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 UNITED STATES OF AMERICA

14
 15 UNITED STATES DISTRICT COURT

16 FOR THE CENTRAL DISTRICT OF CALIFORNIA

17 UNITED STATES OF AMERICA,

18 Plaintiff,

19 v.

20 MICHAEL JOHN AVENATTI,

21 Defendant.

SA CR No. 19-061-JVS

GOVERNMENT'S SENTENCING POSITION
 AND RESPONSE TO PRESENTENCE REPORT
 AND RECOMMENDATION LETTER FOR
 DEFENDANT MICHAEL JOHN AVENATTI;
 MEMORANDUM OF POINTS AND
 AUTHORITIES; DECLARATION OF
 SPECIAL AGENT REMOUN KARLOUS;
 EXHIBITS

[Victim Impact Statements Lodged
 Concurrently Under Seal]

SENTENCING HEARING:
 Date: November 7, 2022
 Time: 9:00 a.m.

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 27 Plaintiff, United States of America, by and through its counsel
 28 of record, the United States Attorney for the Central District of

1 California and Assistant U.S. Attorneys Brett A. Sagel and Ranee A.
2 Katzenstein, hereby files its sentencing position and response to the
3 Presentence Report and Recommendation Letter disclosed on August 22,
4 2022 (CR 977, 978) for defendant Michael John Avenatti.

5 The government's sentencing position is based upon the attached
6 memorandum of points and authorities; the attached declaration of
7 Special Agent Remoun Karlous and exhibits thereto; the victim impact
8 statements concurrently lodged under seal; the files and records in
9 this case, including the evidence and testimony at trial; and such
10 further evidence and argument as the Court may permit at the
11 sentencing hearing.

12 Dated: October 11, 2022

Respectfully submitted,

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16 Assistant United States Attorney
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17 /s/
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1 MEMORANDUM OF POINTS AND AUTHORITIES

2 **I. INTRODUCTION**

3 Defendant Michael John Avenatti is due to be sentenced following
4 his pleas of guilty to four counts of wire fraud, in violation of 18
5 U.S.C. § 1343, and one count of obstructing the due administration of
6 the internal revenue laws, in violation of 26 U.S.C. § 7212.

7 Defendant, a now-suspended plaintiff's attorney, stole from his
8 clients instead of advocating for them. Although the details
9 pertaining to each of the four clients underlying the charges in the
10 indictment differ, the general pattern was the same. Defendant would
11 lie about the true terms of the settlement agreement he had
12 negotiated for the client, conceal the settlement payments that the
13 counterparty had made, secretly take and spend the settlement
14 proceeds that belonged to the client, and lull the client into not
15 complaining or investigating further by providing small "advances" on
16 the supposedly yet-to-be paid funds. Through this multi-year
17 fraudulent scheme, defendant stole millions of dollars from his
18 clients.¹

19 Defendant was also a tax cheat. Defendant failed to file Forms
20 941 and pay payroll taxes for Global Baristas US LLC ("GBUS"), and
21 then willfully obstructed the Internal Revenue Service's ("IRS")
22 efforts to collect the amounts due. Defendant obstructed the IRS,
23 by, among other means: making false statements to the revenue
24 officer; directing employees to stop depositing cash receipts; and
25

26
27 ¹ A detailed description of this scheme is set out in paragraphs
28 26-67 of the Presentence Report ("PSR"). For this reason, and
because the Court heard the evidence presented at the trial on Counts
1-10, this memorandum does not include a full recitation of the facts
of the wire fraud scheme.

1 changing the company name, Employer Identification Number, and bank
2 account information listed with his credit card processing company to
3 avoid IRS levies.² (PSR ¶ 77.) In addition, defendant failed to
4 file individual tax returns (Forms 1040) or pay any personal income
5 taxes for 2011 through 2017, even though he had a substantial income
6 and lived lavishly; failed to file partnership returns (Forms 1065)
7 or pay taxes for Eagan Avenatti, LLP ("EA LLP"), of which he was the
8 managing partner, for 2013 through 2017, even though EA LLP received
9 many millions of dollars during those years; failed to file corporate
10 tax returns (Forms 1120) or pay taxes for Avenatti & Avenatti
11 ("A&A"), of which he was president, for 2011 through 2017, even
12 though this entity also received substantial funds; and failed to
13 file Forms 941 and pay payroll taxes for EA LLP.³

14 Defendant's scheme to defraud his clients was cruel -- often
15 reducing those clients to begging for needed funds and making them
16 feel beholden to him when he "advanced" or "loaned" them funds that
17 were, in fact, the clients' own money; callous -- blaming and
18 disparaging the supposedly derelict counterparties for the "missing"
19 money that defendant himself had stolen; and calculating -- with
20 defendant exploiting his knowledge of the legal system to conceal his
21 thefts by falsely telling his victims that the settlements were
22 confidential and dire consequences would follow if they discussed
23 their cases with anyone other than defendant. Defendant's tax fraud
24 scheme was massive, resulting in losses to the federal treasury of

25

26 ² The PSR contains a detailed description of defendant's
27 obstruction of the tax laws at paragraphs 68-77.

28 ³ Defendant's failures to file and pay his personal taxes and
the taxes of the entities he controlled are described in the PSR at
paragraphs 141-146.

1 over \$3.2 million from just the failure to pay GBUS payroll taxes and
2 harming hundreds of his employees whose payroll taxes he stole.
3 There was no excuse for defendant's criminal conduct, which was
4 motivated solely by arrogance and greed.

5 The seriousness of defendant's crimes, the deleterious impact --
6 both financial and emotional -- on the victims, the other aggravating
7 factors, and the need for specific and general deterrence call for a
8 significant sentence. Defendant's advisory United States Sentencing
9 Guidelines ("USSG") range is 262 to 327 months if the Court finds
10 that he has accepted responsibility for his offenses, and 324 to 405
11 months if the Court does not so find.⁴ As set forth more fully
12 below, if defendant accepts responsibility for his conduct, the
13 government submits that a sentence of 210 months (consecutive to any
14 previously imposed sentences) is appropriate and necessary to achieve
15 the goals of sentencing in this case.⁵ In the event that defendant
16 does not accept responsibility for his offenses, the government
17 recommends that a higher sentence be imposed.

18 **II. GOVERNMENT'S GUIDELINES CALCULATION AND RESPONSE TO THE PSR**

19 The United States Probation Office ("USPO") disclosed the PSR on
20 August 22, 2022 (CR 978). A brief summary of the factual support for
21 the guideline calculations as well as objections to the factual
22 findings and guidelines calculation are set forth below.

23
24 ⁴ Because defendant pleaded guilty to four wire fraud offenses
25 and one tax fraud offense, the statutory maximum for his crimes is 83
26 years, and therefore the Probation Officer erred when she applied
USSG § 5G1.2(d) and reduced defendant's guidelines sentence to 240
months. (PSR ¶ 265.) See Section II.B.2.d, below.

27 ⁵ This recommendation is based on defendant's conduct and the
28 sentencing factors in this case and recognizes that the sentence to
be imposed will be in addition to the total of five years'
imprisonment that has been imposed in defendant's two other federal
cases.

1 **A. Factual Findings**

2 1. Offense Conduct

3 The government generally concurs in the PSR's factual findings.
4 As the PSR sets forth, because defendant lied to his clients about
5 their settlements and his receipt of the settlement money, and stole
6 from his clients, defendant is not entitled to any credit for his
7 fees and expenses in determining the loss amount. (PSR ¶ 95 and
8 n.15.) Therefore, the loss in this matter is \$12,350,000 based on
9 defendant stealing: the \$4 million settlement of Geoffrey Johnson's
10 ("Johnson") lawsuit against the County of Los Angeles (Count 10
11 ("Client 1"); PSR ¶¶ 42-47); \$2,750,000 of Alexis Gardner's
12 ("Gardner") \$3 million settlement with her ex-boyfriend, which
13 defendant used to buy a private jet (Count 9 ("Client 2"); PSR ¶¶ 48-
14 52); the initial \$1,600,000 settlement payment of Gregory Barela's
15 ("Barela") \$1,900,000 intellectual property settlement (Count 5
16 ("Client 3"); PSR ¶¶ 53-58); and \$4,000,000 from Michelle Phan's
17 ("Phan") settlement with her former company (Count 8 ("Clients 4 and
18 5"); PSR ¶¶ 59-67). Defendant's theft of his clients' money resulted
19 in substantial financial hardship to Johnson, Gardner, and Barela.
20 (PSR ¶¶ 98-101.)

21 To conceal his fraudulent scheme, defendant made
22 misrepresentations and took other fraudulent actions during the
23 course of EA LLP's bankruptcy (In re Eagan Avenatti, LLP, No. 8:17-
24 bk-11961-CB), including, but not limited to: failing to include
25 Gardner's settlement payment (or at least the fees) in January 2017
26 on the statement of financial affairs (or the amended statement of
27 financial affairs) that defendant signed under penalty of perjury;
28 opening new bank accounts to deposit Barela and Phan's settlement

1 payments and failing to include his receipt of these payments on the
2 respective Monthly Operating Reports that defendant signed under
3 penalty of perjury; and stealing Phan's money to pay creditors,
4 including the IRS, to get EA LLP out of bankruptcy. (PSR ¶¶ 102-
5 105.) Defendant carried out his fraudulent scheme for over four
6 years through sophisticated means including, among other actions:
7 forging Johnson's signature on his settlement agreement without
8 providing Johnson the agreement or the terms; providing Barela with a
9 bogus settlement agreement; moving the stolen settlement proceeds
10 through multiple bank accounts; failing to provide Gardner with a
11 copy of her settlement agreement, lying about the true terms of the
12 agreement, and depositing money into Gardner's account in a form
13 designed to make her believe the payments were from her ex-boyfriend;
14 splitting up the wire transfers to Phan to enable defendant to claim
15 to Phan and Long Tran ("Tran") that there were three wire transfers
16 when there were only two; and making lulling payments to Johnson,
17 Gardner, and Barela. (PSR ¶¶ 106-109.)

18 Defendant lied to Johnson and stole Johnson's settlement money
19 knowing he was a vulnerable victim, namely, he was a paraplegic with
20 mental health issues who was in need of the money for his living and
21 medical expenses. (PSR ¶¶ 110-113.) Defendant also used his special
22 skills as an attorney and abused the trust placed in him by his
23 clients to carry out his scheme. (PSR ¶¶ 114-115.) Finally,
24 defendant obstructed justice by perjuring himself in civil
25 proceedings pertaining to the conduct in this case; threatening and
26 intimidating witnesses; and producing false documents in an official
27 proceeding. (PSR ¶¶ 116-117; see also Section II.B.2.a., below.)

