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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

UNITED STATES OF AMERICA,
Plaintiff,
v.
TIMBERLY E. HUGHES,
Defendant.

Case No. 18-cv-05931-JCS

**ORDER GRANTING DEFENDANT'S
MOTION TO SET ASIDE DEFAULT;
DENYING PLAINTIFF'S MOTION
FOR DEFAULT JUDGMENT;
DENYING DEFENDANT'S MOTION
TO STRIKE**

Re: Dkt. Nos. 25, 34, 42

On December 6, 2019, Plaintiff the United States of America (“Plaintiff” or “United States”) filed a motion for default judgment. Dkt. No. 25. On February 7, 2020, the Court held a hearing on the United States’ motion for default judgment. Dkt. No. 33. Subsequently, Defendant Timberly E. Hughes (“Defendant”) filed a request for leave to answer out of time, which the Court construed as a motion to set aside entry of default. Dkt. Nos. 34, 35. In addition, Defendant filed a motion to strike a portion of the United States’ opposition. Dkt. No. 42. The Court has determined that the motion to set aside entry of default and the motion to strike are appropriate for a decision without a hearing. The hearing scheduled for Friday, April 3, 2020 is vacated. For the reasons set forth below, the Court **GRANTS** Defendant’s motion for to set aside entry of default, **DENIES** Plaintiff’s motion for default judgment, and **DENIES** Defendant’s motion to strike.

I. FACTUAL BACKGROUND

The United States brought this action to collect from Defendant outstanding civil penalty assessments (31 U.S.C. § 5321(a)(5)), commonly known as FBAR penalties, which were assessed against Defendant, for her alleged failure to timely report her financial interest in, and/or her signatory authority over, foreign bank accounts for the 2010, 2011, 2012, and 2013 calendar years, as required by 31 U.S.C. § 5314 and its implementing regulations, as well as all associated

1 penalties and interest. The total balance allegedly due to the United States is \$721,344.14 as of
 2 August 22, 2017. Compl. ¶ 1. Defendant Timberly E. Hughes is a resident of San Francisco,
 3 California, and resided in San Francisco at the time of the events that gave rise to the civil
 4 penalties at issue in this action. Id. ¶ 3. Defendant is a U.S. citizen. Id.

5 The United States alleges Defendant has a business degree with a focus in accounting. Id.
 6 ¶ 11. Defendant worked as an accounts manager until approximately 1990, when she started her
 7 own bookkeeping business. Id. Since at least 2010, the United States alleges Defendant has
 8 performed bookkeeping services for a family trust that administers approximately \$1 billion in
 9 assets. Id. ¶ 12. The United States alleges Defendant has also provided bookkeeping services for
 10 other clients which has included basis tracking, and tax return preparation services. Id. ¶ 13. For
 11 the calendar years 2010, 2011, 2012 and 2013, Defendant prepared approximately ten federal
 12 income tax returns (Forms 1040) for her clients each year and received compensation for her tax
 13 return preparation. Id.

14 The United States alleges Defendant is the sole owner of two businesses, Takamatua
 15 Valley Vineyards Limited (“TVV”), a vineyard, and Cuba Uncorked Limited (“CU”), a wine bar,
 16 which are both located in New Zealand. Id. ¶ 8. The United States alleges that Defendant had
 17 signatory authority and a financial interest over the following TVV and CU financial accounts
 18 held at ANZ Bank of New Zealand:

Year	Account Name	Account Numbers
2010	Takamatua Valley Vineyards (TVV)	-1000, -1004, -0600, -0625
2011	Takamatua Valley Vineyards (TVV)	-1005, -1000, -1004, -1006, -0600, -0625
2012	Takamatua Valley Vineyards (TVV)	-1005, -1000, -1004, -1006, -0600, -0625
2013	Takamatua Valley Vineyards (TVV)	-1005, -1000, -1004, -1006, -0600, -0625
	Cuba Uncorked (CU)	-4400

25 Id. ¶¶ 9, 25. The United States alleges that these accounts were bank accounts in a foreign county.
 26 Id. ¶ 26. The United States alleges that during the 2010, 2011, 2012, and 2013 calendar years, the
 27 aggregate value of the financial accounts identified above exceeded \$10,000 in U.S. currency and
 28 Defendant was required to timely file Form TD F 90-22.1, “Report of Foreign Bank and Financial

1 Accounts,” commonly known as an “FBAR.” Id. ¶ 10.

2 The United States alleges that Defendant’s accounts for TVV and CU at ANZ Bank earned
3 interest income in the total amounts of \$3,822.88, \$5,090.61, \$1,418.55, and \$6,826.62 in taxable
4 years 2010, 2011, 2012, and 2013, respectively. Id. ¶ 14. However, Defendant failed to report
5 any of the interest income for taxable years 2010 and 2011. Id. ¶ 15.

