of the Complaint.
- 295. NSL is a "person" within the meaning of 18 U.S.C. § 1964(c).
- 296. Defendants are "persons" within the meaning of 18 U.S.C. §§ 1961(3) and 1962(c).

- 297. Defendants operate as an association in fact that is an "enterprise" within the meaning of 18 U.S.C. §§ 1961(4) and 1962(c), which enterprise has, at all relevant times, been engaged in activities to carry out the Scheme that are in and affect interstate commerce.
- 298. At all relevant times, Defendants Lohman, Branch, Dykes, and Muhtaseb have been employed by or associated with the Law Offices of Jeffrey Lohman.
- 299. At all relevant times, Defendant Mize has been employed by or associated with David Mize Law.
- 300. At all relevant times, Defendant Freda has been employed by or associated with CMS.
- 301. At all relevant times, Defendants Marshal and Kashto have been employed by or associated with Go2Finance and DocuPrep.
- 302. At all relevant times, Defendant Carlson has been employed by or associated with the Affiliates.
- 303. At all relevant times, Defendant Sklar has been employed by or associated with DocuPrep.
- 304. At all relevant times, Defendant Sklar has been employed by or associated with Student Processing Relief.
- 305. Defendants Freda, Marshal, Kashto, Carlson, Sklar, and Sabri engaged in a pattern of racketeering activity within the meaning of §§ 1961(1)(B), 1961(5), and 1962(c), namely the Scheme as described more fully above and including multiple related instances of mail fraud in violation of 18 U.S.C. § 1341. Specifically, Defendants Freda, Marshal, Kashto, Carlson, Sklar, and Sabri, directly or through their affiliate marketing companies, sent fraudulent mailings to consumers that misrepresented the nature of the Affiliates' services and misleadingly appeared to

be from the federal government in order to recruit these consumers into the Scheme. Similarly, the Defendants Freda, Marshal, Kashto, Carlson, Sklar, and Sabri, directly or through their affiliate marketing companies, misled consumers through false statements as the scope, efficacy, and risk entailed in the program offered to the consumers.

306. In furtherance of the fraudulent Scheme, Defendants Freda, Marshal, Kashto, Carlson, Sklar, and Sabri utilized the resources of their respective debt counseling companies and Affiliates to carry out the pattern of racketeering activity in furtherance of the Scheme.

307. Defendants Lohman, Branch, Dykes, and Muhtaseb have participated in the affairs of the Law Offices of Jeffrey Lohman, Defendant Mize has participated in the affairs of David Mize Law through a pattern of racketeering activity within the meaning of §§ 1961(1)(B), 1961(5), and 1962(c), namely the Scheme as described more fully above and including multiple related instances of mail fraud in violation of 18 U.S.C. § 1341. Specifically, Defendants Lohman, Branch, Dykes, Muhtaseb and Mize have sent various demand letters to NSL on behalf of "clients" whom they did not actually represent; sent letters to NSL in which they stated an intent to negotiate their client's debt with NSL, when in truth they had no such intention; and sent letters in which they stated they were "looking to verify" a disputed debt when no valid basis to dispute the debt existed. In addition, upon information and belief, the Defendants counseled their clients to provide false testimony in depositions, which constitutes witness tampering in violation of 18 U.S.C. § 1512.

308. In furtherance of the fraudulent Scheme, Defendants Lohman, Branch, Dykes, and Muhtaseb utilized the resources of Law Offices of Jeffrey Lohman, and Defendant Mize has used the resources of David Mize Law to carry out the pattern of racketeering activity in furtherance of the Scheme.

- 309. The Defendants' association had a formal organizational structure, which included an automatic billing system, common access to a CRM software system, communications with clients through email, telephone, and standardized attorney-client retainer agreements.
 - 310. The Defendants operated the Scheme over the course of years and in multiple states.
- 311. By reason of the violation of 18 U.S.C. § 1962(c) committed by Defendants through this pattern of racketeering activity in furtherance of the Scheme, including the multiple related instances of mail fraud described above, NSL was injured within the meaning of 18 U.S.C. § 1964(c) in an as-yet-undetermined amount to be proved at trial.
- 312. By reason of Defendants' violations as specified above, NSL is entitled to three times its actual damages pursuant to 18 U.S.C. § 1964, with interest from the date of loss and reasonable attorneys' fees.

SECOND CAUSE OF ACTION

Claim Against All Defendants Under Racketeer Influenced and Corrupt Organizations Act ("RICO"), 18 U.S.C. § 1962(c)

- 313. NSL repeats and incorporates by reference paragraphs 1–312 of the Complaint.
- 314. NSL is a "person" within the meaning of 18 U.S.C. § 1964(c).
- 315. Defendants are "persons" within the meaning of 18 U.S.C. §§ 1961(3) and 1962(c).
- 316. Defendants have formed an association in fact that is an "enterprise" within the meaning of 18 U.S.C. §1961(4), which enterprise has, at all relevant times, been engaged in activities that are in and affect interstate commerce in carrying out the Scheme.
- 317. At all relevant times, Defendants Lohman, Branch, Dykes, and Muhtaseb has been employed by or associated with the Law Offices of Jeffrey Lohman. Defendant Lohman has principally directed the Law Offices of Jeffrey Lohman's affairs.

- 318. At all relevant times, Defendant Mize has been employed by or associated with David Mize Law. Defendant Mize has principally directed David Mize Law's affairs.
- 319. At all relevant times, Defendant Freda has been employed by or associated with CMS.
- 320. At all relevant times, Defendants Trimarche, Graff, and Sievers have been employed by or associated with GST.
- 321. At all relevant times, Defendants Marshal and Kashto have been employed by or associated with Go2Finance and DocuPrep.
- 322. At all relevant times, Defendant Carlson has been employed by or associated with the Affiliates.
- 323. At all relevant times, Defendant Sklar has been employed by or associated with DocuPrep.
- 324. At all relevant times, Defendant Sklar has been employed by or associated with Student Processing Relief.
- 325. Defendants Freda, Trimarche, Graff, Sievers, Marshal, Kashto, Carlson, Sklar, and Sabri have engaged in a pattern of racketeering activity within the meaning of §§ 1961(1)(B), 1961(5), and 1962(c), namely and as described more fully above, multiple related instances of wire fraud in violation of 18 U.S.C. § 1343. Specifically, in order to recruit consumers into the Scheme, Defendants Freda, Trimarche, Graff, Sievers, Marshal, Kashto, Carlson, Sklar, and Sabri, directly or through their affiliate marketing companies, engaged in email and telephone communication with consumers in which Defendants Freda, Trimarche, Graff, Sievers, Marshal, Kashto, Carlson, Sklar, and Sabri, directly or through their affiliate marketing companies, misrepresented the nature of their services and misleadingly stated that they would negotiate with NSL regarding consumers'

private student loans, that the program was 100% effective, and that the consumers' credit would not be harmed.

- 326. In furtherance of the fraudulent Scheme, Defendants Freda, Trimarche, Graff, Sievers, Marshal, Kashto, Carlson, Sklar, and Sabri utilized the resources of their respective debt counseling companies and Affiliates to carry out the pattern of racketeering activity in furtherance of the Scheme.
- 327. Defendants GST, Trimarche, Graff, Sievers have engaged in a pattern of racketeering activity within the meaning of §§ 1961(1)(B), 1961(5), and 1962(c), namely and as described more fully above, multiple related instances of wire fraud in violation of 18 U.S.C. § 1343. Specifically, Defendants Trimarche, Graff, and Sievers, directly or through GST, participated in the Scheme by (i) connecting the attorneys with the affiliate marketers and (ii) by sweeping the payments from the enrolled borrowers and distributing the funds through the wires among the Debt Counseling Defendants, itself, and the Attorney Defendants.
- 328. In furtherance of the fraudulent Scheme, Defendants Trimarche, Graff, and Sievers, utilized the resources of GST to carry out the pattern of racketeering activity in furtherance of the Scheme.
- 329. Defendants Lohman, Branch, Dykes, and Muhtaseb have participated in the affairs of the Law Offices of Jeffrey Lohman, and Defendant Mize has participated in the affairs of David Mize Law through a pattern of racketeering activity within the meaning of §§ 1961(1)(B), 1961(5), and 1962(c), namely and as described more fully above, multiple related instances of wire fraud in violation of 18 U.S.C. § 1343. Specifically, Defendants Lohman, Branch, Dykes, Muhtaseb, and Mize have signed or caused to be signed and sent or caused to be sent through the wires multiple fraudulent communications and discovery filings that induced NSL to settle TCPA claims

and/or deceived adjudicators on the facts of pending cases. Defendants Lohman, Branch, Dykes, Muhtaseb, and Mize also have by corrupt means induced their clients to make false statements via telephone to NSL operators stating that they did not want to receive calls from NSL when these calls formed the very basis of the Scheme. Upon information and belief, they further counseled their clients to provide false testimony during their depositions in violation of 18 U.S.C. § 1512.

- 330. In furtherance of the fraudulent Scheme, Defendants Lohman, Branch, Dykes, and Muhtaseb utilized the resources of the Law Offices of Jeffrey Lohman, and Defendant Mize has used the resources of David Mize Law to carry out the pattern of racketeering activity in furtherance of the Scheme.
- 331. The Defendants used the wires to collect sums from consumers that otherwise would have been paid to NSL.
 - 332. The Defendants operated the Scheme over the course of years and in multiple states.
- 333. By reason of the violation of 18 U.S.C. § 1962(c) committed by Defendants through this pattern of racketeering activity in furtherance of the Scheme, including the multiple related instances of wire fraud described above, NSL was injured within the meaning of 18 U.S.C. § 1964(c) in an as-yet-undetermined amount to be proved at trial.
- 334. By reason of Defendants' violations as specified above, NSL is entitled to three times its actual damages pursuant to 18 U.S.C. § 1964, with interest from the date of loss and reasonable attorneys' fees.

THIRD CAUSE OF ACTION

Claim Against All Defendants for Conspiracy to Violate
Racketeer Influenced and Corrupt Organizations Act ("RICO"), 18 U.S.C. § 1962(d)

- 335. NSL repeats and incorporates by reference paragraphs 1–334 of the Complaint.
- 336. NSL is a "person" within the meaning of 18 U.S.C. § 1964(c).