28

1 With respect to obstructing the IRS's ability to collect taxes
2 owed, defendant failed to pay over to the IRS approximately \$3.2
3 million in federal payroll taxes that had been withheld from the
4 paychecks of his employees at GBUS; failed to pay over to the IRS
5 approximately \$1.6 million in federal payroll taxes that had been
6 withheld from the paychecks of his employees of EA LLP; and corruptly
7 obstructed the IRS' efforts to collect the moneys that GBUS, which he
8 controlled, owed to the United States. (Count 19; PSR ¶¶ 68-77.)

9 2. Objections to the PSR's Factual Findings

10 The government notes the following updates, clarifications and
11 corrections.⁶ The government submits that the Court need not rule on
12 these updates, clarifications and corrections because they are either
13 undisputed or will not be considered and/or affect sentencing (See
14 Fed. R. Crim. P. 32(i)(3)(B)):

15 ¶ 47(a): Payments to Johnson and on Johnson's behalf: From
16 January 30, 2015, through March 22, 2019, approximately 99 payments
17 totaling approximately \$282,070 were made to Johnson and for his
18 rent.

19 ¶ 52(a): Payments to Gardner: From March 2017 to March 2019,
20 approximately 15 payments (either through cashier's checks or wire
21 transfers) totaling \$218,000 were made to Gardner.

22 ¶ 60: Ipsy repurchase agreement: Ipsy -- not Phan -- agreed to
23 repurchase the Ipsy shares.

24
25
26 ⁶ The PSR includes findings that are based only on defendant's
27 own statements and are not otherwise corroborated. Although the
28 government does not specifically object, except as noted, to these
findings because it submits that the information should not
materially affect the Court's sentencing determinations, the
government does not concede the accuracy of this information.

1 ¶ 61: Ipsy repurchase agreement: The total repurchase amount
2 was \$37,168,678.85, not \$35,625,228.

3 ¶ 181: Self-surrender date: Defendant self-surrendered on
4 February 7, 2022, not 2020.

5 ¶ 215: Donation to George Washington University Law School:
6 According to information developed in Parris et al. v. Avenatti et
7 al., Case No. 19CV1686 (Santa Barbara Superior Court), defendant
8 funded this payment with monies that he stole from Stoll, Nussbaum &
9 Polakov, to whom he owed the money pursuant to a fee-sharing
10 agreement.

11 ¶¶ 219-230: Employment Record: Defendant's ownership and
12 control of GBUS (as well as his role as CEO), operating Tully's
13 Coffee, and GB Autosport, LLC, which managed defendant's car racing
14 team, and the related time periods, should be included (and should
15 have been disclosed by defendant).⁷ (See ¶ 31(a), (c).)

16 ¶¶ 233-235: Financial Condition: Without explanation or
17 authority, defendant failed to provide a personal financial statement
18 and instead relied on a Declaration . . . in Continued Support of CJA

19
20
21 ⁷ The PSR reports, based on information defendant supplied, that
22 defendant formed a new law firm, Augustus LLP, in 2019. (PSR ¶ 230.)
23 In two separate judgment-debtor examinations ("JDE"), however,
24 defendant hid his interests in Augustus LLP from creditors. (Dec. of
25 Remoun Karlous, Sentencing Exhibit ("Sent. Ex") 1 ("Q: who owns
26 Augustus LLP? A: I'm not at liberty to disclose that. It's not me.
27 Q: Do you have any direct or indirect interest in Augustus, LLP. A:
28 No. Q: Why are you not at liberty to disclose who owns it? A: Because
it was established for a client."); Sent. Ex 2 ("Q: With respect to -
- have you ever heard of something called Augusta, LLP? A: Yes. Q: Do
you know what it is? A: Yeah. It's a limited liability partnership.
Q: Are you a member? A: No. Q: Do you know who the partners are? A:
No. Q: Do you have any interest in the partnership? A: No."))
Moreover, although defendant now claims he started Augustus LLP for a
"clean start" with "different clients," (PSR ¶ 230) he used the
Augustus LLP bank account to make lulling payments to the victims in
this case and to pay EA LLP employees. (Sent. Exs 3, 4.)

1 Appointment. Much of the financial information provided is
 2 unverified. (E.g., ¶¶ 241, 243, 244, 246, 248, 253, 254, 255.) For
 3 example, although defendant claims to owe approximately \$465,000 in
 4 principal on three outstanding loans, no information is provided
 5 identifying the lenders, the terms of the loans or what collateral if
 6 any defendant provided to secure the loans. (¶ 248.)

7 **B. Sentencing Guidelines**

8 1. Summary

9 Except as noted below, the government concurs with the
 10 guideline analysis in the PSR (¶¶ 85-137) and submits that the
 11 applicable guidelines are as follows based on all of the evidence in
 12 the record:⁸

13 **WIRE FRAUD**
 14 **(Counts 5, 8-10)**

15 Base Offense Level:	7	USSG § 2B1.1(a)(1)	PSR ¶ 92
16 Loss Greater than \$9,500,000:	+20	USSG § 2B1.1(b)(1)(K)	PSR ¶¶ 93-95
17 Substantial Financial Hardship to One or More 18 Victims:	+2	USSG § 2B.1.(b)(2)(A)	PSR ¶¶ 96-101
19 Misrepresentation or Other Fraudulent Action	+2	USSG § 2B1.1(b)(9)(B)	PSR ¶¶ 102-105

21 ⁸ The Ninth Circuit has explained that “[i]n the sentencing
 22 context, “[w]e review the district court’s factual findings for clear
 23 error, its construction of the United States Sentencing Guidelines de
 24 novo, and its application of the Guidelines to the facts for abuse of
 25 discretion.” United States v. Halamek, 5 F.4th 1081, 1087 (9th Cir.
 26 2021) (internal citation omitted). “A finding of fact is clearly
 27 erroneous if it is (1) illogical, (2) implausible, or (3) without
 28 support in inferences that may be drawn from the facts in the
 record.” United States v. Valle, 940 F.3d 473, 478 (9th Cir. 2019)
 (quoting United States v. Hinkson, 585 F.3d 1247, 1262 (9th Cir.
 2009) (en banc) (cleaned up)). Here, the Court can clearly find
 factual support for the guideline calculations in the record,
 including the trial testimony and evidence as well as in the sworn
 affidavits in support of the criminal complaint, search warrants, and
 motion to revoke bail in this case.

1	During the Course of a Bankruptcy Proceeding:			
2	Sophisticated Means:	+2	USSG § 2B1.1(b)(10)(C)	PSR ¶¶ 106-109
3	Vulnerable Victim:	+2	USSG § 3A1.1(b)(1)	PSR ¶¶ 110-113
4	Abuse of Position of Trust or Special Skill:	+2	USSG § 3B1.3	PSR ¶¶ 114-115
5	Obstruction of Justice	+2	USSG § 3C1.1	PSR ¶¶ 116-117
6				

7
TAX OFFENSE
(Count 19)

9	Base Offense Level (Loss Greater than \$1,500,000)	22	USSG §§ 2T1.1(a)(1); 2T4.1(I)	PSR ¶¶ 119-123
10	Sophisticated Means	+2	USSG § 2T1.1(b)(2)	PSR ¶ 124
11	MULTIPLE COUNT ADJUSTMENT	--	USSG §§ 3D1.1-4	PSR ¶¶ 129-132
12				

14 2. Objections to the PSR's Guidelines Calculation

15 a. *Additional Bases for Applying the Obstruction of Justice Enhancement*

17 The USPO correctly applied a two-level upward adjustment
18 pursuant to USSG § 3C1.1 because defendant willfully obstructed the
19 administration of justice with respect to the investigation and
20 prosecution of his offense. This enhancement applies when a
21 defendant "threaten[s], intimidat[es] . . . a witness directly or
22 indirectly, or attempt[s] to do so." USSG § 3C1.1, comment.
23 (n.4(A)). The USPO applied the enhancement based on the threat to
24 Gardner and her ex-boyfriend implied in a tweet defendant posted
25 after a Los Angeles Times article named them as a victim and related
26 party who had been listed anonymously in the indictment. (PSR ¶
27 117.)

1 Application of this enhancement is also supported by the
2 following additional facts. In another instance of threatening and
3 intimidating a witness, defendant served a trial subpoena on Barela's
4 wife when she accompanied Barela to Court, and then used the subpoena
5 to force her out of the courtroom because there was a witness
6 exclusion rule. It is clear these acts were meant to intimidate
7 Barela and ensure that his wife was not present to support him
8 because at no point before or after did defendant list Barela's wife
9 as a witness. (CR 723; Sent. Ex 5.)

10 The commentary to the obstruction guideline provides other
11 examples of obstructive conduct warranting the enhancement, two of
12 which are also relevant here. First, the enhancement also applies if
13 the defendant committed perjury, including in civil proceedings, if
14 such perjury pertains to conduct that forms the basis of the offense
15 of conviction. USSG § 3C1.1, comment. (n.4(B)). Defendant provided
16 perjurious under-oath testimony pertaining to the conduct that forms
17 the basis of his offenses of conviction at various JDEs, at his state
18 bar disciplinary hearing, and during the Section 341 hearing during
19 EA LLP's bankruptcy (at which defendant testified as the managing
20 partner). For example:

21 • During a JDE on March 15, 2022, defendant testified that,
22 to the best of his knowledge, Johnson had been paid all the money he
23 was owed and neither defendant nor his firm had any current
24 obligation to make payments to Johnson. (Trial Exhibit ("Tr. Ex")
25 404 at 12-14.)⁹

26
27 ⁹ The Trial Exhibits are not attached to the government's
28 sentencing position memorandum because the government understands the
Court has a copy of the Trial Exhibits; however, upon the Court's
request, the government can provide the Trial Exhibits to the Court.

1 • During a JDE on March 22, 2022, defendant falsely testified
2 that: (a) the \$1,600,000 from Brock USA that was deposited into
3 defendant's attorney client trust account did not belong to Barela;
4 (b) Johnson's matter with the County of Los Angeles had not been
5 settled in its entirety; (c) the settlement agreement in the Johnson
6 matter was not the settlement agreement; (d) the Johnson settlement
7 agreement was confidential; (e) he had "absolutely not" stolen
8 Johnson's money; (f) it was "absolutely false" to say that, instead
9 of paying Johnson his settlement money, defendant had been making
10 small payments; (g) he was sure he gave Johnson a lump sum payment
11 after the \$4,000,000 came in; (h) the monies paid to Johnson over the
12 years were "an advance" on future settlement monies; and (i) it was
13 "absolutely false" that Phan, like Barela, had accused him of
14 stealing her money. (Tr. Ex 405 at 8-26; 406.)