6 For the taxable year 2012, the United States alleges Defendant reported the interest income
7 from her ANZ Bank accounts on Schedule B and answered “Yes” to the first question on line 7a
8 of Part III, Foreign Accounts and Trusts (“At any time during 2012, did you have a financial
9 interest in or signature authority over a financial account (such as a bank account, securities
10 account, or brokerage account) located in a foreign country? See instructions.”), indicating that she
11 had a foreign account. Id. ¶ 16-17. The United States alleges Defendant also answered “Yes” to
12 the second question on line 7a (“If “Yes,” are you required to file Form TD F 90-22.1 to report
13 that financial interest or signature authority? See Form TD F 90-22.1 and its instructions for filing
14 requirements and exceptions to those requirements”), indicating that she was required to file an
15 FBAR for the 2012 reporting period but Defendant did not timely file an FBAR for the 2012
16 calendar year. Id. ¶ 18-19.

17 For the taxable year 2013, the United States alleges Defendant reported the interest income
18 for her ANZ Bank accounts for taxable year 2013 on Schedule C as part of TVV’s gross receipts.
19 Id. ¶ 16. The United States alleges that on Defendant’s 2013 Schedule B, Defendant answered
20 “Yes” to the first question on line 7a indicating that she had a foreign account, but answered “No”
21 to the second question on line 7a indicating that she was not required to file an FBAR for the 2013
22 reporting period, even though she allegedly had a reportable interest in foreign bank accounts, and
23 the aggregate balance in her foreign bank accounts exceeded \$10,000. Id. ¶ 20. The United States
24 alleges Defendant did not timely file an FBAR for the 2013 calendar year.

25 The United States alleges that Defendant did not file an FBAR prior to the IRS issuing an
26 information document request on August 21, 2014 for Defendant’s delinquent FBARs for the
27 2011, 2012, and 2013 calendar years. Id. ¶ 21. Defendant filed delinquent FBARs for 2011,
28 2012, and 2013 on September 11, 2014. Id. On January 1, 2015, the IRS issued an information

1 document request requesting a FBAR for the 2010 calendar year and Defendant filed her
2 delinquent FBAR for the 2010 reporting period on February 1, 2015. Id. Defendant did not
3 participate in any voluntary disclosure initiative. Id. ¶ 22. The United States alleges that
4 Defendant’s failure to timely file FBARs with regards to the 2010, 2011, 2012, and 2013 calendar
5 years was willful. Id. ¶ 29.

6 On September 30, 2016, pursuant to 31 U.S.C. § 5321(a)(5), an authorized delegate of the
7 Secretary of the Treasury of the United States of America assessed Defendant with \$ 678,899 31
8 in FBAR civil penalties. Id. ¶ 30. In addition, pursuant to 31 U.S.C. § 3717(a)(1), Defendant
9 alleges it is entitled to recover prejudgment interest accrued on Defendant’s unpaid penalties and
10 late-payment penalties pursuant to 31 U.S.C. § 3717(e)(2). Id. ¶ 33-36. Defendant has not paid
11 the FBAR penalties. Id. ¶ 38. As of November 19, 2019, the United States claims that the balance
12 due from Defendant for the 2010, 2011, 2012, and 2013 FBAR penalties, including late-payment
13 penalties and interest, is \$827,977.79. Beasley Declaration in Support of Motion for Default
14 Judgment (“Beasley Decl.”), Dkt. No. 25-1, ¶ 6.

15 **II. PROCEDURAL HISOTRY**

16 On September 27, 2018, the United States filed the complaint in this action against
17 Defendant. Dkt. No. 1. On October 11, 2018, the United States sent Defendant a request to waive
18 service of the summons in this action. On October 29, 2018, Defendant’s attorney executed the
19 waiver on her behalf, and on November 20, 2018, the waiver was filed with the Clerk of Court.
20 Dkt. No. 6. The parties then executed a series of stipulations to extend time for Defendant to
21 answer or otherwise appear in this action in furtherance of settlement discussions in this matter.
22 However, settlement discusses were unsuccessful and the United States claims that part of the
23 breakdown in settlement discussions related to the dissipation of assets by Defendant, including
24 her sale of real property. See Exh. 2 to Pl.’s Opp., Dkt. No. 41-1 at 41-21.

25 Defendant failed to answer or otherwise respond to the complaint by the September 30,
26 2019 deadline contained in the final stipulation. See Dkt. No. 11. The United States made clear it
27 would seek entry of default and ultimately a default judgment. See Exh. 1, Dkt. No. 41-1 at 1-2.
28 Defendant acknowledged that a judgment would be obtained by the United States and intended to

1 work with the United States to resolve any judgment based on her financial condition. Id.