- 337. Defendants are "persons" within the meaning of 18 U.S.C. §§ 1961(3) and 1962(c).
- 338. Defendants have formed an association in fact that is an "enterprise" within the meaning of 18 U.S.C. §§ 1961(4) and 1962(a), which enterprise has, at all relevant times, been engaged in activities that are in and affect interstate commerce in carrying out the Scheme.
- 339. Defendants have unlawfully, knowingly, and willfully combined, conspired, confederated, and agreed together and with others to violate 18 U.S.C. § 1962(c) in furtherance of the Scheme as described above, in violation of 18 U.S.C. § 1962(d).
- 340. Upon information and belief, Defendants knew that they were engaged in a conspiracy to commit the predicate acts, they knew that the predicate acts were part of such racketeering activity, and the participation and agreement of each of them was necessary to allow the commission of this pattern of racketeering activity. As alleged above, the Defendants went to considerable effort to conceal their involvement in the Scheme, including efforts not to communicate in a discoverable manner, to refund disgruntled customers to minimize bar and other complaints, and to direct clients to testify in a manner that concealed the details of the Scheme. This conduct constitutes a conspiracy to violate 18 U.S.C. § 1962(c), in violation of 18 U.S.C. § 1962(d).
- 341. Upon information and belief, Defendants agreed to conduct or participate, directly or indirectly, in the conduct, management, or operation of the Scheme's affairs through a pattern of racketeering activity in violation of 18 U.S.C. § 1962(c).
- 342. Each Defendant knew about and agreed to facilitate the Scheme to defraud consumers and manufacture lawsuits against NSL. It was part of the conspiracy that Defendants and their co-conspirators would commit a pattern of racketing activity in the conduct of the Scheme, including the acts of racketeering set forth above.

- 343. Defendants took overt acts in furtherance of the Scheme (as described in paragraphs 54–293 above).
- 344. By reason of the violation of 18 U.S.C. § 1962(d) committed by Defendants, NSL was injured within the meaning of 18 U.S.C. § 1964(c) in an as-yet-undetermined amount to be proved at trial.
- 345. By reason of Defendants' violations as specified above, NSL is entitled to three times its actual damages pursuant to 18 U.S.C. § 1964, with interest from the date of loss and reasonable attorneys' fees.

FOURTH CAUSE OF ACTION

Claim Against Attorney Defendants for Common Law Fraud

- 346. NSL repeats and incorporates by reference paragraphs 1–345 of the Complaint.
- 347. As outlined above, the Attorney Defendants falsely represented in various demand letters sent to NSL that they represented certain clients when no such representation existed; falsely represented in letters sent to NSL an intention to negotiate their clients' debts when they had no such intention; falsely represented in letters sent to NSL that they were seeking to verify a disputed debt when no grounds for dispute existed; and made various false representations in communications and other legal papers that induced NSL to settle TCPA claims and/or deceived adjudicators on the facts of pending cases.
- 348. These false statements were material because they went to the strength of legal cases brought by the Attorney Defendants against NSL as well as to the existence of certain defenses.
- 349. As a direct and proximate result of Defendants' fraudulent statements and Scheme, NSL agreed to pay settlements to clients of the Attorney Defendants and/or was required to litigate or arbitrate claims manufactured by the Attorney Defendants at considerable expense.

FIFTH CAUSE OF ACTION

Claim Against All Defendants for Tortious Interference with Contract

- 350. NSL repeats and incorporates by reference paragraphs 1–349 of the Complaint.
- 351. NSL and/or its affiliates had entered into valid promissory notes with each and every client of the Scheme.
- 352. Each of these promissory notes memorialized a valid and binding agreement to repay a student loan that had been disbursed.
- 353. The Debt Counseling Defendants were aware of the existence of these promissory notes. In fact, the Debt Counseling Defendants advertised that they could help potential customers with existing, valid contractual obligations relating to student loan debt.
- 354. The Debt Counseling Defendants interfered with these repayment obligations by inducing the Scheme's clients to terminate any pre-scheduled or automatic payments to NSL, and instead route payments to the Attorney Defendants.
- 355. The Attorney Defendants similarly interfered with these repayment obligations by inducing their clients not to pay their valid student loan debts to NSL, including through false statements that they could not negotiate with NSL if the clients were making payments to NSL.
- 356. The Defendants further interfered with these repayment obligations by advising the Scheme's clients to cease communicating with NSL, and not to answer any telephone calls from NSL advising options to cure the delinquencies on the student loans.
- 357. As a direct and proximate result of this interference, NSL was denied payments that it was owed on valid and outstanding student loans.
- 358. As a further result of this interference, NSL wrote off or wrote down all or part of outstanding student loans, further reducing the value of NSL's loan portfolio.

PRAYER FOR RELIEF

WHEREFORE NSL prays that judgment be entered in its favor against each and every Defendant, jointly and severally, as follows:

- 1. Compensatory damages for legal settlements, attorneys' fees incurred, and lost loan value or revenues, in an amount to be determined at trial;
 - 2. Trebling of compensatory damages pursuant to 18 U.S.C. § 1964(c);
 - 3. Punitive damages in an amount to be determined at trial;
- 4. Costs and reasonable attorneys' fees as provided for by 18 U.S.C. § 1964(c) and any other applicable law;
 - 5. Pre- and post-judgment interest; and
 - 6. All other damages and other or further relief as this Court may deem just and proper.

JURY DEMAND

Plaintiff demands trial by jury in this Court with respect to all issues so triable.

DATED: December 3, 2019 Respectfully submitted,

/s/ Jeffrey R. Hamlin

Jeffrey R. Hamlin (Va. Bar No. 46932)

George R. Calhoun V (pro hac vice)

Whitney A. Fore (Va. Bar No. 87526)

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Counsel for Plaintiff Navient Solutions, LLC

Exhibit A

Case 1:19-cv-00461-LMB-TCB Document 100 Filed 12/13/19 Page 72 of 12 DEFENDANTS EXHIBIT BENEFIT ID# Address Change? Please contact our **Customer Service Department** Final Notice իրուկոննվորաթիւնինիկինինիաինինինինի Contact: 1-855-789-4467 Assigned Dept. Certified Document Center NOTICE DATE:

Student Loan Consolidation & Payment Reduction Program Prepared For:

NEW LAWS DISCOUNTING FEDERAL STUDENT LOANS

Dear

Our records indicate that your federal student loans may be eligible for a consolidation with the U.S. Department of Education. As a federal student loan holder, you may be eligible to convert your existing high-interest loan into a federally-backed consolidation with a lower rate*. Your loans in the amount of \$56,859 may even be eligible for total loan forgiveness.

Benefits of the Consolidation Program may include:

- No credit check
- interest rate reduction regardless of balance or pay history
 - Lower monthly payments based on income and family size
- Loan forgiveness

No other calls or notices will be sent to you in regards to this offer. Due to a high call volume, we ask that you complete the process below prior to calling

Please create your Federal Student Aid ID and call by June 24th, 2016 or before your next payment is due:

If unsure on how to create your Federal Student Aid ID, please contact us for assistance.

CREATING YOUR FSAID

To create your new student FSA ID, go to the URL below to reach the Federal Aid website. Follow the steps completely to create your ID. IMPORTANT: This is a government website which CDC does not own, FSA ID Creation is a government program which CDC did not create.

https://www.nslds.ed.gov

Step 1 - Click 'Financial Aid Review'

Step 2 - Click 'Accept'

Step 3 - Click 'Create an FSA ID'

Student Loan Assistance Department 1-855-789-4467 Monday - Friday 7:00am - 6:00pm PST





CALL TOLL-FREE TODAY TO REDEEM YOUR FEDERAL BENEFITS: 1-855-789-4467 **REFERENCE BENEFIT ID: 3241239**

CDC is not affiliated with the government or any of its programs. We offer private, fee-based application assistance to aid consumers in applying for government offered programs. While such programs may be available for free directly by various government agencies, our services and fee-based and focus on application and document preparation. We do not charge fees for access to such programs, only to prepare and coursel application to these programs. Services may be fulfilled by a third part

The Department of Education may offer an interest rate reduction with set-up of automatic payments.

Exhibit B

1 2 3 4 5 6 7 8	Nathaniel Clark, Esq. (SBN 276621) LAW OFFICES OF SCOTT WARMUTH 17700 Castleton Street, Suite # 168 City of Industry, California 91748 Telephone: (626) 282-6868 Facsimile: (626) 642-0808 nclark@law888.com ATTORNEYS FOR PLAINTIFF Krystle Mantolino					
9	UNITED STATES DISTRICT COURT					
10	CENTRAL DISTRICT OF CALIFORNIA					
11						
12						
13	KRYSTLE MANTOLINO,) CASE NO. 8:17-cv-867				
14	Plaintiff,) 1. CIVIL RICO (18 U.S.C. §				
15	VS.	1962(c))2. UNFAIR COMPETITION				
16	KNEPPER & JOHANSON LAW) (Bus. & Prof Code 17200)				
17	GROUP, entity form unknown;	3. BREACH OF CONTRACT				
18	AMANDA JOHANSON & ASSOCIATES, entity form unknown;	4. INTENTIONALMISREPRESENTATION				
19	JOHANSON LAW GROUP, a Nevada) 5. FRAUD				
20	corporation CMS, entity form unknown;) 6. CONVERSION				
21	AMANDA JOHANSON, an individual; PERLA ORTIZ, an individual;) 7. LEGAL MALPRACTICE				
22	JOHN DAVI, an individual; TERRY)				
23	BELSER, an individual, an individual, and DOES 1-10.) JURY TRIAL DEMANDED				
24	and DOES 1-10.)				
25	Defendants.					
26)				
27)				
28)				
		<i>,</i>				
	-:	1 -				

COMPLAINT

NATURE OF THE CASE

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28 ¹ All references to consumers include Plaintiff Krystle Mantolino.

- 1. Plaintiff KRYSTLE MANTOLINO hereby alleges the following upon personal knowledge and information and belief against Defendants KNEPPER & JOHANSON LAW GROUP, AMANDA JOHANSON & ASSOCIATES, CMS, JOHANSON LAW GROUP, AMANDA JOHANSON, PERLA ORTIZ, JOHN DAVI, TERRY BELSER, and other defendants presently unknown (collectively referred to as "Defendants").
- Defendants have engaged in a multi-state conspiracy to defraud consumers 1 by obtaining monthly ACH payments as a direct result of fraudulently claiming that Defendants would represent consumers in the handling of student loan processing.
- 3. However, Defendants never intended to actually represent consumers in the handling of student processing.
- Instead, Defendants intentionally deceived consumers into paying 4. monthly payments while Defendants knew that the consumer loans would go directly into default.
- 5. Defendants claimed to act as attorneys of law in the representation of consumers.
- 6. In reality, Defendants never intended to engage in any meaningful practice of law in the representation of consumers.
- Defendants in fact never engaged in any meaningful practice of law in 7. the representation of consumers.
- Defendants only claimed that they would represent consumers as 8. attorneys of law for the direct purpose of tricking consumers into agreeing into monthly payments for the representation of student loan processing.
 - On or about October 8, 2015, in the County of Orange, Defendants, 9.

through intentional misrepresentations, deceived Plaintiff into signing a purported attorney-client retainer contract by claiming Defendants would handle all aspects of Plaintiff's student loan processing, including settling and resolving her outstanding student loans in exchange for monthly payments.