15 • During defendant's state bar disciplinary hearing on
16 January 14, 2020 (after the indictment was filed in this case), when
17 the judge asked defendant whether he had informed Barela of the
18 \$1,600,000 in settlement funds, defendant: (a) falsely stated "Mr.
19 Barela was fully informed of the receipt of those monies"; (b)
20 falsely claimed that it was Barela who was lying when he said he had
21 not been notified of the \$1,600,000 settlement money; and (c) falsely
22 claimed he provided Barela an accounting. (Sent. Ex 6.)¹⁰

23 Second, the enhancement applies if the defendant "produc[ed] or
24 attempt[ed] to produce a false, altered, or counterfeit document or
25 record during an official investigation or judicial proceeding."
26

27
28 ¹⁰ Sentencing Exhibit 6 is a transcript of the recording of the
January 14, 2020, proceeding. Upon the Court's request, the
government will also file a copy of the recording itself.

1 USSG § 3C1.1, comment. (n.4(C)). Defendant forged the signature of
2 his law partner, Michael Eagan, on a settlement agreement to be used
3 as part of the stipulation to dismiss the EA LLP bankruptcy
4 proceedings. (Tr. Ex 342.) Defendant admitted that he forged
5 Eagan's signature on the document during a recorded phone call with
6 Eagan. (Sent. Ex 7.)¹¹

7 *b. No Acceptance of Responsibility*

8 The government objects to the PSR's reduction of defendant's
9 offense level pursuant to USSG § 3E1.1 based on his purported
10 acceptance of responsibility. (PSR ¶¶ 83-84, 135.) To date,
11 defendant's actions and admissions to the Court and the USPO -- which
12 have not included admissions to any specific offense conduct -- do
13 not reflect true acceptance of responsibility for his crimes.

14 The guidelines explain that "[i]n determining whether a
15 defendant qualifies under subsection (a) of USSG § 3E1.1, appropriate
16 considerations include" whether defendant "truthfully admit[s] the
17 conduct comprising the offense(s) of conviction, and truthfully
18 admit[s] or [does] not falsely deny[] any additional relevant conduct
19 for which the defendant is accountable under § 1B1.3 (Relevant
20 Conduct)." Although a defendant is not required to affirmatively
21 admit relevant conduct beyond the offense of conviction to qualify
22 for the reduction, "a defendant who falsely denies, or frivolously
23 contests, relevant conduct that the court determines to be true has
24 acted in a manner inconsistent with acceptance of responsibility."
25 USSG § 3E1.1 (comment. (n.1(A))).

26

27 ¹¹ Sentencing Exhibit 7 is a transcript of the recorded call
28 between defendant and Michael Eagan on August 22, 2019. Upon the
Court's request, the government will also file a copy of the
recording itself.

1 Here, defendant's statements at the change-of-plea hearing show
2 that he has not yet accepted responsibility for his conduct. As he
3 had done at trial, defendant continued to deny the full scope of the
4 harm his criminal conduct caused. After government counsel stated
5 the amount of restitution to be ordered based on all the conduct
6 encompassed by the fraudulent scheme to which he was pleading guilty,
7 defendant stated "I don't agree that the restitution amount or the
8 loss amount is \$9 million, nor the tax loss amount is \$5 million."
9 (RT 6/16/2022 at 14.) These assertions are empty and frivolous
10 denials of the uncontested evidence that was presented at trial, with
11 respect to the wire fraud counts, and provided through the documents
12 produced in discovery, with respect to the tax offense.

13 At trial, defendant repeatedly implied through his cross-
14 examinations of witnesses that there were additional reimbursable
15 costs that dramatically reduced the amount he owed his clients. But
16 defendant never produced evidence of these purported additional
17 costs. He repeatedly speculated that the TABS accounting data that
18 he claimed to have not received before trial would show these
19 additional costs. When the data was examined, however, it showed
20 that the government's loss calculations were correct -- indeed, if
21 anything, they were generous because they gave defendant credit for
22 "costs" to which he was not actually entitled. (CR 809, 825.)¹²

23 Defendant's false denials at the change-of-plea hearing about
24 the scope of harm he inflicted show that he has not accepted
25

26
27 ¹² Notably, at no point during trial, nor after trial when
28 defendant gained full access to the TABS records from the EA LLP
servers, has defendant ever identified any evidence that the costs
and the expenses incurred on the cases at issue were more than the
costs and expenses for which the government gave defendant credit.

1 responsibility for the offenses to which he has pleaded guilty. "The
2 goals of the acceptance of responsibility provision would not be
3 fulfilled if a defendant were eligible to receive the reduction even
4 though he falsely denied relevant conduct. . . . [T]he district
5 court may weigh the false denial in considering a reduction for
6 acceptance of responsibility." United States v. Rutledge, 28 F.3d
7 998, 1002 (9th Cir. 1994) (affirming denial of acceptance of
8 responsibility where defendant who pleaded guilty to being a felon in
9 possession of a firearm falsely denied that he used the firearm
10 during the commission of an attempted robbery).

11 Defendant's statements at the change-of-plea hearing also show
12 that he has not truly accepted responsibility for his offenses but is
13 only saying what he thinks will gain him a reduction in his offense
14 level. When asked to clarify, with respect to the wire fraud, that
15 he understood that he made the false statements underlying each of
16 the counts to which he was pleading guilty, that the statements were
17 material, and that he acted with the intent to defraud, defendant
18 refused. Instead, he said:

19 I have stated my allocution. I think it's acceptable under
20 the law. I will cite the Court to United States versus
21 Nickle. It's a Ninth Circuit case, 816 F.3d 1230.
22 Basically, a District Court must accept an unconditional
23 guilty plea so long as it meets the requirements of Federal
24 Rule of Criminal Procedure 11(b). And I am going to
paraphrase the case. Unless I denied an element of the
offense, that's sufficient enough to support my guilty
plea. I think I have stated and I have allocuted in
sufficient detail here today to support my unconditional
guilty plea.

25 (RT 6/16/2022 at 24-25.) The scant facts that defendant admitted and
26 his acknowledged plan to admit only the absolute minimum needed to
27 enter his guilty pleas, show that defendant has not accepted

28

1 responsibility for the offenses to which he pleaded guilty.¹³ See
2 United States v. Ramos, 923 F.2d 1346, 1360 (9th Cir. 1991)
3 (affirming district court's finding that defendant had not accepted
4 responsibility where the defendant's "minimalist description of his
5 involvement in the affair (two or three sentences) did not suffice,
6 in the eyes of the probation officer or the district court, given
7 evidence which suggested a much deeper involvement in the scheme")
8 (overruled on unrelated grounds); United States v. Fellows, 157 F.3d
9 1197, 1200, 1202-1203 (9th Cir. 1998) (affirming denial of acceptance
10 of responsibility where the district court found that defendant's
11 letter expressing remorse "was merely 'an effort to manipulate the
12 system and say only as absolutely much as he thinks he needs to in
13 order to gain acceptance' rather than an actual acceptance of
14 responsibility for his criminal actions").

15 Defendant submitted to the USPO an "apology" letter addressed to
16 all of the wire fraud victims together but did not identify any
17 specific conduct for which he was apologizing. (PSR ¶ 84.) Again,
18 defendant said the bare minimum and only said it when the issue of
19

20
21 ¹³ Even after defendant filed his notice of intent to change his
22 plea (CR 945) and pleaded guilty in June 2022 (CR 955), defendant
23 continued to -- falsely -- blame others for his predicament,
24 including the former President, a former lawyer at his firm, and a
25 prosecutor in this case (CR 951; Sent. Exs 8, 9). In July 2022,
26 defendant caused two letters to be posted on his Twitter account
27 seeking an investigation into "the likely misuse of the [IRS] and the
28 Treasury Department by former President Donald J. Trump and his
allies in order to target [defendant] for political and personal
gain." (Sent. Exs 8, 9.) Defendant knew that he had been the subject
of three separate civil IRS audits and collection activities
(including the collection activities he admitted obstructing when he
pleaded guilty to count 19) between 2011 and 2017 and that an IRS
revenue agent had made a criminal referral in early 2018, before
defendant ever met or filed a claim on behalf of Stephanie Clifford
against the former President. (PSR ¶¶ 76, 144, 146; RT 8/18/21 v.II
at 44, 48.)

1 his "acceptance of responsibility" is being considered in connection
2 with his sentencing. This self-serving "apology" does not reflect an
3 acceptance of responsibility worthy of recognition by a 2-level
4 reduction in his offense level under USSG § 3E1.1.¹⁴

5 Defendant says that he will address the Court at the sentencing
6 hearing "regarding his acceptance of responsibility" (PSR ¶ 83).
7 Based on what he has done and said to date, however, he has not yet
8 accepted responsibility for his crimes.

9 *c. Criminal History Category III Does Not*
10 *Substantially Overrepresent the Seriousness of*
Defendant's Criminal History

11 Defendant has previously been convicted of a total of five
12 felony offenses in two cases prosecuted in the Southern District of
13 New York ("SDNY"). (PSR ¶¶ 150-151.) He has 6 criminal history
14 points, placing him in Criminal History Category ("CHC") III. (PSR ¶
15 152.)

16 Section 4A1.3 of the Sentencing Guidelines sets out criteria for
17 upward and downward departures based on "inadequacy of criminal
18 history category." A downward departure "may be warranted" "[i]f
19 reliable information indicates that the defendant's criminal history
20 category substantially over-represents the seriousness of the

21
22 ¹⁴ Defendant had multiple opportunities to accept responsibility,
23 admit his conduct, and apologize to his victims, but on every
24 occasion, he did the opposite. When his victims tried to get their
25 money, defendant repeatedly lied and provided excuses, and made
26 lulling payments to keep his victims at bay. After Barela and Phan
27 hired new attorneys, defendant neither responded to their requests
28 for information and documentation nor admitted what had happened;
instead, in the case of Barela, defendant repeatedly and publicly
attacked Barela -- and continued to do so for the next several years
-- as a "career criminal" who could not be trusted. And when
confronted with stealing Johnson's money on March 22, 2019, instead
of acknowledging what he did, defendant lied under oath and rushed to
Johnson's residence to lie to him further and trick him into signing
other documents. (PSR ¶ 47d.)

1 defendant's criminal history or the likelihood that the defendant
2 will commit other crimes." USSG § 4A1.3(b)(1). As illustration for
3 this concept, the Sentencing Guidelines provides the example that a
4 downward departure may be warranted if "the defendant had two minor
5 misdemeanor convictions close to ten years prior to the instant
6 offense and no other evidence of prior criminal behavior in the
7 intervening period." USSG § 4A1.3, comment. (n.3).

8 Here, the USPO asserts that a downward departure to CHC II is
9 appropriate for a different reason, namely, that the SDNY matters
10 "could have been combined into one criminal case" and, if that had
11 occurred, defendant would have only 3 criminal history points,
12 placing him in CHC II. (Recommendation Letter ("Rec. Let.") at 9.)
13 The USPO's analysis is wrong.