2 The United States subsequently moved the Clerk of Court for entry of default against
3 Defendant on November 13, 2019 and the Clerk entered default that same day. See Dkt. Nos. 16,
4 19. On November 15, 2019, Defendant signed a Joint Case Management Statement (JCMS)
5 representing to the Court she was aware that the Clerk had entered default against her, “The
6 parties note that the Clerk of Court has entered default against defendant Timberly Hughes on
7 November 13, 2019,” and specifically represented “Defendant has not yet filed an answer, and
8 does not intend to answer in this action.” Dkt. No. 20 at 1-2. The JCMS also stated, “[t]he parties
9 were unable to agree to a settlement, and Ms. Hughes does not wish to contest this action.” Id. at
10 3.

11 On December 6, 2019, the United States filed a motion for default judgment. Dkt. No. 25.¹
12 Defendant never filed an opposition to the motion for default judgment. On February 7, 2020, the
13 Court held a hearing on the United States’ motion for default judgment. Dkt. No. 33. Defendant
14 appeared at the hearing by telephone and requested that the Court delay entry of judgment in this
15 case for two weeks. Id. Defendant informed the court, for the first time, that she “was told by the
16 ‘Offer in Compromise’ (OIC) officer for the IRS that the judgment could affect [her] OIC offer.”
17 Dkt. No. 40 at 2. Defendant wanted to make sure that she could work with the IRS. Id. The
18 Court granted Defendant’s request that the Court delay entry of judgment by two weeks. Dkt. No.
19 33. Defendant stated that she did not contest the motion for default judgment. Id.

20 On February 10, 2020, Defendant filed a “request for leave to answer out of time,” which
21 the Court construed as a motion to set aside entry of default. Dkt Nos. 34, 35. Her moving papers
22 contend she believes she received bad legal advice from her attorney with regard to defaulting, as
23 her attorney apparently informed her that the government would win this case. See Dkt. No. 34 at
24 1. In Defendant’s proposed answer, she includes an argument and narrative styled “Affirmative
25 Defenses” that acknowledges or admits some of the United States’ factual allegations to which she

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27 ¹ In her moving papers, Defendant states that “[a]s of February 10, 2019, the Plaintiff has failed to
28 file its application for default judgment.” Dkt. No. 34 at 2. The United States has, in fact, filed its
motion for default judgment and Defendant has participated in the hearing for the motion. Dkt.
No. 25, 33.

1 earlier denied. Id. at 3-6. Defendant further attached an affidavit and numerous exhibits related to
2 her defense. The United States filed its opposition on March 6, 2020 and the Defendant filed her
3 reply on March 12, 2020.²

4 Defendant attached an affidavit to her reply which states that she did not understand at the
5 time that she was agreeing to a “willful penalty.” Dkt. No. 42 at 5. She claims that her attorney
6 emailed her admitting that “he was not competent to represent” her and advised her to “default on
7 all allegations, including the false allegations of willfulness.” Id. Further, Defendant alleges that
8 her attorney sent her a letter stating that “he could no longer consider working with [her] because
9 [her] efforts to defense [herself] ‘created a conflict of interest.’” Id. at 5-6. Defendant claims that
10 her attorney was “working with the plaintiff in the practice of attornment, to take [her] property
11 and property rights, create criminal liabilities for [her] and deliver [her] property and property
12 rights to the United States.” Id. at 6. Defendant further claimed that the United States overstated
13 the value of the property the United States claims Defendant dissipated. Id. In the Defendant’s
14 reply, she also moved to strike portions of the United States’ opposition.

15 **III. DISCUSSION**

16 **A. Motion to Set Aside Default**

17 **1. Legal Standard**

18 Federal Rule of Civil Procedure 55(c) authorizes a court to set aside entry of default for
19 good cause. “The court’s discretion is especially broad where, as here, it is entry of default that is
20 being set aside, rather than a default judgment.” O’Connor v. State of Nev., 27 F.3d 357, 364 (9th
21 Cir. 1994). Rule 60(b) lists the grounds on which a default judgment may be vacated and includes
22 “mistake, inadvertence, surprise or excusable neglect.” The Ninth Circuit has held that the test
23 that governs lifting entry of default for good cause under Rule 55(c) also governs the vacating of a
24 default judgment under Rule 60(b)(1) for excusable neglect or mistake. TCI Group Life Ins. Plan
25 v. Knoebber, 244 F.3d 691, 696–97 (9th Cir.2001), overruled on other grounds by Egelhoff v.

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27
28 ² In her reply, Defendant states that the United States “never objected or responded to the
defendant’s request for leave to answer out of time.” Dkt. No. 42 at 2. The United States did in
fact file its opposition. Dkt. No. 41.