- 10. The purported retainer failed to comply with the ABA and California State Bar Rules of Professional Conduct.
- 11. The purported retainer contained an illegal attorney's fee provision of \$23,691.60 at paragraph 2.
- 12. The purported retainer states that "unearned fees will be returned to Client".
 - 13. Defendants never earned any fee in this matter.
- 14. The Scope of Services for the purported retainer required Defendants to take all efforts to "eliminate (or reduce, as the facts of your case dictate) your student loan debts), primarily through negotiations with your lenders" at paragraph 1.
- 15. The Scope of Services further requires that Defendants will conduct an "analysis of Client's rights and remedies" and "may recommend that Client consent to initiate litigation".
- 16. The Scope of Services further requires that Defendants shall "defend" client in litigation.
- 17. The Scope of Services further requires that Defendants shall engage in "negotiation and drafting of settlement and release agreements to discharge or alter the terms of the debts".
- 18. Defendants never intended to (and did not) fulfill the Scope of Services provisions in the purported retainer.
- 19. Defendants instructed Plaintiff to stop paying her debts and to go into default.
- 20. Defendants represented that if litigation ensued as a result of Plaintiff going into default, that Defendants would successfully represent Plaintiff in defense

of said litigation.

- 21. Defendants knew that their actions would result in Plaintiff's student loan accounts being charged off and the severe damaging of Plaintiff's and her cosigner's credit.
- 22. Nonetheless, motivated by their desire to trick consumers into paying fraudulent retainer fees, Defendants intentionally misled Plaintiff down a path of financial ruin.
 - 23. Defendants never attempted to negotiate Plaintiff's loans.
- 24. Defendants instead only sent a cease and desist letter to Plaintiff's creditors and did nothing else while Plaintiff's loans defaulted and her credit score plummeted.
- 25. Instead of using Plaintiff's payments to help satisfy her loan, Defendants took the money for their own personal gain.
- 26. Defendants' conduct is completely outrageous and intolerable in a civil society. Defendants' conduct was intentionally designed to hurt consumers including Plaintiff who were vulnerable due to recently incurring significant student debt.
- 27. Plaintiff paid Defendants over \$7,050.12 as a result of the fraudulent scheme but has suffered additional damages in the form of ruined credit, and unknown interest and late penalties.
- 28. The payments were secured by Defendants through interstate wire transactions.
- 29. Plaintiff has incurred significant default and interest penalties to the loans as a result of Defendants' actions.
- 30. Moreover, Plaintiff's credit score has significantly fallen as a result of defaults of charge-offs that are a direct result of Defendants' fraudulent misrepresentations.

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JURISDICTION

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2 31. This Court has subject matter jurisdiction over these proceedings 3 because federal courts retain jurisdiction over claims properly brought pursuant to 18 4 U.S.C. § 17200. 5 32. The remaining causes of action are properly brought pursuant to federal courts' retention of supplemental jurisdiction over claims brought pursuant to the 6 same conduct constituting the underlying violations of 18 U.S.C. § 17200. 8 **PARTIES** 9 Plaintiff Krystle Mantolino is an individual and at all relevant times was 33. a resident in Orange County, California. Plaintiff was in this jurisdiction when she 10 was manipulated into signing the purported retainer. 11 Defendant Amanda Johanson is an individual residing in this state and 12 34. 13 practicing law under a California State Bar license. 14 All Defendants intentionally deceived Plaintiff into signing the purported 35. agreement while within state boundaries and benefited from interstate wire fraud in 15 the form of receiving consumers' monthly payments. 16 17 36. Defendant Knepper & Johanson Law Group is an entity form unknown 18 conducting business and residing in California. 19 37. Defendant Amanda Johanson & Associates is an entity form unknown 20 conducting business and residing in California. 21 38. Defendant CMS is an entity form unknown conducting business and 22 residing in California. Defendant Perla Ortiz is an individual residing in the United States. 23 39. Defendant John Davi is an individual residing in the United States. 24 40. Defendant Terry Belser is an individual residing in the United States. 25 41. 42. Plaintiff is informed and believes and thereon alleges that at all times 26 herein mentioned, Defendants, and each of them, were the co-conspirators, co-27

collaborators, agents, joint venturers, trustees, servants, partners, alter-egos, parent

corporations, subsidiaries, affiliates, contractors, and/or employees of each of the remaining Defendants, and that the acts and/or omissions herein alleged were done by them, acting individually and as part of a RICO enterprise, through such capacity or through the scope of their authority, and that said conduct was thereafter ratified by the remaining Defendants.

43. Except as otherwise alleged, Plaintiff is not currently aware of the true names and capacities of the Defendants designated herein as DOES 1 through 10, inclusive. As such, Plaintiff will hereafter seek leave of court to amend this Complaint in order to allege the true names and capacities of each such Defendant when such information is ascertained.

FIRST CAUSE OF ACTION CIVIL RICO 18 U.S.C. § 1962(c)

Against All Defendants

- 44. Plaintiff realleges and incorporates herein by reference each and every allegation set forth in this Complaint before and after this paragraph.
- 45. Plaintiff and each Defendant are "persons" as defined in 18 U.S.C. § 1961(3).
- 46. Defendants, including all individual Defendants, including their employees and agents, formed an association-in-fact enterprise within the meaning of 18 U.S.C. § 1961(4), the "False Hope Enterprise".
- 47. The False Hope Enterprise is an ongoing organization consisting of a variety of legal "persons" that associated for common and shared purposes, including: (a) to engage in wire fraud by tricking consumers into providing their bank account information to set up monthly deposits for illegal retainer fees; (b) to deceive consumers into believing they were paying for valid legal services, including full representation for settlement, resolution, and necessary litigation for consumer student loans; (c) to convert said consumers' monthly deposits for Defendants' personal monetary gain; and (d) to lead consumers on as long as possible while

- 48. Defendants knew that Defendants would never provide consumers any legitimate services, legal or otherwise, yet convinced consumers to sign up for Defendants' services and make monthly payments for services that would never come.
- 49. As a direct and proximate result of Defendants' False Hope Enterprise, Plaintiff has suffered ongoing economic and emotional loss and Plaintiff's credit continues to be damaged as a result of her loans entering in default, charge-off, and collections.
- 50. If not for Defendants' False Hope Enterprise, Plaintiff would have continued to make normal payments on her loans directly to her original creditors. Unfortunately, she was deceived by Defendants, who repeatedly promised Plaintiff that all aspects of her student loan processing would be handled by Defendants, including settlement, resolution, and necessary litigation.
- 51. Defendants knew Defendants were making false statements to Plaintiff in order to secure her banking information for purposes of committing wire fraud.
- 52. Defendants' actions as oppressive, fraudulent and malicious, as these acts were committed in conjunction with a wider campaign to injure Plaintiff and other consumers. They were taken with a complete disregard to common decency and with complete knowledge that they would injure consumers. Thus, Plaintiff is entitled to punitive damages to be proven at trial.
- 53. The False Hope Enterprise has necessarily used the mail and wires to perpetuate its fraud. The False Hope Enterprise specifically conspired to obtain consumers bank account information through deception for purposes of setting up automatic monthly deposits. Moreover, Defendants used email and fax and the telephone as they managed and operated the False Hope Enterprise, including directly contacting Plaintiff and consumers for monthly "status reports" and to convey

misleading and confusing publications and agreements to lengthen the amount of time consumers would send Defendants money wire transfers. This constitutes a pattern of racketeering activity by mail fraud, in violation of 18 U.S.C. § 1341, and wire fraud, in violation of 18 U.S.C. § 1343.

- 54. The False Hope Enterprise also affects interstate commerce. The False Hope Enterprise could not be carried out without the United States mail or interstate wires, which were used to convey fraudulent misrepresentations and to actually convert consumer funds. Further, Defendants fraudulent retained thousands of dollars of Plaintiff's money, and on information and belief, millions of dollars owed to consumers generally. The False Hope Enterprise leads consumers, like Plaintiff, into a path of loan default, which hurts not only original creditors, but consumers who see drastic drops in credit scores. On information and belief, Defendants operates in multiple states including but not limited to, California, Arizona and Nevada and employ dozens of employees who operate across multiple state lines.
- 55. Defendants' violations of 18 U.S.C. § 1962(c) directly and proximately caused Plaintiff substantial economic injury because Defendants' pattern of racketeering activity not only deceived Plaintiff into believing her loans were at least being paid on a monthly basis, thereby causing Plaintiff to suffer late fees, interest, and penalties, but further harmed Plaintiff by causing her credit score to plummet.
- 56. Defendants' misrepresentations of fact made to Plaintiff in writing and by telephone are additional predicate acts of mail and wire fraud performed by an in furtherance of the False Hope Enterprise. All of these fraudulent representations and omissions were relied on by Plaintiff to her injury.
- 57. As a direct and proximate result of Defendants' unlawful racketeering activity, Plaintiff suffered and continues to suffer damages in an amount to be proven at trial. Under the provisions of 18 U.S.C. § 1964(c), Defendants are jointly and severally liable to Plaintiff for three times the damages that Plaintiff has suffered, plus the costs of bringing this suit, including reasonable attorneys' fees.

SECOND CAUSE OF ACTION CIVIL RICO CONSPIRACY 18 U.S.C. § 1962(d)

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Against All Defendants

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58. Plaintiff realleges and incorporates herein by reference each and every allegation set forth in this Complaint before and after this paragraph.

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Each Defendant knew of the False Hope Enterprise's conspiracy to defraud Plaintiff, and other consumers, by fraudulently representing the willingness and ability to engage in legal services for the sole purposes of engaging in wire fraud to convert

The Defendants formed an agreement to violate 18 U.S.C. § 1962(c).

consumers' funds send via interstate wires. Defendants all took steps to conceal the fraud.

- 60. Each Defendant agreed to join this conspiracy and each agreed to commit, facilitate, or participate in a pattern of racketeering activity in furtherance of the conspiracy.
- 61. During the existence of the conspiracy, each of the Defendants agreed to the commission of an indefinite stream of predicate acts in furtherance of the conspiracy.
- 62. Defendants agreed to and did commit multiple instances of mail and wire fraud in furtherance of the conspiracy by mailing and wiring fraudulent misrepresentations, agreements, and retainers, to consumers including Plaintiff. Defendants devised the scheme using teleconference, the internet, mail, and email.
- 63. The predicate acts of mail and wire fraud that Defendants agreed to and did commit directly and proximately caused Plaintiff to suffer substantial injury to her credit score and damaged her financially.
- 64. Under the provisions of 18 U.S.C. § 1964(d), each of the Defendants are jointly and severally liable to Plaintiff for three times the damages that Plaintiff has suffered, plus the costs of bringing this suit, including reasonable attorneys' fees.