14 Sentencing Guideline 4A1.2(a)(2) provides that "[i]f there is no
15 intervening arrest [i.e., between the conduct underlying the two
16 offenses], prior sentences are counted separately unless . . . the
17 sentences resulted from offenses contained in the same charging
18 instrument." Defendant's extortion offenses (CR 19-373-PGG (SDNY))
19 and his embezzlement and aggravated identity theft offenses (CR 19-
20 374-JMF (SDNY)) could not have been joined in the same charging
21 instrument. Under Federal Rule of Criminal Procedure 8, joinder is
22 only permissible where the offenses are of the same or similar
23 character, or are based on the same act or transaction, or are
24 connected with or constitute parts of a common scheme or plan. The
25 offenses charged in the two SDNY cases were of a completely different
26 character, involved completely different acts, and were not part of a
27 common scheme or plan. Although the offenses occurred in the same
28 time frame, neither the extortion offenses nor the embezzlement

1 offenses are relevant conduct within the meaning of USSG 1B1.3 for
2 each other.¹⁵

3 In any case, defendant's criminal history score properly
4 includes 6 points, placing him in CHC III. This category accurately
5 reflects defendant's conduct and likelihood of recidivism given his
6 extensive criminal behavior, the fact that his multiple crimes have
7 not all accrued their own criminal history points, his lack of
8 remorse, and his demonstrated willingness to lie to further his own
9 interests at the expense of others. (See Sections II.B.2.b, above,
10 and III.C, below.)

11 *d. No Reduction Under USSG § 5G1.2(d)*

12 The government objects to the reduction of defendant's
13 sentencing range to 240 months based on the purported applicability
14 of USSG § 5G1.2(d). (PSR Guideline Summary, ¶ 265, Rec. Let. at 9.)

15 Defendant pleaded guilty to four wire fraud counts (each with a
16 statutory maximum sentence of 20 years) and a tax offense (with a
17 statutory maximum sentence of 3 years). (See PSR ¶ 264.) The total
18 statutory maximum sentence that may be imposed for his five crimes is
19 83 years.

20

21

22 ¹⁵ Judge Furman rejected defendant's downward departure request
23 on this very ground in the SDNY embezzlement case. Defendant
24 complained that "by prosecuting him on two separate occasions, [the
25 government] had the ability to now argue that he should be placed in
26 criminal history category III as opposed to category I or II."
27 (6/2/2022 RT 18 (CR 19-374-JMF).) Judge Furman found that
28 defendant's criminal history score was not overstated. Judge Furman
reasoned that, "had the government chosen to charge those two crimes
together, or multiple crimes together, [defendant] almost certainly
would have moved for, and probably been granted, a severance since
the Nike [extortion] conduct had absolutely nothing to do with the
[embezzlement] conduct at issue here. . . . [The Nike conviction] is
not relevant conduct with respect to this case within the meaning of
the guidelines, which is to say it's discrete criminal conduct."
(Id. at 19-20.)

1 The Sentencing Guidelines includes instructions regarding the
2 interplay of advisory sentencing ranges and statutory maximums.
3 First, the Court determines the total punishment to be imposed.
4 Then, “[i]f no count carries an adequate statutory maximum,
5 consecutive sentences are to be imposed to the extent necessary to
6 achieve the total punishment.” USSG § 5G1.2(d), comment. (n.1 (final
7 paragraph)); see also United States v. Iniguez, 368 F.3d 1113, 1115-
8 16 (9th Cir. 2004) (en banc); United States v. Joetzki, 952 F.2d
9 1090, 1097-98 (9th Cir. 1991).

10 Here, the USPO has found that the total offense level is 37 (39
11 if no reduction for acceptance of responsibility applies). Defendant
12 is properly assigned to CHC III so his guidelines range is 262-327
13 months (level 37) or 324-405 (level 39). Should the Court determine
14 that a sentence in either of these ranges is appropriate, § 5G1.2(d)
15 instructs the Court to impose 240 months as the sentence for one of
16 the wire fraud counts and then impose consecutive sentences on one or
17 more of the other counts “to the extent necessary to produce a
18 combined sentence equal to the total punishment.” The guidelines
19 provide no authority for reducing the total punishment the Court
20 otherwise finds appropriate to the statutory maximum for a single
21 count where defendant -- as here -- has pleaded guilty to multiple
22 counts.

23 e. *Restitution for the Tax Offense*

24 The government objects to the USPO’s statement that restitution
25 can only be ordered in a tax case to the extent agreed to by the
26 parties in a plea agreement. (PSR ¶ 280.) As described more fully
27 below in Section IV, this is incorrect. The Court can order
28 restitution as a condition of supervised release to the victim of any

1 criminal offense, including those in Title 26, for which supervised
2 release is properly imposed, limited to the losses caused by the
3 count of conviction. United States v. Batson, 608 F.3d 630, 633-37
4 (9th Cir. 2010); see also USSG § 5E1.1(a)(2).

5 **III. A SENTENCE OF 210 MONTHS IS REASONABLE AND APPROPRIATE BASED ON**
6 **THE 3553(A) FACTORS**

7 **A. Overview**

8 Defendant's criminal conduct arose from calculated choices that
9 resulted in multiple blatant and egregious violations of the trust
10 placed in him by his clients over the course of many years. The
11 malevolence of defendant's actions is magnified by the undisputed
12 fact that defendant did not need to do what he did. Defendant was
13 not driven to commit his crimes by need, desperation, or the
14 inability to legitimately earn a living. Despite the significant
15 advantages defendant enjoyed -- including a first-rate education and
16 a thriving professional career -- defendant chose to commit numerous,
17 deplorable crimes harming vulnerable victims over a lengthy period of
18 time.

19 The advisory Sentencing Guidelines are the starting point for
20 sentencing. Gall v. United States, 552 U.S. 38, 49 & n.6 (2007).
21 With an advisory range of 262-327 months' imprisonment (or 324-405
22 months if the Court finds that a two-level reduction for acceptance
23 of responsibility does not apply), and based on the numerous
24 aggravating circumstances that far outweigh any mitigating
25 circumstances present here, the government submits that a sentence of
26 210 months, consecutive to the previously imposed sentences defendant
27 is serving for separate crimes, is appropriate, just, and not greater
28

1 than necessary to achieve the goals of sentencing.¹⁶ Because the
2 aggravating factors far outweigh any mitigating factors, the
3 circumstances of defendant's case do not support an exercise of
4 leniency.

5 **B. Nature and Circumstances of the Offenses (§ 3553(a)(1))**

6 Defendant's crimes were exceedingly serious. With respect to
7 the wire fraud scheme, defendant inflicted tremendous harm on his
8 victims. The victims testified about those harms at trial and have
9 submitted victim impact statements ("VIS") that further describe the
10 financial and emotional harms defendant caused over the course of
11 many years, the deleterious effects of which will endure for
12 additional years to come. The emotional damage was particularly
13 acute because defendant stole from clients who had turned to him for
14 help addressing harms they had already suffered and had put their
15 trust in him and relied on him to represent their interests. Rather
16 than honor his obligations and fulfill his duties -- legal,
17 professional, and ethical -- defendant stole from his legal clients,
18 lied to them for months and years, forged and fabricated documents,
19 testified falsely under oath, and went to great lengths to conceal
20 his fraud. Defendant did not commit his crimes to support his
21 family, pay child support, or for any other arguably mitigating
22 reason; to the contrary, he stole from his clients to live an
23 extravagant lifestyle while some of his victims could barely make
24 ends meet.

25
26
27 ¹⁶ This recommendation is contingent upon defendant's acceptance
28 of responsibility for his crimes. (See Section II.B.2.b, above.) In
the event that defendant does not accept responsibility, the
government will recommend a higher sentence.

1 Defendant stole nearly two million dollars from Johnson, a
2 paraplegic client with mental health issues who needed the money to
3 pay for his living and medical expenses. Defendant lied to Johnson
4 for years and when defendant was caught, he lied some more and
5 tricked Johnson into signing documents designed to support a self-
6 serving defense that defendant intended to use to defeat any claims
7 of misconduct that might be made against him. Defendant's scheme
8 derailed Johnson's efforts to purchase a handicap accessible house¹⁷
9 and caused him to lose his SSI benefits. (PSR ¶¶ 42-47.)

10 Defendant also stole nearly two million dollars from Gardner
11 who, at the time, was living in her car and needed money to get back
12 on her feet. Defendant misappropriated this money to buy a private
13 plane. Defendant lied to Gardner for years and concealed his fraud
14 by blaming the purported non-payment of the agreed upon settlement
15 on her ex-boyfriend, which caused Gardner further emotional
16 distress. (PSR ¶¶ 48-52.)

17 Defendant stole nearly a million dollars from Barela by
18 providing him a bogus settlement agreement and lying to him for
19 months while Barela's financial situation worsened. Then, when
20 Barela uncovered defendant's fraud, defendant publicly -- and
21 ruthlessly -- attacked Barela for daring to accuse defendant of
22 doing exactly what defendant had, in fact, actually done. At the
23

24
25 ¹⁷ In 2015, defendant stole Johnson's settlement money that he
26 could have used to buy the house in 2017 for \$600,000. Although
27 defendant was flush with cash in September 2017 (having received
28 nearly \$5 million dollars in attorneys' fees combined from the
Phan/Tran settlement and the settlement in another case (Tr. Exs 368,
386)), defendant did not pay Johnson his money but, instead, in
October 2017, forged Johnson's name without his knowledge on loan
documents and then caused the house deal to collapse. (Tr. Exs 89,
94, 95.)

1 same time, defendant sought a percentage of Barela's other business
2 ventures and offered to "lend" Barela -- with interest -- money in
3 January 2019 that was, in fact, Barela's own money (the concealed
4 second settlement payment that defendant would also steal). (PSR ¶¶
5 53-58.)

6 Finally, defendant stole four million dollars from Phan so he
7 could pay off creditors, including the IRS, to get his law firm out
8 of bankruptcy. Defendant lied to Phan and her business manager for
9 months to conceal his fraud, providing them with false documentation
10 that increased their anxiety about the missing money. (PSR ¶¶ 59-
11 67.)

12 The VISs describe in detail the effects defendant's conduct had
13 on the victims up through trial, including from the crimes
14 themselves as well as defendant's treatment of his victims after the
15 crimes were uncovered.¹⁸ Johnson described defendant's conduct and
16 its impact: "To this day, I do not know why Michael lied and
17 deceived me, why he broke my trust, why he broke my heart. I trusted
18 him implicitly, I believed the things he told me, but it was all
19 part of his plan to defraud me of my settlement. To this day, I have
20 a hard time trusting people because of what Michael did, and I live
21 in constant fear of being taken advantage of again, particularly
22 given my physical disability." (Johnson VIS ¶ 23.) Gardner
23 explained the effects defendant's actions have had on her: "It
24 creates resentment, a wave of bitter anger at having been
25 mistreated. I have lost job opportunities, personal relationships,
26

27
28 ¹⁸ The VISs have been provided to the Court, the USPO, and
defendant and their contents are for this reason not repeated fully
herein.