1 Egelhoff ex rel. Breiner, 532 U.S. 141(2001) (“TCI Group”).

2 A court determines the existence of good cause for removing a default by considering the
3 following factors: (1) whether the party seeking to set aside the entry of default engaged in
4 culpable conduct that led to the default; (2) whether there is any meritorious defense to plaintiff’s
5 claims; or (3) whether setting aside the entry of default will prejudice the plaintiff. United States
6 v. Signed Personal Check No. 730 of Yubran S. Mesle, 615 F.3d 1085, 1091 (9th Cir. 2010)
7 (“Mesle”); see also Franchise Holding LLC v. Huntington Rests. Group, Inc., 375 F.3d 922, 925-
8 26 (9th Cir. 2004). These factors are disjunctive: “a finding that any one of these factors is true is
9 sufficient reason for the district court to refuse to set aside the entry of default.” Mesle, 615 F.3d
10 at 1091. “Crucially, however, ‘judgment by default is a drastic step appropriate only in extreme
11 circumstances; a case should, whenever possible, be decided on the merits.’” Id. (quoting Falk v.
12 Allen, 739 F.2d 461, 463 (9th Cir. 1984)).

13 **2. Culpability**

14 “[A] defendant’s conduct is culpable if he has received actual or constructive notice of the
15 filing of the action and intentionally failed to answer.” TCI Group, 244 F.3d at 697 (emphasis in
16 original).³ “[I]ntentionally’ means that a movant cannot be treated as culpable simply for having
17 made a conscious choice not to answer; rather, to treat a failure to answer as culpable, the movant
18 must have acted with bad faith, such as an ‘intention to take advantage of the opposing party,
19 interfere with judicial decisionmaking, or otherwise manipulate the legal process.’” Mesle, 615
20 F.3d at 1092 (quoting TCI Group, 244 F.3d at 697). Defendant’s conduct is culpable where there
21 is no explanation of the default inconsistent with a devious, deliberate, willful, or bad faith failure
22 to respond. Mesle, 615 F.3d at 1092. “[S]imple carelessness is not sufficient to treat a negligent
23

24 ³ The United States has argued that the Court should apply the stricter standard articulated in
25 Franchise Holding II, L.L.C. v. Huntington Rests. Grp., Inc., 375 F.3d 922, 925–26 (9th Cir.
26 2004), in which a defendant’s conduct may be considered culpable “[i]f [the] defendant has
27 received actual or constructive notice of the filing of the action and failed to answer,” with no
28 mention of that failure being intentional. However, this standard is not generally applied unless
the moving party is a legally sophisticated entity or individual. Mesle, 615 F.3d at 1093. While
Defendant may have had legal counsel at the time she failed to answer or otherwise respond to the
complaint, it appears Defendant was likely unrepresented at the time default was entered against
her. Thus, the proper standard to apply is that of TCI Group. See Mesle, 615 F.3d at 1093.

1 failure to reply as inexcusable, at least without a demonstration that other equitable factors, such
2 as prejudice, weigh heavily in favor of denial of the motion to set aside a default.” Id. at 1092-93.

3 Here, Defendant claims that she was advised by her attorney at the time to default on the
4 complaint because “the government always wins.” Def.’s Mot., Dkt. No. 34 at 1. Defendant
5 states that “[o]n bad advice of her attorney, the defendant did not file a written response” by the
6 September 30, 2019 deadline for Defendant to answer or otherwise respond to the complaint. Id.
7 The Defendant further claims “since that time the defendant has acted diligently to prepare a
8 response without any legal training whatsoever because she could no longer afford to pay her
9 attorney.” Id. Defendant also states that her attorney admitted that “he was incompetent to defend
10 her and . . . that her efforts to defend herself afterwards created a conflict of interest for her
11 attorney.” Def.’s Reply, Dkt. No. 42 at 2.

12 However, since her failure to answer by the September 30, 2019 deadline, Defendant has
13 made repeated representations to the Court and the United States that she does not oppose default
14 judgment. On November 15, 2019, when discussing the joint case management conference
15 statement for the upcoming case management conference, the United States informed Defendant
16 that if she intended to contest the underlying merits, she must move to set aside the default, and
17 directed her to the Court’s resources for pro se litigants. See Exh. 5 to Pl.’s Opp., Dkt. No. 41-1 at
18 28. Although Defendant initially sent out an email stating that she was “completely confused” and
19 that she would like to request a continuance of the upcoming CMC for her to be able to review the
20 joint statement, Defendant later told the United States to “[p]lease proceed and file the case
21 management . . . I am fine with what is in the agreement I signed.” Exhs. 6,7 to Pl.’s Opp., Dkt.
22 No. 41-1 at 31-42. In the case management statement, Defendant affirmed that she “does not
23 intend to answer in this action” and “does not wish to contest this action.” Dkt. No. 20 at 2-3.