THIRD CAUSE OF ACTION

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2 **UNFAIR COMPETITION BUSINESS & PROFESSIONS CODE § 17200** 3 Against All Defendants 4 65. Plaintiff realleges and incorporates herein by reference each and every 5 allegation set forth in this Complaint before and after this paragraph. 6 66. Defendants' schemes involving fraudulent misrepresentations and omissions constitute unlawful, unfair, or fraudulent business acts and practices, under the California Unfair Competition Law ("UCL"), California Bus. & Prof. Code § 8 17200 et seg. 10 67. Each Defendant violated section 17200's prohibitions against engaging in an unlawful act or practice through conduct that violates, among other things, 11 RICO, 18 U.S.C. § 1962, as described herein. Through their unfair and improper 12 practices, Plaintiff suffered injury by virtue of the Defendants' fraudulent 13 misrepresentations and wire fraud. 14 Defendants' unfair and unlawful practices were performed in California. 15 68. Plaintiff has suffered emotional and economic injury as a direct and 16 69. proximate result of Defendants' unfair and unlawful practices, as alleged herein. 17 18 **FOURTH CAUSE OF ACTION** 19 INTENTIONAL MISPREPRESENTATION 20 Against All Defendants 21 70. Plaintiff realleges and incorporates herein by reference each and every 22 allegation set forth in this Complaint before and after this paragraph. Defendants' conduct, including but not limited to, transmitting the 23 71. purported retainer agreement, constitutes repeated instances of the tort of intentional 24 misrepresentation. 25 Defendants' conduct violates California Civil Code Sections 1709, 1710, 26 72. 27 1572, and 1573. 28 Plaintiff has suffered emotional and economic injury as a direct and 73.

proximate result of Defendants' unfair and unlawful practices, as alleged herein. 1 FIFTH CAUSE OF ACTION 2 3 **FRAUD** 4 Against All Defendants 5 74. Plaintiff realleges and incorporates herein by reference each and every allegation set forth in this Complaint before and after this paragraph. 6 7 Defendants' conduct, including but not limited to, transmitting the 75. 8 purported retainer agreement, constitutes repeated instances of fraud. 9 Defendants' conduct violates California Civil Code Sections 1709, 1710, 76. 10 1572, and 1573. Plaintiff has suffered emotional and economic injury as a direct and 11 77. proximate result of Defendants' unfair and unlawful practices, as alleged herein. 12 13 **SIXTH CAUSE OF ACTION** 14 **CONVERSION** 15 Against All Defendants 16 Plaintiff realleges and incorporates herein by reference each and every 78. allegation set forth in this Complaint before and after this paragraph. 17 18 79. Defendants' conduct, including but not limited to, holding and refusing to retain consumers' funds, constitutes conversion. 19 20 80. Plaintiff has suffered emotional and economic injury as a direct and proximate result of Defendants' unfair and unlawful practices, as alleged herein. 21 22 23 **SEVENTH CAUSE OF ACTION** 24 LEGAL MALPRACTICE 25 Against Amanda Johanson Only Plaintiff realleges and incorporates herein by reference each and every 26 81. allegation set forth in this Complaint before and after this paragraph. 27 28 Defendant Amanda Johanson's conduct, in engaging in aforesaid 82.

actions, and in ratifying them, constitutes legal malpractice. 1 Plaintiff has suffered emotional and economic injury as a direct and 2 83. 3 proximate result of Defendants' unfair and unlawful practices, as alleged herein. 4 5 **PRAYER** Plaintiff prays for the following relief: 6 7 AS TO ALL CAUSES OF ACTION: (1) General and special damages in a sum to be proven at a trial with pre-8 judgment and post-judgment interest thereon at the maximum rate 9 permitted by law; 10 (2) Mandatory treble damages; 11 (3) Reasonable attorney's fees; 12 (4) Punitive and exemplary damages in an amount appropriate to punish 13 and set example of defendants; 14 15 (5) Costs; and (6) For recovery of all attorneys' fees pursuant to California Code of 16 Civil Procedure § 1021.5. 17 Dated: May 17, 2017 LAW OFFICES OF SCOTT WARMUTH, A.P.C. 18 19 20 */s/Nathaniel Clark* Nathaniel Clark, Esq. 21 ATTORNEYS FOR PLAINTIFF, 22 Krystle Mantolino 23 24 25 26 27 28

Exhibit C

FILED 1 STATE BAR OF CALIFORNIA JUL 20 2017 OFFICE OF CHIEF TRIAL COUNSEL 2 STEVEN J. MOAWAD, No. 190358 STATE BAR COURT CHIEF TRIAL COUNSEL **CLERK'S OFFICE** 3 DONNA S. HERSHKOWITZ, No. 172480 LOS ANGELES **DEPUTY CHIEF TRIAL COUNSEL** 4 RENE L. LUCARIC, No. 180005 ASSISTANT CHIEF TRIAL COUNSEL 5 MELANIE J. LAWRENCE, No. 230102 SUPERVISING ATTORNEY 6 ANAND KUMAR, No. 261592 **PUBLIC MATTER** SENIOR TRIAL COUNSEL 7 845 South Figueroa Street Los Angeles, California 90017-2515 8 Telephone: (213) 765-1714 9 10 STATE BAR COURT 11 **HEARING DEPARTMENT - LOS ANGELES** 12 13 In the Matter of: Case Nos. 16-O-11041, 16-O-12010, 16-O-13056, 16-O-16804, 14 16-O-18150, 17-O-00932 AMANDA LYNN JOHANSON, No. 290144, 15 NOTICE OF DISCIPLINARY CHARGES 16 A Member of the State Bar 17 **NOTICE - FAILURE TO RESPOND!** IF YOU FAIL TO FILE A WRITTEN ANSWER TO THIS NOTICE 18 WITHIN 20 DAYS AFTER SERVICE, OR IF YOU FAIL TO APPEAR AT 19 THE STATE BAR COURT TRIAL: 20 (1) YOUR DEFAULT WILL BE ENTERED; (2) YOUR STATUS WILL BE CHANGED TO INACTIVE AND YOU 21 WILL NOT BE PERMITTED TO PRACTICE LAW; (3) YOU WILL NOT BE PERMITTED TO PARTICIPATE FURTHER IN THESE PROCEEDINGS UNLESS YOU MAKE A TIMELY MOTION 22 AND THE DEFAULT IS SET ASIDE, AND; (4) YOU SHALL BE SUBJECT TO ADDITIONAL DISCIPLINE. 23 SPECIFICALLY, IF YOU FAIL TO TIMELY MOVE TO SET ASIDE 24 OR VACATE YOUR DEFAULT, THIS COURT WILL ENTER AN ORDER RECOMMENDING YOUR DISBARMENT WITHOUT FURTHER HEARING OR PROCEEDING. SEE RULE 5.80 ET SEQ., 25 RULES OF PROCEDURE OF THE STATE BAR OF CALIFORNIA. 26 /// /// 27 kwiktag o 226 150 407 28

The State Bar of California alleges:

<u>JURISDICTION</u>

1. Amanda Lynn Johanson ("Respondent") was admitted to the practice of law in the State of California on June 5, 2013, was a member at all times pertinent to these charges, and is currently a member of the State Bar of California.

COUNT ONE

Case No. 16-O-11041
Rules of Professional Conduct, rule 3-110(A)
[Failure to Perform with Competence]

2. On or about September 15, 2015, Freddie Velazquez employed Respondent to perform legal services, namely to negotiate a modification of his private student loan debt, which Respondent intentionally, recklessly, or repeatedly failed to perform with competence, in willful violation of Rules of Professional Conduct, rule 3-110(A), by failing to take any steps to attempt to negotiate a modification of the student debt on his behalf beyond sending a cease and desist letter on or about September 16, 2015 to his student lender.

COUNT TWO

Case No. 16-O-12010
Rules of Professional Conduct, rule 3-110(A)
[Failure to Perform with Competence]

3. On or about September 22, 2015, Pamela Husten employed Respondent to perform legal services, namely to negotiate a modification of her private student loan debt, which Respondent intentionally, recklessly, or repeatedly failed to perform with competence, in willful violation of Rules of Professional Conduct, rule 3-110(A), by failing to negotiate or attempt to negotiate a modification of the student debt on her behalf beyond sending a cease and desist letter on or about October 13, 2015 to her student lender.

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COUNT THREE

Case No. 16-O-12010
Rules of Professional Conduct, rule 3-700(D)(2)
[Failure to Refund Unearned Fees]

4. Between on or about October 13, 2015 and on or about February 12, 2016,
Respondent received advanced fees totaling \$3,033.45 from a client, Pamela Husten, to negotiate a modification of her private student loan debt. Respondent failed to negotiate or attempt to negotiate a modification of her private student loan debt, or perform any legal services for the client, and therefore earned none of the advanced fees paid. Respondent failed to refund promptly, upon Respondent's termination of employment on or about February 15, 2016 any part of the \$3,033.45 fees to the client, in willful violation of Rules of Professional Conduct, rule 3-700(D)(2).

COUNT FOUR

Case No. 16-O-12010
Rules of Professional Conduct, rule 4-100(B)(3)
[Failure to Render Accounts of Client Funds]

5. Between on or about October 13, 2015 and on or about February 12, 2016, Respondent received from a client, Pamela Husten, the sum of \$3,033.45, as advanced fees for legal services to be performed. Respondent thereafter failed to render an appropriate accounting to the client regarding those funds upon the termination of Respondent's employment on or about February 12, 2016, in willful violation of the Rules of Professional Conduct, rule 4-100(B)(3).

COUNT FIVE

Case No. 16-O-13056
Rules of Professional Conduct, rule 3-110(A)
[Failure to Perform with Competence]

6. On or about August 31, 2015, Arielle Egan employed Respondent to perform legal services, namely to negotiate a modification of her private student loan debt, which Respondent intentionally, recklessly, or repeatedly failed to perform with competence, in willful violation of Rules of Professional Conduct, rule 3-110(A), by failing to negotiate or attempt to negotiate a

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modification of the student debt on her behalf beyond sending two cease and desist letters between on or about September 9, 2015 and on or about December 7, 2015 to her student lender, and a demand for validation of the loan on or about May 16, 2016 to her student lender. COUNT SIX Case No. 16-O-13056 Rules of Professional Conduct, rule 3-700(D)(2) [Failure to Refund Unearned Fees] 7. Between on or about September 4, 2015 and on or about June 6, 2016, Respondent received advanced fees totaling \$7,855.80 from a client, Arielle Egan, to negotiate a modification of her private student loan debt. Respondent failed to negotiate or attempt to negotiate a modification of her private student loan debt, or perform any legal services for the client, and therefore earned none of the advanced fees paid. Respondent failed to refund promptly, upon Respondent's termination of employment on or about June 16, 2016 any part of the \$7,855.80 fees to the client, in willful violation of Rules of Professional Conduct, rule 3-700(D)(2).