1 and friendships where I have pushed people away in fear of being
2 taken advantage of. I am constantly plagued by my wounds, as my
3 heart truly hurts. I have felt pain writing this. To elaborate on
4 these moments causes me chest pain, jitters, a throbbing migraine,
5 sweat, blurred vision, and my throat becomes so tight I can barely
6 speak." (Gardner VIS at 6.)

7 Barela detailed the impact that defendant's criminal conduct
8 had on him when it was added on top of the circumstances that had
9 led Barela to hire defendant in the first place: "And, as the months
10 go by and with an even further pit in the stomach, you must now face
11 the truth that, yes, you have been swindled, not once, but twice,
12 and the second time by the very person who swore to help. Not only
13 is there the realization that the money that you needed to keep your
14 family and your business afloat is not coming to you, you realize
15 the man you have admired and even felt a friendship towards, has,
16 without any apparent regard for your well-being, cheated you, lied
17 to you repeatedly, and is still trying to convince you otherwise."
18 (Barela VIS at 1.) Finally, Tran itemized the harm defendant caused
19 to both Phan and Tran: "I must live with this heavy burden, this
20 overwhelming guilt, this immense shame in knowing that my closest
21 friend endured a great deal of suffering because I chose to hire
22 Michael Avenatti. I can't fix this and that knowledge will eat away
23 at me for the rest of my life." (Tran VIS.)

24 The advisory guidelines account for some of the aggravating
25 factors involved in defendant's wire fraud scheme, including: the
26 millions of dollars in actual loss; the abuse of trust and abuse of
27 his role as the victims' attorney to commit and conceal his crimes;
28 the substantial financial hardship he caused to at least three of

1 his victims; his use of sophisticated means to carry out the crime;
2 his misrepresentations and fraudulent actions during the course of
3 bankruptcy proceedings, which served to conceal his thefts; the
4 crimes being committed against someone defendant knew was a
5 vulnerable victim; and defendant's obstruction of justice. The
6 guidelines, however, do not capture many other aggravating aspects
7 of defendant's criminal conduct, which the Court should consider.

8 First, defendant's wire fraud scheme entailed other crimes,
9 including identity theft and making false statements under penalty
10 of perjury in civil proceedings, including in EA LLP's bankruptcy,
11 which defendant committed to conceal his thefts. For example,
12 defendant engaged in aggravated identity theft and other fraud
13 relating to the attempted purchase of the house for Johnson in 2017
14 by forging Johnson's name on loan documentation. (See footnote 18,
15 above.) Defendant made misleading statements at various JDEs to
16 conceal his theft of client funds. For example, although defendant
17 improperly used his various attorney client trust accounts to pay
18 for his personal and business expenses (see, e.g., Tr. Exs 368-370,
19 372, 386-387), he refused to answer questions about where he held
20 trust accounts at JDEs and suggested he had no control over those
21 funds -- much less that he had, in fact stolen those funds -- by
22 claiming "those funds don't belong to me." (Tr. Ex 403 at 7-8.)
23 Defendant also made false statements under oath and/or under
24 penalties of perjury about his filing of tax returns for himself,
25 A&A, and EA LLP, and the efforts he purportedly took to locate the
26 returns, even though defendant knew he had never filed the returns.

27

28

1 (Sent. Exs 2, 10, 11, 12.).¹⁹

2 Second, defendant's wire fraud scheme harmed more than the four
3 victims underlying the counts of conviction. Defendant also stole
4 settlement money from other clients, including nearly 170 clients he
5 represented in connection with Greco v. NFL, from whom he stole
6 approximately \$807,000 (PSR ¶¶ 139-140), and Amélia Racine, from
7 whom he stole \$15,000 (Sent. Ex 21).

8 Third, defendant's wire fraud scheme caused harm to more than
9 just the proximate victims of his scheme, wreaking havoc in the
10 lives and affairs of many third parties. For example, other members
11 of EA LLP have been sued and have paid civil settlements based on
12 defendant's criminal conduct. Both EA LLP and GBUS were placed into
13 bankruptcy due to defendant's actions, and countless creditors are
14 owed millions of dollars that they will almost certainly never
15 recover. In addition, the parties to some of the underlying civil
16 cases that resulted in the settlements that defendant stole,
17 resolved their matters through confidential agreements; those
18 parties lost the privacy protections of those agreements when the
19 agreements became issues in defendant's public criminal trial. The
20 final resolutions that the parties in the civil matters believed
21 they had reached have also been upended; instead, the parties have
22 needed to expend more time and money in connection with defendant's
23 criminal case.²⁰

24
25 ¹⁹ Defendant also fraudulently submitted tax returns that he
26 never filed to The Peoples Bank in order to secure loans in 2014.
(See Indictment, Counts 30-31.)

27 ²⁰ Defendant's course of conduct regarding the failed purchase of
28 a home for Johnson epitomizes the collateral damage defendant caused.
In addition to preventing Johnson from being able to purchase a
handicap-accessible home, which was one of Johnson's primary goals in
(footnote cont'd on next page)

1 Fourth, the guidelines do not fully capture all of defendant's
2 reprehensible conduct and the harm it inflicted. Defendant's
3 offense level would be the same if defendant had simply lied to his
4 clients about their settlement agreements and payments, and then
5 just stolen their money. But defendant did far more than that. He
6 prevented Johnson from buying a handicap-accessible home; caused
7 Johnson to lose his SSI benefits; lied to Johnson and provided him
8 with yet more bogus documentation in March 2019; caused Gardner to
9 suffer additional emotional harm by making her believe her ex-
10 boyfriend was continuing to mistreat her; and violated his duty of
11 loyalty to his clients by publicly attacking them.

12 Fifth, the harms caused when a lawyer betrays his clients go
13 far beyond the financial harm that is the focus of the Sentencing
14 Guidelines. Earlier this year, the Honorable Michael W. Fitzgerald,
15 United States District Judge, recognized these additional harms when
16 he sentenced another plaintiff's lawyer who stole approximately \$5.5
17 million from his clients to 144 months' imprisonment. Judge
18 Fitzgerald's analysis, especially in relation to the nature and
19 circumstances of the crime, is apropos here. United States v.
20 Layfield, CR 18-124-MWF, Dkt 443. Judge Fitzgerald described "the

21 _____
22 pursuing his case against the County of Los Angeles, defendant wasted
23 considerable time and money of others, including the seller, two real
24 estate agents, the escrow officers, and the loan agent. Defendant
25 took no action to help Johnson buy the property but instead lied to
26 Johnson and everyone involved to string them along. After months of
27 false promises by defendant that caused the seller to move out of her
28 home, store her belongings, and pay for a short-term lease, the
seller finally decided to cancel the escrow after becoming
emotionally and physically ill due to the stress. (Sent. Ex 13.)
And despite defendant's preventing the sale from closing based on
repeated lies about delays in connection with a purportedly required
special needs trust for Johnson, defendant refused to sign the escrow
cancellation documents and threatened to sue the other side. (Sent.
Exs 14, 15, 16.)

1 seriousness of the crime, indeed the heinousness, the sheer evil of
2 the crime" of a lawyer stealing from his clients as "utterly
3 reprehensible" and "pretty much the worst thing that a lawyer could
4 ever do." Id. at 11, 25, 53. Judge Fitzgerald called defendant's
5 actions an "appalling and shocking violation of the attorney-client
6 relationship," whereby the victims "were vulnerable because they had
7 been injured . . . [a]nd they were vulnerable in the sense because
8 of the fiduciary relationship" and "were reluctant" to believe they
9 "were at odds with their own lawyer" who they believed "was their
10 champion." Id. at 43.

11 Finally, the guidelines do not capture the harms caused by
12 defendant's tax crime, since no multi-count adjustment applies. But
13 the tax crime is also extremely serious, resulting in over \$3.2
14 million in federal payroll taxes not being paid. (PSR ¶¶ 71-77.)
15 This crime, too, caused harm not just to the immediate victim -- the
16 U.S. Treasury -- but also to the hundreds of GBUS employees whose
17 tax accounts were affected.

18 In short, defendant's crimes were exceedingly serious and
19 caused widespread harm. Such significant misconduct warrants a
20 correspondingly significant term of imprisonment.

21 **C. History and Characteristics of Defendant (§ 3553(a)(1))**

22 Defendant's history and characteristics present further
23 aggravating factors that justify a significant custodial sentence.
24 Defendant's education and work history show that he had every
25 opportunity to live a prosperous, law-abiding life running a
26 legitimate and lucrative law practice. Defendant is well-educated
27 and well-credentialed. Instead of using his skills and personal
28 qualities to build up his legal practice and help his clients, he

1 stole millions of dollars from them. When confronted, defendant
2 used his superior knowledge of the legal system to conceal his
3 thefts by lying over and over again. Defendant consistently puts
4 his own interests and desires ahead of the interests and needs of
5 others and will say and do anything -- whether or not legal and/or
6 truthful -- that he believes will benefit himself.²¹

7 These characteristics are clear not just in the instant case
8 but also in the matters underlying defendant's two other federal
9 prosecutions. The convictions in those matters similarly involved
10 defendant's violations of his duties as a lawyer by lying to and
11 betraying his clients for his own personal benefit. In connection
12 with the sentencing in the Nike extortion case, the Honorable Paul
13 G. Gardephe, United States District Judge, described defendant's
14 criminal conduct as follows:

15
16

²¹ For example, in 2018, before he was indicted, defendant
17 repeatedly gave assurances during media interviews (and on Twitter)
18 that he would release his tax returns if he ran for president,
19 despite not having filed tax returns for nearly a decade. (Sent. Ex
20 17; ABC This Week interview on August 12, 2018,
21 [https://abcnews.go.com/Politics/stormy-daniels-lawyer-michael-
avenatti-presidential-hopeful/story?id=57142701](https://abcnews.go.com/Politics/stormy-daniels-lawyer-michael-avenatti-presidential-hopeful/story?id=57142701), at 7:20-7:50; and
22 The Texas Tribune One on One with Michael Avenatti,
23 <https://www.youtube.com/watch?v=NdbAMCs2FFQ&t=32s>, at 52:40-53:12.)
24 Likewise, defendant repeatedly touted, including during trial and in
25 filings in this case, the "billion dollars in verdicts and
26 settlements" he obtained as a lawyer, which included a \$454 million
27 dollar verdict. That verdict was immediately reduced to \$25 million
28 and ultimately overturned on appeal by the Ninth Circuit resulting in
no recovery. When asked in a JDE what value defendant placed on the
\$454 million Kimberly Clark verdict about which he constantly bragged
(including at trial), defendant testified: "zero. . . . Because any
experienced trial lawyer will tell you that you cannot put a value to
it until it's actually received." (Sent. Ex 2.) In fact, at trial
defendant attempted to mislead the jury about the verdict by
eliciting testimony from his office manager about the \$454 million
verdict to attempt to contradict her testimony about the dire
financial condition of the firm (RT 7/28/21 v.2 at 33-34), and then
sought to prevent the jury from learning that the case actually
resulted in nothing for the firm (RT 7/29/21 v.1 at 11-14).