24 The United States filed a motion for default judgment on December 6, 2019. Dkt. No. 25.
25 However, Defendant did not file a response to the United States’ motion for default judgment.
26 On February 7, 2020, this Court held a hearing on the United States’ Motion for Default Judgment
27 and Defendant represented to the Court that she did not contest default judgment, but asked the
28 Court to delay its decision regarding the motion for default judgment for two weeks so that she

1 could pursue a global settlement with the IRS that included the FBAR claims in this case. Dkt.
2 No. 33. However, the next business day, Defendant filed her request for leave to answer out of
3 time. Dkt. No. 34. The United States claims that Defendant has opted to misrepresent her
4 intentions, dissipate assets, and otherwise do what she can to bring these proceedings to a halt and
5 hamper the United States' collection efforts.

6 While Defendant contends that she was erroneously counseled to default, after the default
7 was entered, Defendant claims to have acted diligently to prepare a response. However,
8 Defendant never communicated to the Court or the United States' counsel that she intended to
9 contest the default. Instead, Defendant affirmatively stated on numerous occasions that she did
10 not wish contest the action and failed to oppose the United States' motion for default judgment.
11 Defendant now claims that she did not understand that she was agreeing to a "willful" penalty. A
12 review of the email correspondence shows that on November 15, 2019, Defendant asked the
13 United States' counsel why willful FBAR penalties were assessed. See Exh. 4 to Pl.'s Opp., Dkt.
14 No. 41-1 at 24-16. The United States' counsel then confirmed on that same day that a willful
15 FBAR penalty was proposed by the Revenue Agent. See Exh. 5 to Pl.'s Opp, Dkt. No. 41-1 at 27-
16 30. While the Court has received no explanation regarding why Defendant failed to oppose the
17 United States' motion for default judgment after learning of the willful FBAR penalties, the Court
18 still finds that Defendant's conduct was likely not culpable. Defendant is proceeding pro se and
19 may have been unable to understand correctly her legal obligations after she was no longer
20 represented. Mesle, 615 F.3d at 1093-94.

21 **3. Meritorious Defense**

22 **a. Legal Standard**

23 "A defendant seeking to vacate a default judgment must present specific facts that would
24 constitute a defense. But the burden on a party seeking to vacate a default judgment is not
25 extraordinarily heavy." See TCI Group, 244 F.3d at 700 (citations omitted). "All that is necessary
26 to satisfy the 'meritorious defense' requirement is to allege sufficient facts that, if true, would
27 constitute a defense: 'the question whether the factual allegation [i]s true' is not to be determined
28 by the court when it decides the motion to set aside the default. Id. Rather, that question 'would

1 be the subject of the later litigation.” Mesle, 615 F.3d at 1094 (quoting TCI Group, 244 F.3d at
2 700). “If . . . the defendant presents no meritorious defense, then nothing but pointless delay can
3 result from reopening the judgment.” TCI Group, 244 F.3d at 697; see also Haw. Carpenters' Tr.
4 Funds v. Stone, 794 F.2d 508, 513 (9th Cir. 1986) (“To permit reopening of the case in the
5 absence of some showing of a meritorious defense would cause needless delay and expense to the
6 parties and court system.”).

7 **b. Applicable Law in FBAR cases**

8 The Bank Secrecy Act (BSA), 31 U.S.C. § 5311-25, requires U.S. citizens to report to the
9 Secretary of the Treasury any relationships they have with foreign financial accounts with
10 balances in excess of \$10,000. 31 U.S.C. § 5314; 31 C.F.R. §§ 1010.306 and 1010.350. Covered
11 relationships include “having a financial interest in[] or signature authority over” a foreign bank
12 account. 31 C.F.R. § 1010.350. For the years relevant to this action, the relationships must be
13 disclosed on an FBAR that must be filed no later than June 30 of the year following the calendar
14 year during which the account was held. 31 C.F.R. § 1010.306(d); United States v. Williams, 489
15 Fed. Appx. 655 (4th Cir. 2012). Each failure to report each bank account for each year an FBAR
16 is required is a separate violation of 31 U.S.C. § 5321. See United States v. Boyd, No. CV 18-
17 803-MWF (JEMX), 2019 WL 1976472, at *5 (C.D. Cal. Apr. 23, 2019) appeal docketed, No. 19-
18 55585 (9th Cir.); United States v. Shinday, No. 2:18-CV-06891-CAS-EX, 2018 WL 6330424, at
19 *4 (C.D. Cal. Dec. 3, 2018).

20 The IRS is authorized to assess FBAR penalty against individuals who violate the FBAR
21 reporting requirements. See 31 U.S.C. §§ 5314 and 5321. A penalty for a non-willful FBAR
22 violation cannot exceed \$10,000 per violation but a penalty for a willful FBAR violation can be
23 the greater of \$100,000 or 50% of the balance in the account at the time of the violation for each
24 violation. 31 U.S.C. §§ 5321(a)(5)(B)-(D). A person is subject to the willful failure to file an
25 FBAR penalty under § 5321(a)(5) if the following four elements are met: 1) The person is a
26 United States person; 2) The person had an interest in or authority over a foreign financial
27 account; 3) The financial account had a balance that exceeded \$10,000 at some point during the
28 reporting period; and 4) The person willfully failed to disclose the account and file an FBAR form

1 for the account. See United States v. Pomerantz, No. C16-689, 2017 WL 4418572, at *2-3 (W.D.
2 Wash. Oct. 5, 2017); United States v. Toth, 2017 WL 1703936, at *4 (D. Mass. May 2, 2017);
3 United States v. McBride, 908 F. Supp. 2d 1186, 1201 (D. Utah 2012); Bedrosian v. United States,
4 No. CV 15-5853, 2017 WL 1361535, at *3 (E.D. Pa. Apr. 13, 2017).