COUNT SEVEN

Case No. 16-O-13056 Rules of Professional Conduct, rule 4-100(B)(3) [Failure to Render Accounts of Client Funds]

8. Between on or about September 4, 2015 and on or about June 6, 2016, Respondent received from a client, Arielle Egan, the sum of \$7,855.80, as advanced fees for legal services to be performed. Respondent thereafter failed to render an appropriate accounting to the client regarding those funds upon the termination of Respondent's employment on or about June 16, 2016, in willful violation of the Rules of Professional Conduct, rule 4-100(B)(3).

COUNT EIGHT

Case No. 16-O-16804 Rules of Professional Conduct, rule 3-110(A) [Failure to Perform with Competence]

9. On or about August 18, 2015, Shane Harbour employed Respondent to perform legal services, namely to negotiate a modification of his private student loan debt, which Respondent

intentionally, recklessly, or repeatedly failed to perform with competence, in willful violation of 1 Rules of Professional Conduct, rule 3-110(A), by failing to negotiate or attempt to negotiate a 2 modification of the student debt on his behalf beyond sending a cease and desist letter on or 3 4 about August 19, 2015 to his student lender. 5 COUNT NINE 6 Case No. 16-O-16804 Rules of Professional Conduct, rule 3-700(D)(2) 7 [Failure to Refund Unearned Fees] 8 10. Between on or about August 27, 2015 and on or about April 27, 2016, Respondent 9 received advanced fees totaling \$2,905.92 from a client, Shane Harbour, to negotiate a 10 modification of her private student loan debt. Respondent failed to negotiate or attempt to negotiate a modification of his private student loan debt, or perform any legal services for the 11 12 client, and therefore earned none of the advanced fees paid. Respondent failed to refund 13 promptly, upon Respondent's termination of employment on or about May 10, 2016 any part of 14 the \$2,905.92 fees to the client, in willful violation of Rules of Professional Conduct, rule 15 3-700(D)(2). 16 **COUNT TEN** 17 Case No. 16-O-16804 Rules of Professional Conduct, rule 4-100(B)(3) 18 [Failure to Render Accounts of Client Funds] 19 11. Between on or about August 27, 2015 and on or about April 27, 2016, Respondent received from a client, Shane Harbour, the sum of \$2,905.92, as advanced fees for legal services 20 to be performed. Respondent thereafter failed to render an appropriate accounting to the client 21 regarding those funds upon the termination of Respondent's employment on or about May 10, 22 23 2016, in willful violation of the Rules of Professional Conduct, rule 4-100(B)(3). 24 /// /// 25 26 /// 27 ///

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COUNT ELEVEN

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12. On or about September 11, 2015, Christine Woodell employed Respondent to

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negotiate a modification of the student debt on her behalf beyond sending a cease and desist

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Case No. 16-O-18150 Rules of Professional Conduct, rule 3-110(A) [Failure to Perform with Competence]

perform legal services, namely to negotiate a modification of her private student loan debt, which Respondent intentionally, recklessly, or repeatedly failed to perform with competence, in willful violation of Rules of Professional Conduct, rule 3-110(A), by failing to negotiate or attempt to letter on or about October 1, 2015 to her student lender.

COUNT TWELVE

Case No. 16-O-18150 Rules of Professional Conduct, rule 3-700(D)(2) [Failure to Refund Unearned Fees]

13. Between on or about September 24, 2015 and on or about October 24, 2016, Respondent received advanced fees totaling \$4,030.74 from a client, Christine Woodell, to negotiate a modification of her private student loan debt. Respondent failed to negotiate or attempt to negotiate a modification of her private student loan debt, or perform any legal services for the client, and therefore earned none of the advanced fees paid. Respondent failed to refund promptly, upon Respondent's termination of employment on or about October 25, 2016 any part of the \$4,030.74 fees to the client, in willful violation of Rules of Professional Conduct, rule 3-700(D)(2).

COUNT THIRTEEN

Case No. 16-O-16804 Rules of Professional Conduct, rule 4-100(B)(3) [Failure to Render Accounts of Client Funds]

14. Between on or about September 24, 2015 and on or about October 24, 2016, Respondent received from a client, Christine Woodell, the sum of \$4,030.74, as advanced fees for legal services to be performed. Respondent thereafter failed to render an appropriate accounting to the client regarding those funds upon the termination of Respondent's employment

on or about October 25, 2016, in willful violation of the Rules of Professional Conduct, rule 1 2 4-100(B)(3). 3 COUNT FOURTEEN 4 Case No. 17-O-00932 Rules of Professional Conduct, rule 3-110(A) 5 [Failure to Perform with Competence] 6 15. On or about August 19, 2015, Kandis Kissinger employed Respondent to perform 7 legal services, namely to negotiate a modification of her private student loan debt, which 8 Respondent intentionally, recklessly, or repeatedly failed to perform with competence, in willful 9 violation of Rules of Professional Conduct, rule 3-110(A), by failing to negotiate or attempt to 10 negotiate a modification of the student debt on her behalf beyond sending a cease and desist letter on or about August 20, 2015 to her student lender. 11 12 COUNT FIFTEEN 13 Case No. 17-O-00932 Rules of Professional Conduct, rule 3-700(D)(2) 14 [Failure to Refund Unearned Fees] 15 16. Between on or about August 31, 2015 and on or about December 2, 2016, 16 Respondent received advanced fees totaling \$6,364.48 from a client, Kandis Kissinger, to 17 negotiate a modification of her private student loan debt. Respondent failed to negotiate or 18 attempt to negotiate a modification of her private student loan debt, or perform any legal services 19 for the client, and therefore earned none of the advanced fees paid. Respondent failed to refund 20 promptly, upon Respondent's termination of employment on or about January 9, 2017 any part 21 of the \$6,364.48 fees to the client, in willful violation of Rules of Professional Conduct, rule 22 3-700(D)(2). 23 COUNT SIXTEEN 24 Case Nos. 16-O-11041, 16-O-12010, 16-O-13056, 16-O-16804, 16-O-18150, 17-O-00932 Rules of Professional Conduct, Rule 3-110(A) 25 [Failure to Perform with Competence – Failure to Supervise] 26 17. From on or about August 18, 2015 through on or about December 2, 2016, clients 27 Freddie Velazquez, Pamela Husten, Arielle Egan, Shane Harbour, Christine Woodell, and

Kandis Kissinger ("clients") employed Respondent to perform legal services, namely to negotiate modifications of their respective private student loan debt, which Respondent intentionally, recklessly, or repeatedly failed to perform with competence, in willful violation of Rules of Professional Conduct, rule 3-110(A), by failing to supervise non-attorney agents for her firm, including, but not limited to, Champion Marketing Solutions ("CMS"), Terry Belser, Crystal Bleau, Stephen Bartlett, Joel Knapp, and Perla Ortiz, and thereby allowing them to perform initial case consultation, communicate with and evaluate legal issues for the clients, set, charge and collect fees from the clients for legal services, provide legal advice to the clients regarding the purported invalidity of their student loans, unfair debt collection practices by their student lenders, and their eligibility for modifications of their student loans, correspond with third parties on behalf of the clients, and perform legal services independently and without supervision by Respondent.

COUNT SEVENTEEN

Case Nos. 16-O-11041, 16-O-12010, 16-O-13056, 16-O-16804, 16-O-18150, 17-O-00932 Rules of Professional Conduct, Rule 1-300(A) [Aiding the Unauthorized Practice of Law]

18. From on or about August 18, 2015 through on or about December 2, 2016,
Respondent aided non-attorney agents for her firm, including, but not limited to, Champion
Marketing Solutions ("CMS"), Terry Belser, Crystal Bleau, Stephen Bartlett, Joel Knapp, and
Perla Ortiz, none of whom was licensed to practice law in California, in the unauthorized
practice of law by providing the agents with unfettered access and control in operating her law
office without adequate supervision and by delegating her attorney responsibilities to the agents,
including initial case consultation, communicating with and evaluating legal issues for clients
Freddie Velazquez, Pamela Husten, Arielle Egan, Shane Harbour, Christine Woodell, and
Kandis Kissinger ("clients"), setting, charging and collecting fees from the clients for legal
services, providing legal advice to the clients, corresponding with third parties on behalf of the
clients, and performing legal services independently and without supervision by Respondent, in
willful violation of Rules of Professional Conduct, rule 1-300(A).

1 **COUNT EIGHTEEN** 2 Case Nos. 16-O-11041, 16-O-12010, 16-O-13056, 16-O-16804, 16-O-18150, 17-O-00932 Rules of Professional Conduct, Rule 1-320(A) 3 [Sharing Legal Fees with a Non-Lawyer] 4 19. Between on or about August 18, 2015 through on or about December 2, 2016, 5 Respondent shared legal fees with persons who are not lawyers, namely Champion Marketing 6 Solutions, Champion Marketing Solutions ("CMS"), Terry Belser, Crystal Bleau, Stephen 7 Bartlett, Joel Knapp, and Perla Ortiz, in relation to Respondent's performance of legal services, 8 namely to negotiate modifications of her clients' private student loan debt, in willful violation of 9 Rules of Professional Conduct, Rule 1-320(A). 10 COUNT NINETEEN 11 Case Nos. 16-O-11041, 16-O-12010, 16-O-13056, 16-O-16804, 16-O-18150, 17-O-00932 Rules of Professional Conduct, rule 4-200(A) 12 [Unconscionable Fee] 13 20. Between on or about August 18, 2015 through on or about December 2, 2016, 14 Respondent charged legal fees totaling approximately \$135,676.49 from clients, including 15 \$26,878.50 from Freddie Velazquez, \$28,641.19 from Pamela Husten, \$37,227.86 from Arielle Egan, \$15,498.19 from Shane Harbour, \$8,337.16 from Christine Woodell, and \$19,093.59 from 16 Kandis Kissinger ("clients") to perform legal services, namely to negotiate modifications of their 17 respective private student loan debt, that was unconscionable for the following reasons, in willful 18 violation of Rules of Professional Conduct, rule 4-200(A): 19 20 the false pretenses under which clients retained Respondent wherein the clients were led to believe an attorney would perform the legal services for which they 21 paid the legal fees, when in fact all, or nearly all, of the legal services performed for the clients were completed by Respondent's non-attorney agents with little to 22 no supervision by Respondent; 23 b. the amount of legal fees paid by each of the clients was disproportionate to the 24 value of the services performed by Respondent; 25 c. the amount of legal fees paid by each of the clients was disproportionate to the relative lack of results obtained for the clients: 26 27 d. the fixed nature of the legal fees; 28 -9-

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- e. the lack of relative difficulty and legal skill requisite to properly negotiate student loan modifications for the clients:
- the time and labor required; and
- the clients' highly vulnerable financial circumstances.