1 Mr. Avenatti's conduct was outrageous. He hijacked his
2 client's claims and he used those claims to further his own
3 agenda, which was to extort millions of dollars from Nike
4 for himself. . . . [Defendant's client] was never more
5 than a convenient pawn for Avenatti, a vehicle for Avenatti
6 to extract millions from Nike. But Mr. Avenatti did more
7 than hijack his client's claims for his own financial gain.
8 He outright betrayed his client. . . . He had become
9 someone who operated as if the laws and rules that apply to
10 everyone else didn't apply to him.

11 (19-CR-373-PGG (SDNY), RT 7/8/21 at 39-40.)

12 The Honorable Jesse M. Furman, United States District Judge, in
13 the wire fraud and identity theft case, was struck by the same
14 characteristic. At sentencing, he described defendant's conduct as
15 follows: "Mr. Avenatti [used] his intelligence and formidable legal
16 skills, not for good, not for his clients' interest, but for his
17 own" and noted that defendant was "brazenly lying to and stealing
18 from [his clients], indeed, [] defaming them, both privately and
19 publicly, when they had the audacity to confront him for his
20 crimes." (19-CR-374-JMF (SDNY), RT 6/2/22 at 47.)

21 Here, defendant's callous abuse of his clients extended beyond
22 the crimes he committed.²² After the indictment was returned and its
23 allegations of defendant's abuse of Johnson became public, and then
24 again after Johnson sued defendant for fraud, defendant publicly

25 ²² Defendant also threatened and bullied many others, including
26 lay individuals, lawyers, and members of the media, if they accused
27 defendant of impropriety. For example, when an attorney in Seattle
28 alleged misconduct by defendant -- allegations that later proved to
be accurate -- defendant attacked the attorney publicly and made
baseless and outlandish claims about the attorney's character and
even threatened the newspaper if it continued its reporting. (Sent.
Exs 18, 19; see also <https://lawandcrime.com/opinion/michael-avenatti-threatened-to-sue-our-reporter-after-unfavorable-coverage-then-trolled-him-on-twitter/>; CR 549, 679 (baseless allegations in filings about a reporter covering defendant's case).)

1 vilified Johnson claiming he was "disturbed" and not credible.²³ At
2 trial, defendant attacked, berated and attempted to embarrass his
3 clients by posing questions during cross-examination based on
4 irrelevant -- and confidential -- information that he only knew
5 because of his prior representation of the clients.

6 For example, defendant asked questions of Gardner about an
7 instance in which she had been sexually assaulted and questioned
8 Johnson about having been naked on the street during a mental health
9 episode, his hallucinations, and his purported assault of a nurse.
10 (RT 8/3/21 v.I at 64; RT 7/22/21 v.I at 89, v.II at 33; see also
11 Johnson VIS ¶ 20 (describing defendant's cross-examination as
12 "abusive," with defendant "shout[ing]" at Johnson, "ridicul[ing]"
13 him, and claiming he was "mentally ill for simply testifying
14 truthfully"); Gardner VIS at 4, 7 (referring to defendant's
15 "manipulation and purely evil" cross-examination of Gardner as an
16 attempt to "mak[e] a damn fool of [her] again and trying to break
17 [her] further" as well as "seek[ing] to destroy [her] mentally,
18 physically, and emotionally.")²⁴ Defendant's cross-examination of
19 Tran included allegations that Tran and Phan were trying to evade
20 paying taxes on their settlement money even though -- as defendant
21 knew -- they were handling the money in the way to which defendant -
22

23 ²³ PSR ¶47e, n.8; see also CR 283 Exs 2, 3; "Paraplegic Man Sues
24 Michael Avenatti For Allegedly Embezzling \$4M Settlement,"
25 <https://www.cbsnews.com/losangeles/news/paraplegic-man-sues-michael-avenatti-for-embezzling-4m-settlement/>; "Paraplegic man sues former
26 attorney Michael Avenatti, claims he stole settlement money,"
<https://abc7.com/michael-avenatti-lawsuit-orange-county-geoffrey-johnson/5345745/>.

27 ²⁴ Defendant's continuing abuse of his victims was also
28 demonstrated by his effort to intimidate Barela by serving his wife
with a trial subpoena when she accompanied Barela to Court. See
Section II.B.2.a., above.

1 - their lawyer -- had advised them. (RT 8/10/21 v.II at 91.)
2 Defendant's shameless cross-examinations of his victims -- which
3 could elicit almost nothing that could actually advance his defense
4 -- showed he had no remorse for the harm he had already inflicted on
5 them and has no empathy for anyone who he believes stands in his way
6 of obtaining what he wants.²⁵

7 Defendant's abusive cross-examinations were in keeping with his
8 pre-trial conduct, in which defendant attempted to intimidate and
9 embarrass his victims when they confronted him about his illegal
10 actions. For example, in May 2019, U.S. Probation and Pretrial
11 Services ("USPPS") advised the Court that defendant had made
12 statements (in violation of his duty of loyalty and confidentiality)
13 about Gardner and her former boyfriend that USPPS interpreted as
14 potential threats and witness intimidation. (PSR ¶ 18.) Although
15 defendant promised to "refrain from any similar conduct," he
16 subsequently attacked Johnson in the media with information to which
17 he had access solely due to his representation of him.²⁶ (See n.24,

18 _____
19 ²⁵ Defendant's abusive cross-examinations came several weeks
20 after defendant's sentencing hearing in the Nike extortion case, when
21 he said during his allocution: "I am truly sorry for all of the pain
22 that I have caused to Mr. Franklin and others. I am deeply humbled
23 before you here today. Despite the deep shame and remorse, I still
24 feel positive because I know that I can do better, that I can be the
25 person I dreamed of being when I was a child. I look forward to
working hard to become the person I once was, and I will, if given
the chance." (19-CR-373-PGG, RT 7/8/21 at 29.) Defendant had the
chance but did not act on it and, instead, brow-beat his victims
during his cross-examinations in this case shortly after his
allocution, demonstrating that his purported contrition was simply an
attempt to garner a benefit for himself at sentencing.

26 ²⁶ Barela was the first client to publicly accuse defendant of
27 stealing his money, and defendant mercilessly attacked Barela and
28 Barela's character, including with false information. See, e.g.,
"Michael Avenatti Gives First Interview Since Arrest," 3/27/19,
<https://www.youtube.com/watch?app=desktop&v=z2iYbRUbMNE> at 2:37-3:05.
At a public judgment debtor examination, when asked simply to
(footnote cont'd on next page)

1 above.)

2 Defendant has also shown himself to be willing to say anything
3 -- truthful or not -- to the Court that he thinks will benefit him
4 or serve his purposes. For example, on May 14, 2019, at the
5 beginning of this case and seven days after defendant received \$1
6 million in attorney's fees, defendant applied for representation by
7 the Federal Public Defender, claiming he was financially unable to
8 obtain counsel. (CR 98 at 13, 26.) During trial, defendant made
9 false statements to the Court in connection with his efforts to call
10 witnesses who were hardly relevant. For example, defendant told the
11 Court he needed to call Morgan Witos because she "was a CPA at the
12 law firm." (RT 8/19/21 v.1 at 26.) Defendant also repeatedly
13 implied that Ms. Witos was a CPA through his cross-examination
14 questions. (RT 7/28/21 v.II at 30; RT 8/17/21 v.II at 25.) But
15 defendant knew Ms. Witos was not a CPA and had never claimed to be
16 one. (Sent. Ex 20.) Similarly, defendant sought to justify calling
17 two FBI agents based in New York by claiming that they had
18 participated in the execution of search warrants in this district,
19 when, as defendant knew, they had not participated in the search
20 warrants or any other aspect of this case.²⁷

21
22
23 _____
24 identify Barela, defendant answered: "Gregory Barela is currently on
25 felony probation for making false statements in an effort to get paid
26 money. He's a former client of the firm. I think he's been
27 convicted two or three times of various felonies." (Sent. Ex 11.)

28 ²⁷ Although the government is not privy to defendant's in camera
proffer to the Court to call the SDNY case agents as witnesses in
this case, based on the colloquy with the Court after defendant's
direct examination of one of the agents, it became clear defendant
had not been truthful with the Court. (RT 8/17/21 v.II at 95.)
Defendant did not call the second agent despite making her travel
from New York to California based on his claims.

1 Defendant's willingness to twist the truth to serve his own
2 purposes continued throughout trial. For example, during his cross-
3 examination of his office manager, defendant referred to his
4 representation of a family that had lost their son to a drug
5 overdose in a case involving a famous comedian and asserted that he
6 had paid the settlement money to the family appropriately. (RT
7 7/29/21 v.I 46-47, 57; Tr. Ex 387 at 15.) In truth, defendant had
8 spent the settlement money that was received in October 2017 (Tr. Ex
9 386) and only paid the family the amounts they were due five months
10 later on March 20, 2018, using \$200,000 that defendant had stolen
11 from Phan. (Tr. Exs 368 at 9, 369 at 2, 386, 387.)

12 Even now, defendant continues to make self-serving statements
13 designed to obtain a reduced sentence, regardless of defendant's
14 prior statements contradicting his newly made claims. For example,
15 defendant now maintains that he has alcohol and substance abuse
16 issues that peaked between 2018 and 2020 and seeks a recommendation
17 from this Court that defendant qualify for the RDAP program (PSR ¶¶
18 206-211), which could provide defendant with a credit against his
19 sentence. Defendant never previously mentioned his purported
20 alcohol and substance abuse issues at any time during the several
21 years he was on pretrial release. Indeed, USPPS stated in its
22 initial April 2019 report that "defendant indicated no history of .
23 . . substance abuse history, alcohol abuse or substance abuse
24 treatment." Of course, had defendant mentioned his purported
25 substance abuse issues then, he would have had to comply with
26 substance-related conditions of release which would have been
27 imposed. (CR 10, 13.) Mentioning these issues now, however, serves
28 his interests of attempting to obtain every possible sentence

1 reduction that he can.