5 Although the term “willful” is not defined in the code section, in civil cases, willfulness
6 includes both knowing and reckless violations of a standard. See 31 U.S.C. § 5321; Safeco Ins.
7 Co. of America v. Burr, 551 U.S. 47, 57 (2007). Reckless disregard of a statutory duty satisfies
8 the willfulness standard. McBride, 908 F.Supp.2d at 1204; Bedrosian v. United States Dep’t of
9 Treasury, Internal Revenue Serv., No. CV 15-5853, 2017 WL 4946433, at *4 (E.D. Pa. Sept. 20,
10 2017). Recklessness is evaluated using an objective standard that evaluates whether an action
11 entails “an unjustifiably high risk of harm that is either known or so obvious that it should be
12 known.” Bedrosian, 2017 WL 4946433, at *4 (quoting Safeco Ins. Co., 551 U.S. at 68). The
13 relevant inquiry is whether the failure to disclose the information was purposeful instead of
14 inadvertent, not whether the taxpayer subjectively believed he was not required to file an FBAR.
15 See Lefcourt v. United States, 125 F.3d 79, 83 (2d Cir. 1997); McBride, 908 F.Supp.2d at 1210.
16 Acting with “‘willful blindness’ to the obvious or known consequences of one’s actions” also
17 satisfies the willfulness standard. Bedrosian, 2017 WL 4946433, at *4 (quoting McBride, 908
18 F.Supp.2d at 1205). Evidence of conduct intended to “conceal or mislead sources of income or
19 other financial information” is evidence of willful blindness and recklessness. United States v.
20 Williams, 489 Fed.Appx. 655, 659-60 (4th Cir. 2012). However, “an improper motive or bad
21 purpose is not necessary to establish willfulness in the civil context.” McBride, 908 F.Supp.2d at
22 1204 (internal citations omitted). Willfulness can be shown through circumstantial evidence and
23 reasonable inferences drawn from the facts before the court. Id.

24 Courts have reviewed de novo whether the account holder was willful. See United States v.
25 Williams, 2010 WL 3473311, at *1 (E.D. Va. 2010), rev’d on other grounds, 489 Fed. Appx 655
26 (4th Cir. 2012); McBride, 908 F. Supp. 2d at 1201; Bedrosian, 2017 WL 4946433, at *2.
27 However, when reviewing the penalty amount, courts have reviewed whether the penalty’s size is
28 “arbitrary, capricious, an abuse of discretion, or otherwise not in accordance with law.” 5 U.S.C. §

1 706(2)(A); see also United States v. Williams (Williams III), No. 1:09-cv 437, 2014 WL 3746497,
2 at *1 (E.D. Va. June 26, 2014), Moore v. United States, No. C13- 2063RAJ, 2015 WL 1510007, at
3 *7 (W.D. Wash. Apr. 1, 2015).

4 **c. The sufficiency of United States’ claim under Fed. R. Civ. P.**
5 **12(b)(6)**

6 The United States’ complaint alleges that during the relevant years, Defendant was a U.S.
7 citizen; Defendant was the sole owner of the business whose bank accounts are at issue; Defendant
8 had signatory authority and a financial interest in the bank accounts located in a foreign county as
9 described above; the accounts had an aggregated balance that exceeded \$10,000 in U.S. currency;
10 and Defendant failed to file an FBAR by the applicable deadline. See Compl. ¶¶ 8, 23-28. The
11 complaint further alleges that Defendant’s failure to timely file FBARs was willful. See id. ¶ 29.

12 Defendant claims that “the complaint fails to state a cause of action or claim upon which
13 relief can be granted for the reason that the complaint includes false and erroneous statements and
14 is made in bad faith.” Def.’s Proposed Answer, Dkt. No. 34 at 5. Defendant states that she did
15 disclose the facts of her relationship to the foreign interests but “it’s more a question of which
16 form she used.” Id. In addition, Defendant states that “it is quite obvious that the government was
17 not prejudiced in any way regarding disclosures or no disclosures, judging by what appears to be
18 an unlimited access to all the facts in the matter and very clearly set forth in the pleadings.” Id.
19 Even assuming these facts to be true, Defendant’s moving papers fail to explain why the United
20 States failed to state a claim in its complaint. Thus, as to liability, Defendant has not alleged
21 sufficient facts that, if true, would constitute a defense that the United States failed to state a claim.