COUNT TWENTY

Case Nos. 16-O-11041, 16-O-12010, 16-O-13056, 16-O-16804, 16-O-18150, 17-O-00932 Rules of Professional Conduct, rule 4-200(A) [Illegal Fee]

21. On or about August 18, 2015 through on or about December 2, 2016, Respondent collected legal fees totaling approximately \$27,040.24 from clients, including \$2,849.85 from Freddie Velazquez, \$3,033.45 from Pamela Husten, \$7,855.80 from Arielle Egan, \$2,905.92 from Shane Harbour, \$4,030.74 from Christine Woodell, and \$6,364.48 from Kandis Kissinger ("clients") to perform legal services, namely to negotiate modifications of their respective private student loan debt, that were illegal because Respondent collected the fees prior to the completion of the loan debt negotiation services offered to each individual client and prior to her negotiating any settlement agreement on the clients' behalves with their student lenders, in violation of the Telemarketing Sales Rule (16 CFR 310.4(a)(5)(i)(A) and (B)), and therefore in willful violation of the Rules of Professional Conduct, rule 4-200(A).

COUNT TWENTY-ONE

Case Nos. 16-O-11041, 16-O-12010, 16-O-13056, 16-O-16804, 16-O-18150, 17-O-00932 Business and Professions Code section 6106 [Moral Turpitude – Habitual Disregard of Clients' Interests]

22. Between on or about August 18, 2015 through on or about January 9, 2017, Respondent, in willful violation of Business and Professions Code section 6106, habitually disregarded the interests of her clients and thereby committed an act of moral turpitude by intentionally or grossly negligently failing to supervise non-attorney agents for her firm, including, but not limited to, Champion Marketing Solutions ("CMS"), Terry Belser, Crystal Bleau, Stephen Bartlett, Joel Knapp, and Perla Ortiz, none of whom was licensed to practice law in California or any other jurisdiction, by providing the agents with unfettered access and control in operating her law office without adequate attorney supervision, and by delegating her attorney

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responsibilities to the agents, including initial case consultation, communicating with and evaluating legal issues for clients Freddie Velazquez, Pamela Husten, Arielle Egan, Shane Harbour, Christine Woodell, and Kandis Kissinger ("clients"), setting, charging and collecting fees from the clients for legal services, providing legal advice to the clients, corresponding with third parties on behalf of the clients, and performing legal services independently and without supervision by Respondent, when Respondent, nor any other attorney, provided those legal services on behalf of the clients, and no attempts to negotiate a modification of the student debt for the clients were provided at all.

COUNT TWENTY-TWO

Case Nos. 16-O-11041, 16-O-12010, 16-O-13056, 16-O-16804, 16-O-18150, 17-O-00932 Business and Professions Code section 6106 [Moral Turpitude – Scheme to Defraud]

23. Between on or about August 18, 2015 through on or about January 9, 2017, Respondent, in willful violation of Business and Professions Code section 6106, intentionally engaged in a scheme to defraud clients Freddie Velazquez, Pamela Husten, Arielle Egan, Shane Harbour, Christine Woodell, and Kandis Kissinger ("clients") and thereby committed an act of moral turpitude by engaging non-attorney agents, including, but not limited to, Champion Marketing Solutions ("CMS"), Terry Belser, Crystal Bleau, Stephen Bartlett, Joel Knapp, and Perla Ortiz, to solicit clients for private student loan debt relief services under the pretense that such services would be provided by an attorney and for a fee, a portion of which was for legal services and a portion of which would be used for purposes of paying the clients' respective student loan debt, when Respondent, nor any other attorney, provided those legal services on behalf of the clients, no attempts to negotiate a modification of the student debt for the clients were provided at all, and the entirety of the fees the clients paid were collected by a factoring company, GST Factoring Inc. ("GST"), Respondent engaged and were thereafter, shared between Respondent, GST and CMS, and no portion of the fees was used to pay any portion of the clients' student loan debts.

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NOTICE - INACTIVE ENROLLMENT!

YOU ARE HEREBY FURTHER NOTIFIED THAT IF THE STATE BAR COURT FINDS, PURSUANT TO BUSINESS AND PROFESSIONS CODE SECTION 6007(c), THAT YOUR CONDUCT POSES A SUBSTANTIAL THREAT OF HARM TO THE INTERESTS OF YOUR CLIENTS OR TO THE PUBLIC, YOU MAY BE INVOLUNTARILY ENROLLED AS AN INACTIVE MEMBER OF THE STATE BAR. YOUR INACTIVE ENROLLMENT WOULD BE IN ADDITION TO ANY DISCIPLINE RECOMMENDED BY THE COURT.

NOTICE - COST ASSESSMENT!

IN THE EVENT THESE PROCEDURES RESULT IN PUBLIC DISCIPLINE, YOU MAY BE SUBJECT TO THE PAYMENT OF COSTS INCURRED BY THE STATE BAR IN THE INVESTIGATION, HEARING AND REVIEW OF THIS MATTER PURSUANT TO BUSINESS AND PROFESSIONS CODE SECTION 6086.10.

Respectfully submitted,

THE STATE BAR OF CALIFORNIA OFFICE OF CHIEF TRIAL COUNSEL

DATED: <u>July 20, 2017</u>

By: Anand Kumar

Senior Trial Counsel



by
U.S. FIRST-CLASS MAIL / U.S. CERTIFIED MAIL / OVERNIGHT DELIVERY / FACSIMILE-ELECTRONIC TRANSMISSION

CASE NUMBER(s): 16-O-11041, 16-O-12010, 16-O-13056, 16-O-16804, 16-O-18150, 17-O-00932

the undersigned, am over the age of eighteen (16) years and not a party to the within action, whose business address and place of einployment is the state bar of California, 845 South Figueroa Street, Los Angeles, California 90017-2515, declare that: - on the date shown below, I caused to be served a true copy of the within document described as follows:							
NOTICE OF DISCIPLINARY CHARGES							
	By U.S. First-Class Mail: (CCP §§ 1013 and 1013(a)) - in accordance with the practice of the State Bar of California for collection and processing of mail, I deposited or placed for collection and mailing in the City and County of Los Angeles.						
	By Overnight Delivery: (CCP §§ 1013(c) and 1013(d)) - I am readily familiar with the State Bar of California's practice for collection and processing of correspondence for overnight delivery by the United Parcel Service ('UPS').						
	By Fax Transmission: (CCP §§ 1013(e) and 1013(f)) Based on agreement of the parties to accept service by fax transmission, I faxed the documents to the persons at the fax numbers listed herein below. No error was reported by the fax machine that I used. The original record of the fax transmission is retained on file and available upon request.						
	By Electronic Service: (CCP § 1010.6) Based on a court order or an agreement of the parties to accept service by electronic transmission, I caused the documents to be sent to the person(s) at the electronic addresses listed herein below. I did not receive, within a reasonable time after the transmission, any electronic message or other indication that the transmission was unsuccessful.						
	[(for U.S. First-Class Mail) in a sealed envelope placed for collection and mailing at Los Angeles, addressed to: (see below)						
	(for Cortified Mail) in a sealed envelope placed for collection and mailing as certified mail, return receipt requested, Article No.: 7196-9008-9111-1007-5508 at Los Angeles, addressed to: (see below)						
(for Overnight Delivery) together with a copy of this declaration, in an envelope, or package designated by UPS, Tracking No.: addressed to: (see below)							
	Person Served	Business-Residential Address	Fax Number				
	Edward O. Lear	Century Law Group, LLP 5200 W. Century Blvd., #345 Los Angeles, CA 90045	Electronic Address				
I am readily familiar with the State Bar of California's practice for collection and processing of correspondence for mailing with the United States Postal Service, and overnight delivery by the United Parcel Service ('UPS'). In the ordinary course of the State Bar of California's practice, correspondence collected and processed by the State Bar of California would be deposited with the United States Postal Service that same day, and for overnight delivery, deposited with delivery fees paid or provided for, with UPS that same day.							
I am aware that on motion of the party served, service is presumed invalid if postal cancellation date or postage meter date on the envelope or package is more than one day after date of deposit for mailing contained in the affidavit.							
I declare under penalty of perjury, under the laws of the State of California, that the foregoing is true and correct. Executed at Los Angeles, California, on the date shown below.							
DATED: July 20, 2017 SIGNED: Yalla Yallacus							
		Rath Deck	arant				

Exhibit D

David Mize Law, PLLC

An Arizona Law Firm

David Mize Law, PLLC 2415 East Camelback Rd., Ste. 700 Phoenix, Arizona 85016 P: (602) 912-8509 info@davidmizelaw.com Responsive Documents: 860 F Avenue, Suite 104 Plano, Texas 75074 F: (602) 391-2647

David Mize, Esq.*

*Licensed in Arizona

February 22, 2016

Navient P.O. Box 9640 Wilkes-Barre, PA 18773-9640

Re:



To Whom It May Concern:

Please be advised that this law firm represents ("Client") in connection with student loan debt matters (the "Student Loan Matters"), including but not limited to the above-referenced account (the "Alleged Debt"). The purpose of this letter is to advise you of such representation, and to require that all future communications by you to Client with respect to the Alleged Debt and/or other Student Loan Matters be directed to my attention at the above-stated mailing address, e-mail address, and/or telephone number.

Moreover, pursuant to the Fair Debt Collection Practices Act ("FDCPA"), 15 U.S.C. § 1692 et seq., to the extent you are a "debt collector" as defined therein, please take further notice that you must immediately terminate any contact with Client and members of Client's family or household regarding any matter concerning the collection of the Alleged Debt and/or any other debt you allege is owed to your company, your principal, customer, client, and/or predecessor in interest. This notice and demand shall include, but is not limited to, any and all written correspondence (including U.S. mail, e-mail, text, or otherwise), as well as telephonic communication.

Finally, please be advised that the Alleged Debt referenced above is hereby disputed and demand is hereby made for validation. As such, please immediately provide my office with the following information:

- · Verification of the above-referenced Alleged Debt
- · The name and address of the original creditor and current creditor (if applicable)
- Confirmation that any such debt and the accuracy of the items in the files relating to Client will be treated as disputed

In addition to the foregoing, forward to my attention any copies of any and all loan agreements, disclosure statements, collection demands, account statements, and/or other communications by you (and/or your principal, customer, client, or predecessor in interest, if applicable) with Client concerning the above-referenced Alleged Debt.