2 In sum, although defendant has constantly portrayed himself in
3 the media and elsewhere (including in his opening statement at
4 trial) as someone who represents "Davids" versus "Goliaths", as a
5 "fighter" for the little guys and a person who gives "people who had
6 no chance a fighting chance" (RT 7/21/21 v.I 64), in fact, defendant
7 did not and does not fight for anyone but himself.

8 **D. Need to Reflect the Seriousness of the Offense, Promote**
9 **Respect for the Law, provide Just Punishment, Afford**
10 **Deterrence, and Protect the Public from Further Crimes of**
11 **the Defendant (§ 3553(a)(2))**

12 It is frequently impossible for a Court to right all wrongs,
13 make victims whole or give victims a sense of closure and that is,
14 unfortunately, the case here. The victims in this case have lost
15 millions of dollars, been deceived for years by the person they
16 believed was fighting for them, and then endured abuse and re-
17 victimization when they confronted defendant and sought to obtain
18 justice. The monetary and emotional harms caused by defendant's
19 crimes are extreme, and a substantial sentence is necessary to
20 reflect the seriousness of the offenses, promote respect for the
21 law, provide just punishment, and deter future criminal conduct.

22 The need for specific and general deterrence is particularly
23 pronounced. As to the former, defendant's lack of remorse and
24 continued infliction of harm for years even after his thefts were
25 revealed shows that a significant sentence is necessary if there is
26 to be any hope that he will conform his future conduct to the law.
27 Indeed, in revoking defendant's bail, the Court found probable cause
28 to believe defendant committed federal and state crimes while on
pretrial release and found defendant presented an "ongoing danger"

1 to the community, which was "real and palpable." (RT 1/15/20 at
2 37.) The Court stated on several occasions thereafter: "The Court
3 has not lost sight and neither should the parties of this Court's
4 finding, and the Ninth Circuit's affirmance, that Avenatti is a
5 danger to the community. . . . That remains the case." (CR 128 at 2;
6 CR 132; RT 3/31/20 at 6.) Defendant's failure to accept full
7 responsibility for his wrongful conduct or even admit its full
8 scope, as well as his conduct throughout this case, as described
9 above, including his willingness to engage in further criminal
10 conduct to try to conceal his prior criminal activity, all make
11 clear that a significant sentence is needed to achieve specific
12 deterrence.

13 Defendant's lengthy history of flouting the tax laws likewise
14 shows the need for a significant sentence to deter further crimes.²⁸
15 In addition to defendant's criminal conduct in relation to the
16 payroll taxes for GBUS employees, defendant also has failed to file
17 his individual tax returns from 2011 through 2017, notwithstanding
18 his receipt of substantial income in those years. (PSR ¶¶ 145-146.)
19 Likewise, he repeatedly failed to meet his tax obligations with
20 respect to his companies EA LLP and A&A, despite their generating
21 substantial revenues. (PSR ¶¶ 142-143.) Defendant's contempt for
22 his obligation to follow the tax laws is clear not only from his
23 failure to file returns and pay the amounts owed but also from his
24

25 ²⁸ The Ninth Circuit has observed that tax crime sentences should
26 reflect a particular sensitivity to deterrence under the section
27 3553(a) factors. United States v. Orlando, 553 F.3d 1235, 1239 (9th
28 Cir. 2008); see also USSG Part T, Introductory Commentary (November
1, 2012) ("Because of the limited number of criminal tax prosecutions
relative to the estimated incidence of such violations, deterring
others from violating the tax laws is a primary consideration
underlying these guidelines.").

1 brazen lies about his supposed tax compliance.²⁹

2 As to general deterrence, defendant's conduct in this case
3 exemplifies the danger posed by an attorney who abuses his unique
4 position of trust to defraud his clients. Given the nature of
5 attorneys' relationships with their clients, attorney theft is not
6 easily detectible and, in fact, is extremely hard to uncover.³⁰ The
7 legal system depends on clients being able to trust that their
8 attorneys are working in the clients' best interests and, because of
9 that trust, few clients second-guess their attorney's actions.
10 Moreover, the attorney-client privilege shields this relationship
11 from public scrutiny, making detecting attorney fraud against
12 clients even more difficult.

13 Defendant obviously never intended for his clients to discover
14 that he had stolen their money, and he abused his relationship with
15 his clients and his knowledge of the legal system to try to keep
16 them in the dark so that he would not get caught. As the Court
17 heard at trial, defendant insisted that only he discuss settlement
18 issues with his clients, and he became irate when he learned that
19 other members of his firm had discussed the settlement agreement
20 with Barela. (RT 7/28/21 v.I at 16; RT 8/17/21 v.II at 38-39.)
21 When clients asked questions about their purportedly missing
22 settlement payments or options to collect on the settlement
23 agreement, defendant repeatedly told them they could take no action
24 and were not permitted to discuss the situation with anyone else due
25 to the supposed confidential nature of their settlement agreements.

26
27 ²⁹ See Section III.B, above.

28 ³⁰ Indeed, special procedures including the use of taint teams
are required simply to investigate attorneys for fraud involving
their legal practice.

1 (See, e.g., RT 8/4/21 v.II at 92; RT 8/5/21 v.I at 49.) And when
2 Johnson and Gardner did discuss their settlement agreements with
3 others, defendant became furious and instructed them to never again
4 talk to anyone other than defendant about their settlements. (RT
5 7/22/21 v.I at 44; RT 7/30/21 v.II at 17-18; RT 8/3/21 v.I at 58.)
6 In these ways, defendant prevented his clients from uncovering
7 sooner the fraud he had perpetrated against them. Turning justice
8 on its head, defendant used the legal system to cover his tracks and
9 continue to exploit the very clients whose interests he had sworn to
10 uphold.

11 Concerns for general deterrence also call for a substantial
12 sentence to send a message to attorneys and other fiduciaries who
13 take advantage of their positions to benefit and enrich themselves
14 at their clients' expense. The victims of defendant's criminal
15 conduct include the entire legal profession. Whenever a lawyer
16 commits a crime in breach of his/her legal and ethical
17 responsibilities, it casts doubt on other dedicated, honest, and
18 ethical lawyers and brings the legal profession, and here the
19 plaintiff's bar in particular, into disrepute. That defendant was
20 able to conceal his criminal acts for so long serves to increase the
21 harm to the reputation of lawyers through a loss of public
22 confidence in the integrity of the profession. A significant
23 sentence is needed to deter other lawyers from believing they can
24 violate the very laws they swear to uphold without consequences, and
25 to reassure the public that the criminal justice system holds

1 lawyers as accountable for their misdeeds as it does everyone else.³¹

2 The need for just punishment also supports a significant term
3 of incarceration in this case. Defendant maintained during the
4 recent sentencings in New York that the fact that he will never be
5 able to practice law again and the damage resulting from his
6 convictions to the reputation he spent decades cultivating
7 constitute sufficient punishment. (CR 19-373-PGG (SDNY), Dkt 317 at
8 11; CR 19-374-JMF (SDNY), Dkt 433 at 20.) Not so. As the Honorable
9 Dale S. Fischer, United States District Judge, stated when rejecting
10 similar claims raised by another prominent attorney who had been
11 convicted of federal crimes:

12 Most criminals lose their jobs and livelihood and the
13 respect of people who believe they knew them. These things
14 are a natural consequence of [defendant's] deliberate
15 conduct. They are not punishment and certainly not
sufficient punishment. I agree with my colleague in the
Southern District of New York³² that it is not possible to

16 ³¹ Judge Furman addressed this issue at defendant's sentencing
17 hearing: "I do think that this case will send a message to lawyers
18 and others in the legal profession that if you go astray in the way
19 that Mr. Avenatti did, you will pay a steep price, not only in losing
20 your right to practice your profession, but also in losing your
liberty." (CR 19-374-JMF (SDNY), RT 6/2/22 at 49-50.)

21 ³² Judge Fischer was referencing the statements of the Honorable
22 Marvin E. Frankel, United States District Judge, in sentencing a
23 prominent rabbi:

24 If punishment were wholly or mainly retributive, [public
25 humiliation] might be a weighty factor. In the end,
26 however, it must be a matter of little or no force.
27 Defendant's notoriety should not in the last analysis serve
28 to lighten, any more than it may be permitted to aggravate,
his sentence. The fact that he has been pilloried by
journalists is essentially a consequence of the prestige
and privileges he enjoyed before he was exposed as a
wrongdoer. The long fall from grace was possible only
because of the height he had reached. The suffering from
loss of public esteem reflects a body of opinion that the
esteem had been, in at least some measure, wrongly bestowed
and enjoyed. It is not possible to justify the notion that
this mode of nonjudicial punishment should be an occasion
for lenience not given to a defendant who never basked in

(footnote cont'd on next page)

1 justify the notion that public humiliation and other forms
2 of non-judicial punishment should be an occasion for
3 lenience not given to a defendant who has never had the
4 opportunity to reach the same heights in the community. . .
5 The concept of equal justice requires that the Court give
6 little weight to this particular defendant's personal and
7 professional accomplishments and the somewhat unique
8 collateral consequences his own conduct has caused.

9 United States v. Terry Christensen, CR 04-1046(E)-DSF, Sentencing
10 Hearing, Nov. 24, 2008, at 56-57. Any collateral consequences
11 defendant has or will suffer are the direct result of defendant's own
12 deliberate criminal conduct and do not justify a lenient sentence.

13 In arguments at his sentencings in New York and statements to
14 the USPO in this case, defendant maintains that his incarceration --
15 and specifically the alleged "horrible" conditions of his confinement
16 and "intense lockdown for over 100 days" -- at MCC warrant a downward
17 variance. (PSR ¶ 202; CR 19-373-PGG (SDNY), Dkt 317 at 18-25; CR 19-
18 374-JMF (SDNY), Dkt 433 at 18-19.) But even though defendant's
19 counsel thought it would be a "good idea" to return defendant to this
20 District following the conclusion of his Nike trial (RT 1/31/20 at
21 20-21), defendant opposed being returned to this district on February
22 20, 2020, claiming his conditions of confinement had "substantially
23 improved." (CR 100, CR 101 at 2-3, CR 102.)³³ To the extent this
24 issue warrants any variance, Judge Gardephe already varied downward

25 such an admiring light at all. The quest for both the
26 appearance and the substance of equal justice prompts the
27 court to discount the thought that the public humiliation
28 serves the function of imprisonment.

29 United States v. Bergman, 416 F.Supp. 496, 502-03 (S.D.N.Y. 1976).

30 ³³ Defendant has also repeatedly complained about his being
31 confined to a 1,000 square foot, two-bedroom apartment during his
32 temporary release. (CR 271, CR 448, CR 891.) Defendant chose this
33 apartment to live after he violated his bail conditions, and these
34 living conditions were better than the conditions two of his victims
35 endured due directly to defendant's criminal conduct.