22 **d. Willfulness Related Arguments**

23 Defendant argues that she had reasonable cause, the criminal standard of willfulness
24 should apply, and that an IRS auditor had told Defendant that willful penalties would not be
25 asserted in this case. The United States argues that such arguments are not well-taken because a
26 reasonable cause defense only applies where the penalty assessed is for a non-willful violation of
27 the statute. See 31 U.S.C. § 5321(a)(5)(C)(ii). Furthermore, the United States argues that the
28 criminal standard of willfulness does not apply because the applicable law clearly articulates that

1 reckless disregard of a statutory duty satisfies the willfulness standard in FBAR cases. See United
2 States v. Ott, No. 18-CV-12174, 2020 WL 913814, at *4 (E.D. Mich. Feb. 26, 2020); McBride,
3 908 F. Supp. 2d at 1204. Finally, the United States argues that allegations of an IRS employee’s
4 subjective views regarding the defendant’s conduct are irrelevant to the willfulness of Defendant’s
5 conduct because courts review an individual’s liability for the FBAR penalty de novo. Bedrosian
6 v. U.S., Dep’t of Treasury, IRS, 912 F.3d 144, 152-53 (3d Cir. 2018) (citations omitted).

7 Although Defendant may not have clearly articulated the legal standard for willfulness, in
8 her proposed answer Defendant alleges that she did not act willfully in this case. Defendant states
9 that she “did not voluntarily, intentionally violate a known legal duty.” Def.’s Proposed Answer,
10 Dkt. No. 34 at 6. Defendant further alleges that “she was unaware of the FBAR filing requirement
11 and was not advised of the requirement by any of the professional advisors she consulted with
12 regarding her US tax filings.” Id. Defendant also states that she was not hiding her accounts
13 because she attempted to report the interest from the accounts on at least her 2012 and 2013 tax
14 returns. Id. Defendant states that her failure to file the FBAR was due to confusion and mistake,
15 rather than willfulness. Id. Defendant alleges that she is a bookkeeper, not a professional return
16 preparer, and she was not familiar with FBAR and other international filing rules and forms. Id.

17 In Defendant’s affidavit, Defendant further states that she was confused and thought that
18 she “only had to declare if there were amounts over \$10,000 at the end of the year.” Def.’s Aff.,
19 Dkt. No. 34 at 13.⁴ Defendant further explains that every 18 months, the TVV checking account
20 “has the mortgage loan debt rolled over to fund the loan and then pay a new mortgage loan, it
21 happens the same day, as the New Zealand Bank treats the account as an escrow account.” Id.
22 Defendant alleges that she “did not declare the loan funds as the high balance as it was not [hers]
23 and went in and out the same day. [She] had no access to these funds.” Id. Finally, in her
24 affidavit, Defendant states that she is not an accountant and, while she has helped family and
25 friends with simple tax returns, she has always hired an independent accountant to review the

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28 ⁴ Defendant’s affidavit and the subsequent attachments also discuss arguments related to civil
penalties associated with a failure to file forms 926 and 5471. Dkt. No. 34 at 9-13, 15-30. These
arguments do not appear to relate to the FBAR penalties at issue in this case.

1 returns that she prepares. Id. at 14.

2 Here, the Court finds Defendant has met the minimal nature of the burden she was
3 supposed to carry and has alleged specific facts that would constitute a defense to the complaint.
4 See Mesle, 615 F.3d at 1094; see also TCI Group, 244 F.3d at 700.

5 **e. Penalty Amounts**

6 In an attachment to Defendant’s affidavit, Defendant’s prior counsel argued that if the
7 willful penalty is to be limited to 50% of the highest aggregate balance of all unreported foreign
8 financial accounts during the years under examination, the auditor’s computation is incorrect.
9 Exh. B to Def.’s Aff., Dkt. No. 34 at 35. This is because the penalty is based, in part, on the high
10 balance in the account ending in 0600 in March 2013. Id. Defendant’s prior counsel represented
11 that this balance is incorrect because it includes a deposit error (“loan payment reversal”) and that
12 “the remaining balance included almost entirely the proceeds of a loan which was only in
13 [Defendant’s] account for one day.” Id. Defendant’s prior counsel argued that this was also true
14 of other accounts. Id.

15 The United States argues that the amount of the FBAR penalty asserted by the IRS is
16 discretionary, and a court must hold unlawful and set aside agency actions, findings, and
17 conclusions found to be “arbitrary, capricious, an abuse of discretion, or otherwise not in
18 accordance with law.” 5 U.S.C. § 706(2)(A). The United States further argues that “the Court
19 must not substitute its judgment for the agency’s, and must only review the record to ensure that
20 the agency engaged in reasoned decision-making and that there was a ‘rational connection
21 between the facts found and the choice made.’” Williams, 2014 WL 3746497, at *1 (E.D. Va.
22 June 26, 2014). The statute imposing civil penalties at 31 U.S.C. § 5321(a)(5)(B) provides a
23 penalty of a maximum of \$100,000 per violation or 50% of the account balance at the time of the
24 violation (i.e. dual maximum).