Your prompt attention to these matters is appreciated.

Regards.

Please note that the Texas address to which you have been directed to send the loan documents is that o an outside service provider that provides remote document handling/scanning services to this law firm. There are no legal staff at that location and, as such, any and all substantive inquiries concerning this matter in general, and this letter in particular, must be directed to the legal staff o this law firm at the address, telephone number, and/or email address set forth above.



David Mize Law, PLLC

An Arizona Law Firm

David Mize Law, PLLC 2415 East Camelback Rd., Ste. 700 Phoenix, Arizona 85016 P: (602) 912-8509 info@davidmizelaw.com Responsive Documents: 860 F Avenue, Suite 104 Plano, Texas 75074 F: (602) 391-2647

David Mize, Esq.*

*Licensed in Arizona

David Mize, Esq.

Exhibit E

IN THE CIRCUIT COURT OF THE CITY OF ST. LOUIS STATE OF MISSOURI ASSOCIATE DIVISION

THERESA JOHNSON,

Plaintiff,

V.

LAW OFFICES OF JEFFREY LOHMAN, A PROFESSIONAL CORPORATION

and

VERITAS LEGAL PLAN, INC.

Serve at:

Michael J. McGoey, CPA, INC. 639 E. Ocean Ave. Suite 101 Boynton Beach, FL 33435

Defendants.

Cause No. 1822-AC07686

Division 28

JURY TRIAL DEMANDED

FIRST AMENDED PETITION

COMES NOW Plaintiff, Theresa Johnson, by and through her undersigned counsel, and for her First Amended Petition states as follows:

INTRODUCTION

1. This is an action for actual and punitive damages brought by an individual for violations of the Missouri Merchandising Practices Act, Sections 407.010 RSMo. et seq. ("MMPA").

- 2. This is an action for actual and punitive damages brought by an individual consumer for violations of the Credit Repair Organizations Act, 15 U.S.C. Sections 1679 et seq. ("CROA").
- 3. This is an action for actual and punitive damages brought by an individual for violations of Sections 407.635 RSMo. et seq. governing credit service organizations ("CSO Statutes").
- 4. This is an action for compensatory and punitive damages brought by an individual for the unauthorized practice of law.
 - 5. Plaintiff demands a trial by jury on all issues so triable.

JURISDICTION AND VENUE

- 6. This Court has jurisdiction of Plaintiff's claims under Sections 407.025(1) and 407.644 RSMo.
- 7. Venue is proper in the City of St. Louis, Missouri under Section 508.010.2(4) RSMo. because Plaintiff resides in the City of St. Louis, Missouri and was damaged in the City of St. Louis, Missouri.
 - 8. The circuit court has jurisdiction of all claims under Section 478.070 RSMo.

PARTIES

- 9. Plaintiff Theresa Johnson ("Plaintiff") is an individual person and a resident of the City of St. Louis, Missouri.
- 10. Defendant Law Offices of Jeffrey Lohman, a Professional Corporation ("Lohman") is a foreign entity doing business in Missouri without any attorneys in its office admitted to practice in this state.

- 11. At all times relevant, Lohman acted as former Defendant Burlington ("Burlington")'s partner.
- 12. Veritas Legal Plan Inc. ("Veritas") is a Florida corporation providing prepaid legal service plans with its principal place of business in Florida.
- 13. At all times relevant, Lohman acted as the agent of Veritas and Burlington and acted for their benefit and with their express consent and approval.
- 14. In the alternative, Veritas acted as the agent of Lohman and Burlington and acted for their benefit and with their express consent and approval at all times relevant.
- 15. In the alternative, Burlington acted as the agent of Lohman and Veritas and acted for their benefit and with their express consent and approval at all times relevant.
- 16. In the alternative Lohman, Veritas, and Burlington are all coagents and acted for the benefit of one another and with the express consent and approval of one another at all times relevant.

FACTS

Former Defendant Burlington Convinces Plaintiff to Sign Up

- 17. Plaintiff is a disabled individual who lives on Social Security and Disability payments.
- 18. As a result of being unable to work, Plaintiff's credit card and unsecured debts began to accumulate in 2016 and 2017.
- 19. Plaintiff owed debts to many unsecured creditors and her situation had become unmanageable.

- 20. Plaintiff wanted advice on whether she should try to pay off the debts and as to what the consequences would be if she did not pay off the debts.
- 21. In approximately August of 2017, Plaintiff saw a Burlington television advertisement that promised Burlington could eliminate Plaintiff's debt through a process called debt "validation" or "verification."
- 22. Burlington's advertisement offered services that would get the debt collectors to stop bothering Plaintiff and proclaimed that Burlington's "debt validation" would actually eliminate Plaintiff's bills.
- 23. Plaintiff thought that Burlington might be able to help her with her situation and inquired into the services that Burlington was offering.
- 24. Plaintiff received a pamphlet and other items in the mail containing more information about the services Burlington was offering.
- 25. Burlington offered a one-size-fits-all plan that involved using their debt "validation" techniques that would help plaintiff "take back control of [her] finances."
- 26. Burlington communicated to Plaintiff that its techniques would be better for Plaintiff than filing for bankruptcy, and that once debt collectors receive Burlington's "proprietary dispute documentation, all collection calls and activity should stop."
- 27. Burlington also communicated to Plaintiff that Burlington's second step of sending a "letter of nonresponse/non-compliance to the debt collector" would have the Plaintiff's account removed from active collection status.
- 28. Among other representations, Burlington advised Plaintiff that if a creditor could not "validate" a debt, Plaintiff would not have to pay the debt.

- 29. All of Burlington's representations about all of its services were completely false.
- 30. Burlington specifically provided information on the Fair Debt Collection Practices Act ("FDCPA") to Plaintiff and explained that Burlington would "fully utiliz[e] . . . the FDCPA, and other Federal and State consumer protection statutes" to stop collection activities.
- 31. Burlington, without a single in-house lawyer doing any work on Burlington's behalf, did not utilize the FDCPA for its clients like it represented to Plaintiff that it would.
- 32. Burlington communicated to Plaintiff that she would receive the "Veritas Legal Plan" ("the Plan") which would provide "protection against creditor lawsuits and aggressive collectors."
 - 33. The Plan offered "national legal defense".
- 34. The Plan promised "full legal representation" by a "local network attorney" for "any debt collection matter that arises."
- 35. The plan was for "full representation" and "preparation of all court filings: Answers, motions, demands, interrogatories, counterclaims" and "court appearances- until case is closed."
- 36. Lohman, a California law firm, was the "local network attorney" that Veritas was going to provide to Plaintiff as part of Burlington's sale of its "Debt Validation Program".
- 37. Burlington promised that Plaintiff, in exchange for monthly payments of \$391.26, would receive value for those payments because Burlington was going to provide their "Debt Validation Program" and the "Veritas Legal Plan."

38. As Burlington provided a wide span of advice to Plaintiff about her secular rights

as a Missouri debtor to various creditors, Burlington engaged in the practice of law with

Plaintiff.

39. At all times relevant, Burlington knew that Plaintiff was unsophisticated and that

Plaintiff had little to no knowledge of her legal responsibilities regarding her debts and that

Plaintiff had little to no knowledge of the consequences that would occur if she simply stopped

paying her creditors.

40. In September or October of 2017, Burlington abused Plaintiff's relative ignorance

and its own position of power and enticed Plaintiff to enter into an agreement whereby Plaintiff

agreed to (1) stop paying all of her unsecured creditors and (2) send \$391.26 every month to

Burlington.

41. For six months thereafter, Plaintiff did everything that Burlington instructed her to

do and Burlington took \$391.26 from Plaintiff's checking account via a pre-authorized electronic

funds transfer.

42. Upon information and belief, Burlington used part of this money to pay

Defendants Lohman and Veritas in exchange for the services Lohman and Veritas provided.

43. To the extent the agreement ever contained a valid arbitration provision, Plaintiff

never received a countersigned copy of the agreement and is no longer bound by any arbitration

provision.

44. Plaintiff never agreed to arbitrate anything.

Defendants Take Plaintiff's Money and Do Nothing For Her

6

- 45. After signing up with Burlington, Plaintiff noticed that the collection calls and letters actually increased.
- 46. As a result, Plaintiff made numerous calls to Burlington to question them about the uptick in collection activity and found Burlington to be non-responsive.
- 47. Specifically, Burlington refused to explain why collection activity was increasing and instead told Plaintiff to keep sending Burlington money.
- 48. Plaintiff soon learned that the creditors were not going away and that Burlington's program was worthless.
 - 49. Burlington eventually referred Plaintiff to Lohman through the Veritas Plan.
 - 50. No attorney at Lohman is licensed to practice law in Missouri.
- 51. As such, no attorney at Lohman was familiar with Missouri laws relating to the collection of debts and/or consumer rights in such a situation.
- 52. Veritas did not provide a "local network attorney" as promised and had no intent of providing an attorney actually licensed to practice law in Missouri.
- 53. Veritas's own agreement with Plaintiff was for "full representation", which could not be provided by Lohman, as no attorney at Lohman was licensed in Missouri.
- 54. Plaintiff would have never paid for or otherwise agreed to the Veritas Plan if Veritas had not made representations that beneficial legal services would be provided.
- 55. Upon information and belief, Veritas continued to accept payment even though no beneficial services were ever provided by Veritas to Plaintiff.
- 56. Veritas provided Lohman with Plaintiff's contact information as part of Veritas's agreement to provide legal services to Plaintiff.

- 57. Nonetheless, Lohman provided legal advice to Plaintiff about dealing with her creditors and tried to further solicit Telephone Consumer Protection Act ("TCPA") cases from Plaintiff without a proper license.
 - 58. Sometime in 2017, Burlington directed Plaintiff to call Lohman, and she did so.
- 59. From the end of September, 2017 until the middle of August, 2018 Defendant Lohman contacted or attempted to contact Plaintiff over 50 times in the form of telephone calls, emails, and text messages.
- 60. The substance of these contacts ranged from general solicitation of business regarding Plaintiff's debts and debt collectors, to specific attempts to take on TCPA cases, to general advice about how Plaintiff should deal with her creditors.
- 61. Plaintiff spoke primarily with two individuals who identified themselves as "Kenya" and "Samantha" and purported to be attorneys.
 - 62. Neither Kenya nor Samantha was ever licensed to practice law in Missouri.
- 63. Lohman and all of its personnel, including Kenya and Samantha, were located in California.
- 64. Kenya and Samantha provided advice to Plaintiff on how to respond to debt collectors that were calling Plaintiff over the phone in Missouri.
- 65. Kenya and Samantha provided Plaintiff with a "statement" that Plaintiff was supposed to read over the phone to her debt collectors that would call in Missouri.
- 66. Kenya and Samantha told Plaintiff to tell debt collectors not to call Plaintiff's cellular telephone located in Missouri.