1 on this basis when he imposed the sentence in the Nike extortion
2 case. (PSR ¶ 202.) No further variance on this basis is appropriate
3 here.

4 **E. Policy Statements and Need to Avoid Unwarranted Sentencing**
5 **Disparities (§ 3553(a)(6))**

6 Because the government's recommended sentence is within or
7 below the Sentencing Guidelines range, it will not cause unwarranted
8 sentencing disparities with other defendants in similar
9 circumstances. See Gall v. United States, 552 U.S. 38, 54 (2007)
10 ("[A]voidance of unwarranted disparities was clearly considered by
11 the Sentencing Commission when setting the Guidelines ranges.").

12 **F. The USPO's Sentencing Recommendation Is Factually and**
13 **Legally Flawed**

14 Notwithstanding the seriousness of the crimes defendant
15 committed, the significant harms he inflicted on his former clients
16 and many others, and his utter lack of true remorse, the USPO has
17 recommended an extraordinarily lenient sentence of effectively 91
18 months. Although the USPO ostensibly recommends 151 months, she
19 proposes that it be served concurrently with the total 60-month
20 sentence defendant is already serving for the SDNY convictions. The
21 Court should reject the recommendation.

22 First, as explained above, defendant's offense level is 37 (39
23 if acceptance of responsibility is denied) and his CHC is III,
24 resulting in an advisory guidelines range of 262-327 (or 324-405)
25 months. Defendant's guidelines range is not reduced to 240 by
26 operation of USSG § 5G1.3(d) as the USPO contends and no downward
27 departure based on over-statement of criminal history is appropriate.
28

1 Second, defendant's sentence should not run concurrent to at
2 least 24 months of the sentence imposed for the New York convictions.
3 One of those convictions was for a violation of 18 U.S.C. § 1028A.
4 That statute provides: "Notwithstanding any other provision of law .
5 . . except [in circumstances not relevant here], no term of
6 imprisonment imposed on a person under this section shall run
7 concurrently with any other term of imprisonment imposed on that
8 person under any other provision of law." 18 U.S.C. § 1028A(b) (2).

9 Third, the arguments advanced in support of a downward variance
10 are without merit. The USPO recognizes the amount of loss is
11 accurate under the guidelines but argues that it should be mitigated
12 because "defendant should benefit from the legal work he successfully
13 performed to acquire settlements for his victim-clients." (Rec.
14 Letter at 9.) But defendant did not perform this work -- whether
15 successful or not -- for his clients. He hijacked their claims and
16 the work he did was not for their benefit but for his own, putting
17 the money he would eventually steal within his grasp.

18 The USPO also finds mitigating the "unstable and abusive
19 childhood" defendant "endured." (Rec. Let. at 9.) The USPO's view
20 of defendant's upbringing is based on defendant's current
21 description.³⁴ Defendant, however, has made numerous public

22
23 ³⁴ Although both of defendant's parents are alive, the USPO did
24 not interview either of them. The USPO "corroborated" defendant's
25 statements by interviewing his first wife, Christine Avenatti-Carlin,
26 who has no first-hand knowledge of the relevant facts. Moreover, she
27 was intimately involved in defendant's criminal activity that
28 resulted in defendant's bail being revoked, specifically assisting
defendant in hiding over \$700,000 from creditors and buying a car for
defendant in her name. (CR 98.) Avenatti-Carlin's other statements
in the PSR also demonstrate her bias (referring to defendant's
criminal convictions as "mistakes" and blaming defendant's failure to
pay child support on the instant case (PSR ¶ 175) even though she
(footnote cont'd on next page)

1 statements throughout the last few years about his childhood, which
2 paint an entirely different picture than what defendant now depicts
3 to justify a lighter sentence. For example, in March 2018, defendant
4 described having fond memories of his middle-class upbringing in St.
5 Louis; in May 2019, he maintained he lived a perfectly normal
6 childhood in a middle-class family; and in February 2020, he
7 described his childhood in a solid middle-class household during
8 which he regularly went skiing, attended baseball games and races,
9 drove go-carts, and went to racing school.³⁵ Defendant's childhood,
10 which defendant himself has conceded was less challenging than most
11 defendants' experiences (PSR ¶ 162), does not justify a downward
12 variance.

13 The USPO also bases her variance recommendation on defendant's
14 having had a "stable work history as an attorney" and being "a
15 devoted father to his children." (Rec. Let. at 9.) Even if true,
16 these characteristics would be no more than what is expected of a
17 law-abiding member of society; they are hardly a reason for a
18 downward variance. In any case, they aren't completely true.
19 Defendant used his skills as a lawyer to defraud his clients.
20 Despite the money he earned as a lawyer, the money he stole from his
21 victim-clients, and the money he failed to pay in taxes for years,

22 _____
23 previously claimed that defendant had not been paying child support
24 for over a decade and owes over \$5 million dollars in arrears (CR 448
at 18).

25 ³⁵ "Porn star Stormy Daniels' lawyer graduated from Parkway
26 Central," https://www.stltoday.com/news/local/columns/joe-holleman/porn-star-stormy-daniels-lawyer-graduated-from-parkway-central/article_8ce4cfef-818e-58db-8250-a8f7d317effa.html; "I Flew Too Close to the Sun. No Question. Icarus": Inside the Epic Fall of Michael Avenatti," <https://www.vanityfair.com/news/2019/05/inside-the-epic-fall-of-michael-avenatti>; Dinner with Racers Episode 155 - Michael Avenatti, <https://dinnerwithracers.com/ep-155-michael-avenatti/> at 11:30-17:15.

1 defendant still, by his own admission, did not pay millions of
2 dollars in child support for his children. (CR 448 at 18; see also
3 PSR ¶ 167.)

4 The USPO bases her recommendation that the sentence in this case
5 be imposed to run concurrently with the New York sentences on her
6 belief that "the instant federal matter is an exponential punishment
7 from past judgments" and that running the term in this case
8 consecutively to the New York terms would be "an unreasonable
9 incremental punishment." (Rec. Let. at 10.) This conclusionary
10 assertion should be rejected. It is true that defendant's sentencing
11 exposure in this case is greater than the sentences imposed in the
12 New York cases but that is appropriate given the different facts.
13 For example, here, the wire fraud victims' losses exceeded \$12
14 million dollars and the tax loss exceeded \$3 million, and there were
15 multiple victims who suffered substantial financial hardship and at
16 least one vulnerable victim, a paraplegic client; the victims in the
17 New York cases were a massive corporation whose losses were only its
18 attorney's fees (\$259,800) and a single individual whose actual
19 losses were under \$150,000.

20 **IV. RESTITUTION**

21 The Mandatory Victim Restitution Act, 18 U.S.C. § 3663A,
22 requires courts to order restitution to all identifiable victims of
23 applicable crimes who have suffered pecuniary loss. A "victim" is
24 defined as "a person directly and proximately harmed as a result of
25 the commission of an offense for which restitution may be ordered."
26 18 U.S.C. § 3663A(a)(2). For scheme offenses such as wire fraud, this
27 includes "any person directly harmed by the defendant's criminal
28 conduct in the course of the scheme." Id. "Section 3663

1 provides that if the offense of conviction involves a scheme, . . .
2 restitution may include all losses caused during the course of that
3 scheme." United States v. Thomsen, 830 F.3d 1049, 1064 (9th Cir.
4 2016) (quoting United States v. Gamma Tech Indus., Inc., 265 F.3d
5 917, 927 n.10 (9th Cir. 2001)). Here, counts 5 and 8-10 to which
6 defendant pleaded guilty involved a scheme. Restitution is limited
7 to the victims' actual losses. United States v. Gagarin, 950 F.3d
8 596, 607 (9th Cir. 2020) ("Because the purpose of restitution is to
9 put the victim back in the position he or she would have been but for
10 the defendant's criminal conduct, the amount of restitution is
11 limited to the victim's 'actual losses' that are a direct and
12 proximate result of the defendant's offense.") (Internal citations
13 and quotations omitted).

14 Section 3663A requires the Court to order full restitution
15 without regard to defendant's economic situation. 18 U.S.C.
16 § 3664(f)(1)(A). The Court must order full and immediate payment of
17 restitution, unless, in the interest of justice, the Court provides
18 for payment on a date certain or in installments. 18 U.S.C.
19 § 3572(d)(1).

20 Here, defendant was convicted of wire fraud, which is an offense
21 against property under Title 18 for purposes of § 3663A. Therefore,
22 pursuant to 18 U.S.C. § 3663A, and to put the victims in the
23 positions they would have been but for defendant's fraud, the
24 government requests that the Court order that defendant pay the
25 following restitution amounts to the following victims: \$1,572,092 to
26 Geoffrey Johnson; \$1,460,785 to Alexis Gardner; \$598,887 to Gregory
27 Barela; and \$4,000,000 to Michelle Phan. (See attached declaration
28 of Special Agent Remoun Karlous and exhibits establishing these

1 amounts.) Pursuant to 18 U.S.C. § 3664(j)(1), the Court must order
2 the restitution to be paid to the victims first, with any amounts due
3 to other parties be paid subsequently.

4 The Court may order restitution as a condition of supervised
5 release to the victim of any criminal offense, including those in
6 Title 26, for which supervised release is properly imposed, limited
7 to the count of conviction. Batson, 608 F.3d at 633-37; see also
8 USSG § 5E1.1(a)(2) (instructing courts to order restitution as a
9 condition of supervised release when a defendant has been found
10 guilty of certain crimes that would include tax crimes under Title
11 26). Although the Court could impose interest upon the restitution
12 up to the date of sentencing, the government only seeks restitution
13 for the unpaid taxes related to Count 19. See Batson, 608 F.3d at
14 637; United States v. Gordon, 393 F.3d 1044, 1058-59 (9th Cir. 2004),
15 abrogated on other grounds by Lagos v. United States, 138 S. Ct. 1684
16 (2018). Therefore, the government requests that the Court order
17 restitution in the amount of the unpaid payroll taxes for GBUS,
18 namely \$3,207,144, to be paid to the IRS as a condition of supervised
19 release. (PSR ¶ 73.)³⁶

20 **V. CONCLUSION**

21 For the foregoing reasons, the government recommends that the
22 Court sentence defendant to 210 months in prison on each of counts
23 5, 8, 9 and 10, to run concurrently to one another, and 36 months on
24 count 19, to run concurrently with the sentences imposed on counts
25 5, 8, 9 and 10, with all sentences to be consecutive to the

27 ³⁶ The government is not seeking a fine in addition to the
28 restitution because defendant appears to be currently unable to pay a
fine and unlikely to become able to pay a fine in addition to the
restitution.