25 The United States argues that the IRS used 50% of the maximum aggregate account
26 balance amongst the four years at issue to determine the total penalty amount, and then allocated a
27 proportional amount to each of the years at issue. See Declaration of Jonathan Lauren, Dkt No. 25-
28 2, ¶¶ 7, 8, 9, 10. However, given the 23 separate violations to report foreign bank accounts, the

1 statute provides for the imposition of up to \$2.3 million in civil penalties for the alleged willful
2 violations committed by Defendant. The United States argues that the IRS exercised its discretion
3 in asserting a total of \$678,899 of FBAR penalties for the four years at issue and no penalty
4 exceeded the limit imposed by 31 U.S.C. § 5321(a)(5)(B).

5 Because the Court has determined that Defendant has alleged specific facts that would
6 constitute a defense related to the United States’ allegations of willfulness, the Court need not
7 determine whether Defendant has raised a defense related to the willfulness penalty amount at this
8 time.

9 **f. Delay Associated with Setting Aside Default**

10 The United States argues that setting aside the default would be a pointless delay in part
11 because “it is clear that the material facts are undisputed to establish that Ms. Hughes willfully
12 failed to file FBARs for the 2010, 2011, 2012, and 2013 calendar years, that the IRS appropriately
13 assessed civil penalties, the penalties remain unpaid, and the United States is entitled to a money
14 judgment in this action.” Pl.’s Opp., Dkt. No. 41, at 22. As discussed above, the Court has
15 determined that Defendant has alleged specific facts that would constitute a defense in her
16 argument regarding willfulness. “[A] case should, whenever possible, be decided on the merits.”
17 Mesle, 615 F.3d at 1091 (internal quotations and citations omitted).

18 **4. Prejudice**

19 “To be prejudicial, the setting aside of a judgment must result in greater harm than simply
20 delaying resolution of the case.” TCI Group, 244 F.3d at 701. The United States argues that
21 Defendant’s deliberate conduct in choosing to default, and her bad faith conduct in further
22 delaying this litigation has prejudiced the United States. The United States claims that Defendant
23 dissipated her assets during settlement negotiations for less than the value of the assets. See Pl.
24 Opp., Dkt. No. 41, at 7; Exh. 2 to Pl.’s Opp., Dkt. No. 41-1 at 41-21. However, Defendant states
25 in her affidavit that the United States had overstated the value of the property she sold. Def. Aff.,
26 Dkt. No. 42 at 6.

27 The United States claims to have also suffered prejudice because it has spent a significant
28 amount of time preparing the motion for default judgment, and incurred costs in attending the

1 hearing on its motion for default judgment. The United States requests that the Court order
2 Defendant to pay the United States' attorney fees and other costs associated with entering the
3 default or obtaining the default judgment. See Nilsson, Robbins, Dalgarn, Berliner, Carson &
4 Wurst v. La. Hydrolec, 854 F.2d 1538, 1546-47 (9th Cir. 1988). However, the United States has
5 not stated how much it has incurred in attorney fees and other costs as a result of its efforts to
6 obtain the entry of default or default judgment. While it is likely that the United States has
7 suffered some prejudice, the Court finds that that this case should be decided on the merits.
8 Further, because Defendant is proceeding pro se the Court declines to sanction her at this time.

9 **B. Motion for Default Judgment**

10 On December 6, 2019, the United States filed a motion for default judgment. Dkt. No. 25.
11 On February 7, 2020, the Court held a hearing on the United States' motion. Dkt. No. 33. The
12 Court finds good cause to vacate the default and, thus, denies the United States' motion for default
13 judgment.

14 **C. Motion to Strike**

15 In Defendant's reply in support of her motion to set aside entry of default, Defendant also
16 moved to strike portions of the United States' opposition. The Court finds that Defendant's
17 motion to strike is moot because her motion to set aside has been granted.

18 **IV. CONCLUSION**

19 For the reasons set forth above, the Court **GRANTS** Defendant's motion for to set aside
20 entry of default, **DENIES** Plaintiff's motion for default judgment, and **DENIES** Defendant's
21 motion to strike. The Court **ORDERS** Defendant to respond to the United States' complaint by
22 filing a formal answer under Rule 8 or a motion under Rule 12 of the Federal Rules of Civil
23 Procedure no later than Friday, May 1, 2020.

24 **IT IS SO ORDERED.**

25 Dated: March 31, 2020

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JOSEPH C. SPERO
United States Magistrate Judge