- 67. Lohman continually provided Plaintiff with bad legal advice that made her situation worse.
 - 68. Lohman's conduct was at all times the unauthorized practice of law in Missouri.
- 69. Even after getting out of the program with Burlington, Lohman sent Plaintiff a text message on August 4, 2018 advising about debt collections calls and asking "[d]id you still want us to take on the case for you?"
- 70. Lohman sought to mislead and deceive Plaintiff into working with Lohman, even though no one at Lohman was able to practice law in Missouri.
 - 71. This was deceptive conduct designed to get the benefit of Plaintiff's business.
- 72. Lohman again on August 13, 2018 sent Plaintiff a text saying "[s]ince we were already working with you I wanted to know if you still wanted to pursue the case against Kohls for calling you."
- 73. Lohman's actions were repeated, continuous solicitation of Plaintiff's business when Defendant Lohman was never licensed to practice law in Missouri.
- 74. Lohman deceived and misled Plaintiff into continuing to use its services for either direct payment by Plaintiff to Lohman or payment in the form of attorney's fees paid through TCPA case settlements.
- 75. Plaintiff paid valuable consideration to Burlington for this legal advice, and upon information and belief, paid indirectly to Lohman and Veritas.
- 76. Defendants' legal advice was deficient, wrong, and incredibly damaging to Plaintiff.

- 77. Plaintiff, after taking Defendants' advice and not paying any of her creditors for six months, put herself in a much worse financial position.
- 78. At least one creditor, Synchrony Bank, sued Plaintiff after Plaintiff followed Defendants' advice to stop paying Synchrony Bank.
- 79. Defendants have not improved Plaintiff's credit as they promised; Defendants destroyed Plaintiff's credit.
- 80. Defendants, upon information and belief, have pocketed all or most of Plaintiff's money and have not performed as they promised.
- 81. Defendants' actions have caused Plaintiff to suffer loss in excess of the minimum jurisdictional amount of this Court.
- 82. Defendants' actions were wanton, willful, and in deliberate disregard of Plaintiff's rights.
- 83. Former Defendant Burlington has reached a confidential settlement outside of court and has been dismissed from this case.

COUNT I: VIOLATION OF THE MMPA - ALL DEFENDANTS

- 84. Plaintiff incorporates all prior paragraphs as if fully stated herein.
- 85. Plaintiff paid former Defendant Burlington for the Veritas Legal Plan services under the assumption that the Plan would be beneficial to Plaintiff, specifically by providing local counsel.
- 86. Veritas's statements about their services were deceptive, false, unfair, and concealed material facts in connection with its sale of their services to Plaintiff.

- 87. Specifically, Veritas represented that it would provide Plaintiff with a "local network attorney" who would provide "full representation".
- 88. This representation was false. As evidenced by Veritas providing Plaintiff with Lohman, a law firm with no attorneys licensed to practice in Missouri.
- 89. Lohman, instead of informing Plaintiff that it could not represent Plaintiff, instead began to actively solicit business from Plaintiff.
 - 90. Lohman made representations that it could help Plaintiff with her debt issues.
- 91. Lohman never informed Plaintiff that it was not licensed in Missouri, instead it deceived Plaintiff into believing that its attorneys were able to practice law in Missouri.
- 92. Lohman repeatedly gave advice to Plaintiff and actively sought to pursue TCPA cases on Plaintiff's behalf.
- 93. Plaintiff received no benefit for these services and could not receive benefit for these services, as no one at Lohman could practice law in Missouri.
- 94. Plaintiff paid for legal services through Burlington to Veritas and Lohman for which Plaintiff received virtually no value. Plaintiff was worse off than before she agreed to deal with Defendants.
- 95. Upon information and belief, Veritas took no action to verify that Lohman was licensed to practice in Missouri.
- 96. Veritas deceived Plaintiff by failing to advise her that Lohman was unable to give her legal advice or otherwise assist in "preparation of all court filings: Answers, motions, demands, interrogatories, counterclaims" and "court appearances- until case is closed."

- 97. Plaintiff would never have paid for Veritas's services if she had known that Veritas would provide her an attorney who was not licensed to practice in Missouri.
- 98. Defendants' conduct occurred in connection with the sale of the Plan to Plaintiff.
- 99. Because of the representations, omissions, and actions of Defendants, Plaintiff paid for the Plan and, as a result, suffered monetary loss and actual damages in excess of the minimum jurisdictional amount of this Court.

WHEREFORE, Plaintiff respectfully requests that judgment be entered against Defendants for:

- A. Actual damages in an amount greater than the minimum jurisdictional amount of this Court to be determined at trial;
- B. Punitive damages pursuant to RSMo. § 407.025(1) in the largest amount allowed by law;
- C. Reasonable attorney's fees pursuant to RSMo. § 407.025(1); and
- D. For such other and further relief as the Court deems proper.

COUNT II: VIOLATION OF THE CROA - LOHMAN

- 100. Plaintiff incorporates all prior paragraphs as if fully stated herein.
- 101. Lohman's services were supposed to help Plaintiff deal with her creditors with the ultimate goal of repairing her credit in exchange for regular monthly payments from Plaintiff.
- 102. In its attempts to offer credit repair services to Plaintiff, Lohman has committed violations of the CROA, 15 U.S.C. § 1679 et seq., including, but not limited to, the following:

- a. Making or using an untrue or misleading representation of its services, 15 U.S.C.
 § 1679b(a)(3);
- b. Engaging, directly or indirectly, in an act, practice, or course of business that constitutes or results in the commission of, or an attempt to commit, a fraud or deception on any person in connection with the offer or sale of its services, 15 U.S.C. § 1679b(a)(4); and
- c. Charging any money or other valuable consideration for the performance of a service which Lohman has agreed to perform for any consumer before such service is fully performed, 15 U.S.C. § 1679b(b).

WHEREFORE, Plaintiff respectfully requests that judgment be entered against Defendants for:

- A. Judgment that Lohman's conduct violated the CROA;
- B. Actual damages;
- C. Punitive damages pursuant to 15 U.S.C. § 1679g(2);
- D. Costs and reasonable attorney's fees pursuant to 15 U.S.C. § 1679g(3); and
- E. For such other relief as the Court may deem just and proper.

COUNT III: VIOLATION OF THE CSO STATUTES - LOHMAN

- 103. Plaintiff incorporates all prior paragraphs as if fully stated herein.
- 104. Plaintiff is an individual who purchased the services of a credit services organization from Lohman.
- 105. Lohman, who functions with respect to the extension of credit by others and in return for the payment of money or other valuable consideration, provided or represented to Plaintiff that it could or would (1) improve Plaintiff's credit record, history, or rating, (2) obtain

an extension of credit for Plaintiff, or (3) provide advice or assistance to Plaintiff with regard to those services.

- 106. In its provision of the services of a credit services organization to Plaintiff, Lohman committed violations of the CSO Statutes, RSMo. 407.635 et seq., including, but not limited to, the following:
- a. Charging Plaintiff money or other valuable consideration before completing performance of all services Lohman had agreed to perform for Plaintiff, RSMo. § 407.638(1); and
- b. Making and using false and misleading representations to Plaintiff in the offer and sale of the services of a credit services organization, RSMo. § 407.638(3).

WHEREFORE, Plaintiff respectfully requests that judgment be entered against Defendants for:

- A. Judgment that Lohman's conduct violated the CSO Statutes;
- B. Actual damages in an amount no less than the amount Plaintiff paid to Lohman through Burlington pursuant to 407.644.1(1);
 - C. Punitive damages pursuant to pursuant to 407.644.1(2);
 - D. Costs and reasonable attorney's fees pursuant to pursuant to 407.644.1(1); and
 - E. For such other relief as the Court may deem just and proper.

COUNT IV: UNAUTHORIZED PRACTICE OF LAW - LOHMAN

107. Plaintiff incorporates all prior paragraphs as if fully stated herein.

- 108. Throughout their course of dealing with Plaintiff, Lohman routinely gave advice to Plaintiff about how to deal with her creditors, solicited legal representation from Plaintiff, and otherwise treated Plaintiff as a client for whom it was providing legal services.
- 109. Lohman provided counsel to Plaintiff to cease paying her creditors and instead pay Burlington, and indirectly itself.
- 110. No attorneys at Lohman nor any of its agents that dealt with Plaintiff are, or ever were, authorized to practice law in Missouri.
- 111. Lohman acted in a representative capacity on behalf of Plaintiff by preparing documents and instruments, and by providing advice and recommendations, that affected the secular rights of Plaintiff.
- 112. Lohman advised Plaintiff that its attorneys possessed expertise with the FDCPA, among other consumer protection laws, and would apply these laws to validate Plaintiff's debts and stop collection activities directed at Plaintiff.
- 113. Lohman actively sought to pursue TCPA cases for Plaintiff and told her how to proceed with these cases.
- 114. Plaintiff paid substantial fees to Burlington, and indirectly to Lohman, for and in connection with the counsel they provided.
- 115. Because of the actions of Lohman, Plaintiff suffered monetary loss and actual damages in excess of the minimum jurisdictional amount of this Court.

WHEREFORE, Plaintiff respectfully requests that judgment be entered against Lohman for:

A. Judgment that Lohman's conduct constituted the unauthorized practice of law;

- B. Actual damages;
- C. Punitive damages;
- D. Treble damages pursuant to RSMo. § 484.020(2).
- E. Costs and reasonable attorney's fees; and
- F. For such other relief as the Court may deem just and proper.

Respectfully submitted,

ROSS & VOYTAS, LLC

By: /s/ Ethan W. Gee.

Richard A. Voytas, Jr., #52046 rick@rossvoytas.com Ethan W. Gee, #70075 ethan@rossvoytas.com Erika V. Dopuch, #70031 erika@rossvoytas.com 12444 Powerscourt Drive, Ste 370

St. Louis, MO 63131

Phone: (314) 394-0605 Fax: (636) 333-1212

Attorneys for Plaintiff

CERTIFICATE OF SERVICE

The undersigned certifies that a copy of the foregoing was served on all counsel of record via the Court's Case.Net system this 7th day of November, 2018 on:

Parties	Counsel
Law Offices of Jeffrey Lohman, P.C.	Gary T. Eastman The Eastman Law Firm 12288 S. Mullen Rd. Olathe, KS 66062 gary@eastmanlawfirm.com

By: /s/ Ethan W. Gee